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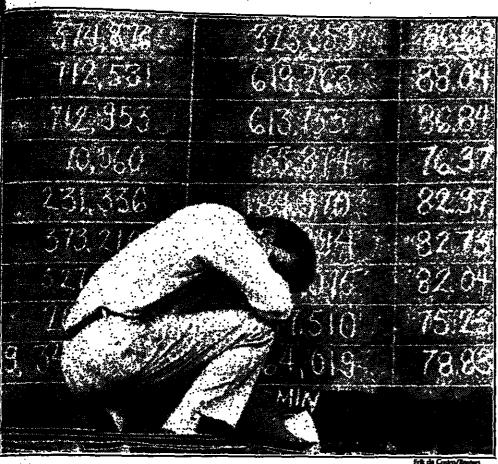
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6/87

PARIS, WEDNESDAY, FEBRUARY 4, 1987

ESTABLISHED 1887



A member of a private monitoring agency took a break Tuesday in Manila during ballot counting. Unofficial results showed the constitution winning 78.51 percent of the votes.

# LATE NEWS

#### Police, Students Battle in Madrid

MADRID (Reuters) - Thirty policemen and six youths were hurt as Spanish students fought with police outside the parliament Tuesday night after Education Minister José Maria Maravall called their demands for social benefits and free access to universities unrealistic. Seventeen persons were de-tained. Most of the injuries

were minor, police sources said. Police used batons and water cannon against students who fought them with stones and bottles. Students have pressed their demands for two months with marches and boycotts.

#### Vote to Override Veto

WASHINGTON (UPI) -The House voted on Tuesday, 401-26 to override President Ronald Reagan's yeto of a \$20 billion clean water bill. A Senate vote that would make the bill law is expected this week.

**PISTOE TODAY** 



David Ryali as Arnolphe in Molière's "School for Wives" at the National Theater in London. A review of the production appears on Page 5.

#### GENERAL NEWS

E Patrick J. Buchanan, the White House communications director, is resigning. Page 3. Prime Minister Margaret Thatcher denied that she had ordered material seized from Page 2

■ The next CIA chief, Robert M. Gates, is expected to try to restrain covert actions. Page 3.

Richard N. Perle denied reports that he would resign from the Pentagon soon. Page 2.

#### **SPORTS**

# Stars & Stripes, after a day off Tuesday, was to take dead aim at an America's Cup sweep. Related stories:

BUSINESS/FINANCE EU.S. curbs on some high-tech exports may be eased, the trade representative said. Page 9. to acquire American Medical International Inc. Page 9.

# Filipino Poll Fails to End Fears About the Military

armed forces.

were macceptable.

"like second-class citizens."

See MILITARY, Page 2

Smog Alert

In Germany

HAMBURG - Authorities

banned most private cars from the streets of Hamburg on Tuesday and ordered industry to reduce emissions after thick

smog settled over this port city.

ed Bremen and Berlin in the

past few days, was attributed to sulphur dioxide and sulphur

dust emissions that built up in

the atmosphere over northern

Germany.

The Hamburg police set up road blocks and toured streets

in loudspeaker vans telling driv-

ers to park their cars and use

public transport. A city official

said drivers who ignored the ban would be fined 80 Deutsche

Cars fitted with catalytic con-

try said the pollution came from East German coal-burn-

ing power stations in Leipzig and Halle.

In West Berlin, authorities

lifted a ban on the use of private

cars that had been in force since

Sunday because of smog.

marks (about \$44).

verters were exempted. The state environment minis-

The smog, which also affect-

By Michael Richardson International Herald Tribune MANILA — The proclamation

of a new constitution for the Philip-pines will be assured when official results are announced later this week, but many Filipinos in gov-ernment, politics and the media continued Tuesday to express concern about the armed forces' attiunde toward the government of President Corazon C. Aquino.

An unofficial tally of just more than half the vote, taken by the National Movement for Free Elections, a private monitoring agency, showed that the constitution had been approved on 78.51 percent of

Edgardo Angara, chairman of the agency, predicted a final affirmative vote of at least 75 percent. The government interpreted these results as a clear mandate for Mrs. Aquino. Defense Minister Rafael M. lieto s

"shows repudiation of the Commu-nist claim" that the outlawed Communist Party "has the support of the people." "It is clear our position is gaining

ground," Mr. Ileto added. But Ninez Cacho-Olivares, a colunmist for the newspaper Business Day, wrote Tuesday that the issue still to be determined following Monday's plebiscite was "which anthority is supreme: that of the civilian government or that of the

military?"
General Fidel V. Ramos, the armed forces chief of staff, was questioned in a televised panel discussion Monday night about the alleged rifts between the government and the armed forces, and within the military itself.

He said that the military was a "cohesive and generally united"

# U.S. Blast **Could End** Soviet Ban

By R. Jeffrey Smith
Washington Part Service
WASHINGTON — The United States conducted its first under-ground nuclear test of 1987 in the

Nevada desert on Tuesday.

The test, at a site 86 miles (about 140 kilometers) northwest of Las Vegas, was denounced by the Sovi-et Union, which had said earlier that it would resume its own nuclear testing, after an 18-month unilateral moratorium, with the first

U.S. test of the year. official press agency Tass said the blast had confirmed the U.S. administration's "intention to follow a dangerous course for the escalation of the nuclear arms race," and

called it a challenge to "world opin-The Reagan administration had repeatedly declined Soviet offers to join the Soviet moratorium or to side the city limits of Kabul. conduct bilateral negotiations on a comprehensive nuclear test ban, contending that continued testing the guerrillas so Western diplomats

The blast, which news agencies said had a yield of less than 20 kilotons, also was criticized by several U.S. congressmen, who said it would generate additional support for a resolution in the House Democratic caucus on Wednesday calling for U.S. participation in the

Soviet test moratorium.
Representative Edward J. Markey, Democrat of Massachusetts, said that Tuesday's test "guarantoes we are now going to re-enter the cycle of nuclear testing" by both superpowers, and criticized See TEST, Page 2

# **Indicators Soar 2.1%** In U.S. But Analysts Cite

#### In Big Increase Compiled by Our Staff From Dispatches WASHINGTON - The U.S. overnment's main gauge of future economic activity rose a sharp 2.1 percent in December compared with November, the higgest gain in almost four years, largely because of temporary increases in building

Year-End Factors

permits and borrowing. The rise in the Commerce Department's Index of Leading Indicators, which is designed to predict economic activity three to five months ahead, was the fourth in as many months and followed a revised 0.9-percent gain in Novem-

ber. The November rise had origi-

nally been reported as 1.2 percent. But analysts, who had been ex-pecting a strong December performance, cautioned against reading too much into it. They said the December figure reflected several temporary factors, such as a yearend rush to beat changes in U.S. tax law, rather than any significant long-term economic rebound.

In separate reports that provided more apparent good news for the government, the department said group, and noted that the 500 to 700 officers and men who took part Tuesday that new orders for nonmilitary goods rose 4.4 percent in December, the best showing since in an unsuccessful attempt last week to capture key military bases September 1980, while the U.S. and communication centers in and around Manila made up a tiny per-centage of the 160,000-strong housing industry had its best year

The economic reports, however, did little to help the dollar, which slid again Tuesday. (See Page 15.) But he also said that the anti-Communist sentiments voiced by The December advance in the those troops "could be the unspoleading indicators was the largest ken feeling of a lot of people" in the since a 3.1-percent gain in January 1983, when the U.S. economy was armed forces that the government's policies for dealing with insurgency beginning to pull out of the 1981-82

General Ramos noted that many The biggest influence on the introops serving outside their electordex came from a huge increase in building permits. But this largely al districts, who were excluded from voting in the plebiscite, felt reflected a rush by builders in Califorma to obtain permits before Analysts said the issue reinhigher fees took effect on Jan. i. forced a widespread feeling in the

Another influential factor was a military that the government was not giving it adequate support in large rise in business and consumer countering a Communist move- credit. Analysts said consumers decision, Reuters reported from sought to take advantage of salestax deductions and corporations bought capital equipment before The analysis expressed doubts

See ECONOMY, Page 15



PROTEST IN BEIRUT - Firval Polhill, right, wife of Robert Polhill, one of four professors kidnapped late last month, leading a protest march Tuesday in Beirut. Terry Waite, the missing British church envoy, was reported to still be in West Beirut. Page 2.

## Debate on SDI Shifts to 1972 Treaty Critics Challenge Washington's Reading of Soviet Stance

By Michael R. Gordon New York Times Service

WASHINGTON - Diplomatic records of Soviet-American talks are being used by critics of the Reagan administration's arms policy to challenge its assertion that the Kremlin only recently insisted on a narrow interpretation of the Anti-Ballistic Missile Treaty of

The issue of how to interpret the treaty bears on American plans to develop the Strategic Defense Initiative, the space-based missile defense project also known as "star

[The Senate Republican leader, Bob Dole of Kansas, said Tuesday that President Ronald Reagan appeared to favor phased deployment of SDI, but the White House insisted that Mr. Reagan had made no Washington.

["I think the president supports the deployment of at least an early phase," Mr. Dole said after a meet-

ing of Republican congressional feel that we could do that without it getting in the way of arms control."

But the presidential spokesman,

Marlin Fitzwater, later said that Mr. Reagan had made no substantive comment on partial SDI deployment, a move strongly advocated by Defense Secretary Caspar W. Weinberger. "I don't want to argue with the senator," Mr. Fitzwater said, "but all I heard the president say was, 'It's under re-

The U.S. plans for SDI have become a sticking point in the Gene-va arms talks, where Soviet negotiators have insisted on a strict view of the treaty, and American negotiators have argued for a more permissive interpretation.

The debate over interpretation new timeliness because the administration is reportedly considering a

leaders with Mr. Reagan at the debate over treaty interpretation White House. He added: "I would have been combing the archives in conclude from that that he must support of their position, critics of the broad interpretation contend that the administration has overlooked key documents. But Abraham D. Sofaer, the State Department legal adviser who developed the broader interpretation, says that records of diplomatic exchanges can "cut both ways."

compliance questions.

but was never ratified.

As officials on both sides of the

The confidential records now being cited by critics of the administration position include Soviet-American exchanges in 1985 in the Standing Consultative Commission, a forum for discussing treaty

They also include statements made by a Soviet official in 1976, during the negotiation of the second strategic arms treaty, which was ultimately concluded in 1979

See SDI, Page 2

# Brezhnev's Son-in-Law **Held in Bribery Inquiry**

under investigation on charges of

corruption, a government spokesman said Tuesday. Gennadi I. Gerasimov, head of the Soviet Foreign Ministry's Information Directorate, said Mr.

Churbanov, a former first deputy interior minister, was "accused of corruption and bribe-taking." Mr. Churbanov, 50, husband of Brezhnev's daughter Galina, Was removed from his post in Decem-

leader's death, and given a minor job at the Interior Ministry. Analysts said his arrest was clearly approved at the highest level in the Kremlin, which has carried out a major anti-corruption drive under Mikhail S. Gorbachev.

ber 1984, two years after the Soviet

At a plenary meeting of the Communist Party's policy-setting Central Committee last week, Mr. Gorbachev criticized what he termed the moral decay of the last years of Brezhnev's rule.

Without mentioning his predecessor by name, Mr. Gorbachev

Reuters suggested that Brezhnev and his MOSCOW — Yuri M. Chur-colleagues had appointed unsuitbanov, son-in-law of Leonid L able people to senior posts and pro-Brezhnev, has been arrested and is tected them when they abused their positions.

Brezhnev's son, Yuri, was appointed a first deputy foreign trade minister and there were strong indications from official sources at the time that he was being groomed to take charge of the ministry.

Yuri L. Brezhnev also was de-moted after his father's death. His present position is not known. At the Interior Ministry, Mr. Churbanov reported to Nikolai A. Shchelokov, a close associate of Brezhnev from Mr. Shchelokov's younger days in the Ukrainian industrial city of Dnepropetrovsk.

within a month of Brezhnev's death
by Yuri V. Andropov, Brezhnev's
successor as party chief. Mr. Ansay now is that his detention is dropov began the anti-corruption campaign taken up strongly by Mr. Gorbachev. In 1984, Mr. Shchelokov also

committed suicide while in jail un-

# Iran Calls **Journalist Zionist Spy**

#### **But One Report** Says Seib Will Be Freed Soon

Compiled by Our Staff From Dispatches NICOSIA - Iran's official radio said Tuesday that Gerald F. Seib, the detained Wall Street Journal

correspondent, was being held as a "spy of the Zionist regime."
Tehran radio also said that the United States had officially asked Iran to release Mr. Seib, but did not say when or how the U.S. request had been made and gave no other

The South-North News Service. a U.S.-based organization that spe-cializes in covering developing countries, reported Tuesday that Mr. Seib would be freed within 48

A dispatch from its Tehran correspondent, quoting a source in the Iranian Intelligence Ministry, said that Mr. Seib was expected to be released to the Swiss Embassy and to leave Iran on a regular Swissair

flight to Zurich. The dispatch gave no immediate explanation for the decision. The Tehran radio report was the first instance in which Iran officially confirmed the arrest of Mr. Seib. He was detained by the Iranian authorities on Saturday night.

Mr. Seib, 30, was one of more than 50 foreign journalists invited to Iran last week for a tour of the war front with Iraq. He had spent 10 days in Iran before he was seized. Following his detention, Iran's official Islamic Republic News Agency said that a "spy of the Zionist regime" had been arrested after entering the country with a false passport and disguised as a jour-nalist. It did not identify the person

by name or nationality.

Tehran radio said Tuesday that Mr. Seib was the "spy of the Zion-ist regime who had come to Iran

disguised as a journalist."

A Foreign Ministry spokesman in Tehran, asked if the U.S. request that Mr. Seib be freed had been made through the ministry, replied,

'I haven't heard anything." The spokesman said Mr. Seib carried a U.S. passport, "but intelligence authorities say it is forged." The basis for the debate over Street Journal had said that such

allegations were false. Warren H. Phillips, chairman and chief executive of the newspa-per, said Monday efforts were be-ing made through diplomatic channels to gain Mr. Seib's release.

The Swiss Embassy in Tehran, which has handled U.S. interests since Washington broke relations with Tehran in 1980 following the takeover of the U.S. Embassy in Tehran, declined to comment on Mr. Seib's case. (AP, Reuters)

Relatively low-key statements from the White House and the U.S. State Department appeared aimed at avoiding an exchange of charges with Tehran that might make it more difficult for the Iranian authorities to let Mr. Seib go promptly, The Washington Post reported

from Washington.

A State Department spokesman,
Charles E. Redman, said there had been no information through official channels of any formal charges filed against Mr. Seib. The Swiss Embassy "is protesting Seib's de-tention and demanding his imme-diate release," Mr. Redman said. He declined to call Mr. Seib a

simply unwarranted."
The chief White House spokesman, Marlin Fitzwater, holding out the possibility that Mr. Seib was was stripped of his military rank of being held by mistake, said, "We general. Soviet sources said he remain hopeful that that would be recognized and that he would be

# U.S. test of the year. In a statement from Moscow, the official press agency Tass said the Golfers in Kabul Make a 'Hole' in One War

A Hamburg policeman, wearing a face mask, telling a

driver Tuesday that cars are banned because of smog.

By Philip Taubman New York Times Service

KHARGAH, Afghanistan Long before the government called recently for a cease-fire, the war in

The informal weekly truce was arranged by the government and is essential to strategic deterrence in the capital could come to Kharand the invention of new nuclear gah to play golf.

On a recent morning, as a bright sun climbed into the sky, a visitor could not help wendering if he had wandered into the pages of an Evelyn Waugh novel as he walked the golf course with Michael Regan, a first secretary at the British Embas-

Nicklans could hardly imagine.

packed earth, are littered with ciated with the war. An errant shot

Some come with the terrain, an son, hitting out of some particular-arid valley of undulating hills that by wild rough on the sixth fairway, can hardly support goats, much less drilled his ball into a boulder and a finely groomed golf course.

The fairways, expanses of hardThen there are peculiarities asso-

An errant shot may wind up in a hole gouged out by a tank, or the ball can carom off such unforeseen hazards as the automatic rifle shell found by a caddy.

Brobdingnagian anthills.

sy, and Ragnar Gudmundsson, a which an aged Afghan carctaker sy, and Ragnar Gudmundsson, a sweeps smooth with a doormat atunited Nations development offitached to the end of a stick.

Players who have difficulty spot-Needless to say, there are no

man-made sand traps. The course has nine greens and "I haven't a clue where the ball nine fairways but 18 tees, so it can "I haven't a clue where the ball be played backward and forward is, do you?" Mr. Regan asked at nine fairways but 18 tees, so it can for a total of 18 holes. It also has one point, after his drive had disapchallenges and hazards that Jack peared into a ditch. Moments later, Mr. Gudmunds-

stones, thistles, open wells and may wind up in a hole gouged out by a tank, or the ball can carom off

> ting the greens can line up some approach shots by means of the piece that sits atop one of the hills

building on a ridge, has a com- tank tracks.

distant mountains but has seen better days. A Soviet tank, returning last year from combat in the mountains, backed into the building, toppling part of the balcony.

while playing golf, but one member did play in a bulletproof vest, Mr. Not easily deterred, the 16 members of the Khargah Golf Club, as the course is formally known, schedule annual tournaments,

maintain scoring records, pay \$75 annual dues and have a club board. Mr. Regan said that "we hope to take our handicap back to our home clubs," but that could be a The greens are made of sand, such unforeseen hazards as the problem since no one seemed to know the course's length or its par. A good guess seemed to be about 6,500 yards (about 5,900 meters)

and par 72. Given the various hazards, a barrel of an Afghan Army artillery good score appeared to be anything under 90. That would not count the overhooking the course.

The clubhouse a two-story white tricating a ball from anthills or



Ragnar Gudmundsson, a UN development officer from Iceland, playing on the course at Khargah, Afghanistan.

# U.S. Puts More Ships, Marine Unit **Near Beirut**

WASHINGTON — The United States moved five more navy ships and a second 1,900-man marine assault force into the Mediterranean on Tuesday, but administration officials said it was unlikely the military would take action to help American hostages in Lebanon.

In Beirut, a Moslem political source said Tuesday that Terry Waite, the missing British church envoy, was still in Moslem-con-trolled West Beirut.

A strike in West Beirut on Tuesday that was called to protest recent kidnappings at a university disrupted normal activity there.

Robert B. Sims, the Pentagon's chief spokesman, said the amphibi-ous assault ship Inchon and four escorts were sent into the western Mediterranean from Rota, Spain, increasing the U.S. 6th Fleet force in the area to 25 combat ships and 10 support vessels.
The fleet includes two sircraft

carrier battle groups totaling about 20 ships and a 1,900-man marine assault group in the eastern Mediterranean that is keeping a watch

Administration officials, who asked not to be identified, said that military action to help American hostages in Lebanon was unlikely. Extremist groups have threatened to kill the captives if the United States takes military action. At least eight Americans are believed

"Our movements of ships are cautionary in nature," Mr. Sims said. "It is prudent to do so given the increase in tensions in the area" and "to allow the president to examine the full range of options available to him."

Mr. Sims would not comment further on deployments of the air-craft carriers Nimitz and John F. Kennedy in the eastern Mediterranean or the Kitty Hawk in the Indian Ocean. But Pentagon officials said earlier they expected the Kitty Hawk to begin operating in the northern Arabian Sea, off Saudi Arabia.

"You can talk about 'options' all you want," an administration official said, "but I don't see us doing a thing to endanger those people. "What could you realistically do curity-policy, said, "I have not writthat would not put hostages in additional danger?" another official

asked. The Moslem political source in Beirut, who spoke on the condition that he not be identified, said of Mr. Waite, "All the information indicates he is still held in West Beirut." Some reports had said he had been taken out of the city.

On Monday, a radical pro-Iranian Shiite leader, Hussein Musawi, denied reports that Mr. Waite had been taken to the Syrian-controlled Rekas Valley in eastern Lebanon.

Mr. Waite arrived in Lebanon on Jan. 12 on a mission to try to win freedom for Western hostages, especially two Americans believed held by the pro-Iranian Islamic Jihad group, Terry A. Anderson, a iournalist, and Thomas M. Sutherland, agriculture dean at the American University of Beirut. The Anglican envoy has been missing since

Jan. 20. The British ambassador to Lebanon, John Gray, said his embassy had no firm news about Mr. Waite but was pursuing contacts with Moslem militiamen in West Beirut to try to determine where he was.

West Beirut stores, schools, universities and banks were closed Tuesday in response to a strike called by students and faculty at Beirut University College to protest the Jan. 24 abduction of four teachers, three Americans and an Indian with U.S. resident alien sta-

for the Liberation of Palestine repeated its threat to kill the four professors unless Israel freed 400 ailed guerrillas within a week. Israeli officials have said Israel will not comply with the demand. stabilization in the last two or three

(Continued from Page 1)

President Ronald Reagan for what

he said was reneging on a commit-ment in the fall to take steps toward

The test came as protesters gath-

ered in Mercury, Nevada, to plan acts of civil disobedience on Thurs-

day, which had been reported as

the test date. On Monday, the De-

partment of Energy arrested five

protesters who were attempting to

reach "ground zero," the blast site.

ment, the chief Soviet arms negoti-

ator, Yuli M. Vorontsov, reiterated

the Soviet Union's pledge to aban-

Mr. Vorontsov said that "the

button that triggers our nuclear test

ranges is on the desk in the White

test would not interrupt ongoing Tribune:

Hours before the test announce-

test ban negotiations.

don its moratorium.

On Monday night, Islamic Jihad

# For \$10,000, Bacon With Bentsen

### Senator Doubles Going Rate for Power Breakfasts

By Thomas B. Edsall Washington Post Service
WASHINGTON — Seniator Lloyd Bentsen, Democrat of Texas, the new chairman of the Senate Finance Committee, has of-fered 200 Washington lobbyists and directors of political action committees the opportunity to have breakfast with him once a month at a cost of \$10,000 each. Mr. Bentsen told the lobbyists last week that the \$10,000, which would go into his 1938 re-election

campaign fund, would give them membership in his exclusive "Chairman's Council." "I will be relying on members of the Chairman's Council for advice, assistance and early financial support crucial to a successful campaign," be wrote in a letter inviting the lobbyists to a Jan. 29 breakfast briefing on the

council at a Washington hotel. Mr. Bentsen, whose chairmanship gives him a major role in the

writing of tax and trade legislation, faces no known strong re-election opposition. He told the lobbyists and action committee directors, however, that he expected the Texas Republican Party to field a tough, well-financed chailenger.

As of Monday afternoon, about 40 lobbyists and committee directors had signed up for the council, in a system that requires them to put up \$5,000 now and another \$5,000 by June 1, to cover the 1987-88 election cycle.

Mr. Bentsen told the group that "the purpose of the council is to talk about matters of trade and taxation and anything anyone wants to raise," said Patrick J. O'Connor, a Washington lawyer who was at the breakfast. "It was the strongest breakfast turnout I've ever seen."

Lawrence F. O'Brien 3d, a prominent Washington lawyer and tax specialist, said when than 40 join, as seems likely, more

briefing, "Who didn'!?"
Mr. O'Brien noted that the most a political action committee is allowed to give a candidate is \$5,000 for a primary and \$5,000 for a general election.

Aides to Senator Bob Pack-

wood, Republican of Oregon, who was chairman of both the Commerce and Finance committees when the Republicans controlled the Senate, said Mr. Packwood had a similar breakfast program as Commerce chairman. but for \$5,000. One lobbyist said of the cost:

the digits went up, that's the coin of Washington. He's the chair-Jack R. DeVore Jr., Mr. Bentsen's press secretary, said the senator had promised to limit the number of those attending each breakfast to 35 or 40. If more



Lloyd Bentsen

than one breakfast will be held each month. Mr. Bentsen will pay for the breakfasts, Mr. DeVore

# Perle Denies He Is Leaving Pentagon MILITARY:

By Joseph Fitchett

PARIS — Assistant Defense Secretary Richard N. Perle, who has had major influence on U.S. arms policy in the Reagan administration, denied Tuesday that he would resign following reports from Washington that he intended to leave imminently.

Questioned on whether he planned to leave his post soon, he said, "When I'm ready to go, I'll announce it." He would not say, however, whether he planned to remain until President Ronald Reagan leaves office in two years.

Mr. Pede, reached by telephone in Washington on his return from a trip to Europe, declined to speculate about the sources or motivation for the reports that his departure was immine

A strong critic of past arms control agreements with the Soviet Union, Mr. Perie has clashed frequently and publicly with other Reagan administration officials whom he described as naive on East-West issues or too often accommodating toward U.S. allies in Western Europe.

Mr. Perle, 45, whose title is assistant secretary for international se-

MOSCOW - Pravda intro-

duced a new feature on interna-

tional affairs Tuesday and pub-

lished the text of an article by

Senator Bob Dole of Kansas that

proclaims the SALT-2 treaty dead.

the column, called "Looking from

current affairs and replies from So-

Pravda has increasingly given

space to Westerners in recent

months. The commentaries were

WASHINGTON - The Penta-

gon said Tuesday that Iraqi forces

appear to have taken the initiative

in the bloody lighting around Basra

and have driven Iranian troops

from a beachhead east of that key

Robert B. Sims, a Pentagon spokesman, said fierce hand-to-

hand combat still raged near Basra

but Iranian forces appeared to have

western side of Fish Lake in one of

the most bitter battles of the war

"There is nothing that has abat-

ed in that violent war," he said.

"but there does seem to have been a

U.S.-Soviet discussions about an

agenda for formal negotiations on

On a related matter, the Senate

Foreign Relations Committee and

the White House have tentatively

agreed on a procedure for ratifica-tion of the 1974 Threshold Test

Ban Treaty and the 1976 Peaceful

Nuclear Explosions Treaty, which

bar individual nuclear tests with an

explosive force of more than 150

kilotons, the equivalent of 150,000

shift would pave the way for ap-

proval of the treaties later this

Thomas Netter reported from Ge-

■ Progress in Geneva

Congressional sources said the

tons of TNT.

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House," But he also said the U.S. neva for the International Herald

that started in September 1980.

been pushed from a foothold on the

city in southern Iraq.

viet analysts.

The Communist Party daily said

ten a letter of resignation and, until I do that, I'm at the job." White House and Defense De-

partment officials said Monday that Mr. Perle has told Defense Secretary Caspar W. Weinberger that he intended to resign. A Pentagon official said the timing had not been determined. A White House official said the resignation was expected "imminently," but another administration source said that Mr. Perle had previously threatened to quit but stayed.

Rumors of his departure have appeared frequently in the U.S. press in recent months. Some reports said that Mr. Perle wanted to said. leave office before the end of Mr. Reagan's term to write a book and do consulting work.

Mr. Perle also is reportedly interested in returning to private life in time to position himself as an ally of key Republican presidential candidates who are outside the administration before the 1988 election campaign begins.

The reports Monday of his imminent departure followed a speech he gave Sunday at an annual defense symposium in Munich. Mr. it impossible Perle assailed European leaders as being "mealy-mouthed" in their to cheating."

Pravda Allots Regular Slot to Western Views

always accompanied by the Soviet

Tuesday's edition gave equal

space to the Republican minority

leader, whose article was first pub-

lished in The New York Times on

Jan. 18, and to Prayda's commenta-

"SALT-2 is dead and buried,"

Mr. Dole wrote, referring to the

limitation with the Soviet Union by

deploying the 131st B-52 bomber

He said Iranian forces were still

holding a five-square-mile (13-

square-kilometer) area about six

miles (nine kilometers) east of Bas-

ra, just inside the Iraq border, but

were no longer moving closer to the

the southern war front that the Ira-

nian ground offensive apparently

had become stalemated near Basra

capture Basra but rather seeking to

making progress and had begun

His comments appeared to mark

trayed the talks as stalled or dead. and soon.

the most optimistic statement by a

Soviet official in Geneva since the

"We have been discussing proce-

dural issues for some time," he

said, "but the technical work has

just started in this round. This is

the first time that we are working

Mr. Vorontsov refused to specify

whether the drafting involved ef-

forts to combine existing proposals

from both sides on reducing medi-

um, long-range and space weapons,

or new proposals developed during

accelerated negotiating sessions that began when the talks resumed

He would only say that guide-lines for a treaty were being drafted

in all three areas under discussion.

would provide "some kind of

framework on which we will later

be able to put all the necessary

with paper and pencils."

Jan. 16.

talks began in March 1985.

break Iraq's military might.

fran has said it is not trying to

Mr. Sims confirmed reports from

armed with cruise missiles in No-

U.S. Says Iraq Is Gaining Initiative

tor, Nikolai Kurdyumov.

point of view

different angles," would appear Mr. Dole wrote, referring to the regularly, and would feature com-

ments by Western politicians on the unratified 1979 strategic arms

vember.

Sims said.

TEST: U.S. Nuclear Test May End Soviet Moratorium U.S., Spain

opinions on international security issues. He said NATO leaders usually resorted to "misty blandish-ment" in speaking out on issues, such as criticism of the Soviet

On Monday, a White House On Monday, a White House out further attempts by some fac-spokesman announced that Mr. tions in the armed forces to desta-Reagan did not support the criticism by Mr. Perle of the European to pressure for policy and person-

Mr. Perle denied that the White House comment amounted to a reprimand. "Presidents and assis- at least three major camps had vottant secretaries of state have differed against the new constitution, ent roles, and it is best for both of them to keep them in mind," he of the military, Agence France-

The thrust of his speech, he said, was that many European leaders. for political reasons, shunned telling what he called "the unvarnished truth" about the Soviet Union. "Then we're surprised at how well Gorbachev is doing in the propaganda war," he said, referring to the Soviet leader, Mikhail S.

He said that "when the allies fail to speak out over Soviet violations of arms control treaties, they make it impossible for our actions to be seen for what they are - a response

grantly violating SALT-2 by de-

undermined the chances for a new

Defense Department officials,

who asked not to be identified, said

Tuesday that a small force of three

U.S. frigates and destroyers re-

mained on station in the northern

Gulf, where they were sent last

week to keep a close watch on the

Iranian surface-to-surface missile

MADRID - U.S. and Spanish

diplomats resumed talks Tuesday over the future of U.S. military

bases in Spain. Both sides predict-

A diplomatic source close to the

U.S. team negotiating on Spain's call for troop reductions said fur-

ther talks were likely to be needed

after this two-day round, the fourth

A Spanish Foreign Ministry

spokesman, Inocencio Arias, also

indicated that more talks lay ahead.

were asking the United States to

reply to proposals for sharp cuts in

the number of troops stationed on

Spanish territory under a treaty

The Americans say they have no

objection in principle to pulling out

some of the 12,500 troops, but they

want every mission now carried out

by the departing units to be cov-

Spain's foreign minister, Fran-

cisco Fernández Ordóñez, and the

U.S. secretary of state, George P.

that expires in May 1988.

ered by Spanish forces.

Spanish negotiators said they

further retaliatory action.

arms accord.

area now being with the Iraqis." up to 45,000 Iranians and 20,000 Iraqis "have also regained Iraqis had been killed or wounded

control of a man-made island in the in the fighting since Iranian forces

Shatt-al-Arab waterway, which the crossed the border on Dec. 24 and

Mr. Vorontsov said Tuesday that U.S. and Soviet negotiators were Renew Talks

Moscow has previously por- ed that the negotiations would not

ty" for the first time since the talks On Bases began 23 months ago.

Iranians had taken earlier," Mr. drove toward Basra.

donment of SALT-2.

#### Concerns Remain (Continued from Page 1)

that feelings of alienation and bit-terness would lead to a broad-based military revolt against the government. But they did not rule bilize the Aquino administration or

nel changes.
[Unofficial results indicated Tuesday that soldiers stationed in which places new limits on the role

Press reported. [In Fort Bonifacio, the Philippine Army headquarters, the vote against the constitution was 3,868 to 2,404, according to a government-sanctioned count by the vote monitoring agency. Negative votes prevailed by similar margins at Camp Aguinaldo, headquarters of Dangwa, the regional military command in the northern Philippines, and at the Philippine Military

Rene Sagnisag, the presidential erview last week that the Agnino administration had done much to improve conditions in the armed forces, and that it was committed ters that affected the military, including the Communist insurgen- for the Conservatives.

ploying two new types of missiles and said Democrats who urged the Another presidential aide, who continued observance of the treaty In reply, Mr. Kurdyumov said "politicized in the worst possible sense" during the 20-year rule of Mr. Dole had cast himself in the unenviable role of gravedigger, and former President Ferdinand E. resorted to disinformation and fal- Marcos. This, he said, would take sification to justify the U.S. aban-time to correct.

Through loyal military asso-The noted a Kremlin decision to ciates, Mr. Marcos controlled all door in the middle of the night.

The noted a Kremlin decision to ciates, Mr. Marcos controlled all door in the middle of the night.

The noted a Kremlin decision to ciates, Mr. Marcos controlled all door in the middle of the night. continue observing SALT-2 and important promotions and assignsaid Mr. Dole's contention that Soments in the army, navy, air force, viet leaders viewed the arms pact as paramilitary constabulary and po-

outdated was false. "There is no U.S. officials say they believe Mr. Dole accused Moscow of fla-such opinion in Moscow," he said. this system of political patronage and control was largely responsible for the deterioration in military discipline, morale and professional

> The abuses of power that accomnamed this decline alienated many civilians and helped the Communist insurgents extend their territorial control and political influence. Analysts identify various fissures in the armed forces; between members of the Ilocano ethnic group favored by Mr. Marcos and non-

> llocanos; between officers graduating from the military academy and those from elsewhere, and between enlisted men and noncommissioned officers. Within the 13,000-man officer corps, three factions are generally identified: politically neutral professionals; a group associated with Juan Ponce Enrile, the former de-

Iraqi warplanes bombed targets in Iranian cities Tuesday and an fense minister under Mr. Marcos hit Baghdad. Tehran threatened and Mrs. Acuino, and a faction that remains loyal to Mr. Marcos. In an interview Tuesday, Mr. En-rile asserted that the military was "in a state of fragmentation He said that a "division of think-

ing" over military and government policies extended from the ranks of junior- and middle-level officers into the top command. The division, Mr. Enrile said, centered on how to cope with insurgency.
Other sources confirmed that

nany officers, including those with field assignments, believed that the 60-day cease fire that began in December had allowed the Communists to consolidate their military position and to extend their political influence at the expense of the

Civilian officials have argued that the Aquino administration had to try to reach a negotiated settlement of the insurgency. Only in this way, they maintain, could the government establish a solid base of public support if the conflict is to be renewed because of Communist intransigence.

Mr. Enrile said that, with the truce expected to end next weekend, it was vital for that government improve relations with the military. He headed a coalition of non-

Communist opposition parties that campaigned against ratification of the constitution. Yale Cost Rises 6% for '87 The Associated Press

NEW HAVEN, Connecticut Tuition, room and board at Yale

University will increase 6.1 percent in 1987-88 to \$17,020.

# Thatcher. **Denies She** Instigated **BBC Search**

LONDON - Prime Minister Margaret Thatcher denied Tuesday that she had ordered the seizure of sensitive material from the British Broadcasting Corp., saying it was a

courts. In heated exchanges in Parliament concerning police searches of the BBC's Glasgow office, Mrs. Thatcher rejected opposition charges that she was operating a "second-rate police state" bent on muzzling the press.

"This was clearly a criminal case under the Official Secrets Act," she court officials said. said. The information seized by tje police early Sunday related to a sixpart series on intelligence and other secret activity in Britain.

A segment of the series dealing with a British spy satellite has been banned by Mrs. Thatcher's Conser-

The day the government could direct the police, on that day the rule of law would die, and freedom with it," the prime minister said

Tuesday.
The Liberal Party leader, David
Steel, comparing the Glasgow
searches to events in Eastern Europe, said: "This is not the sort of

Britain we want to live in." The Labor leader, Neil Kinnock, who supported Mrs. Thatcher's decision to ban the episode revealing plans for a spy satellite over the Soviet Union, strongly criticized

her over the latest development.
"I will never protect her against the effects of the incompetence and injustice she has perpetrated," he

Special Branch police in Glasgow seized two vanloads of material relating to the planned six-hour television series, "The Secret Soci-

The speaker of the House of Commons, Bernard Weatherill, ordered Tuesday's emergency discussion after six members of the Conthe armed forces; at Camp servative Party joined the Dangwa, the regional military com-

The issue threatens to become a major political dispute that could tarnish the Conservative image as spokesman, said in a television inpected this year.

The volatility of the British electorate was demonstrated Tuesday with publication of an opinion poll to widened consultations on mat- giving the Labor Party 39-percent support, compared with 37 percent

The Harrison Research Center poll, taken before the latest controasked not to be identified, said he versy, went against a recent trend believed that "a really significant in favor of the Conservatives, portion" of the military had been Roy Jenkins, a leader of the Social Democrats, accused Mrs. Thatcher on Tuesday of running "a second-class police state," while Mr. Steel, whose Liberal Party is allied with the Social Democrats, asked whether "the knock on the The Labor Party's Scottish affairs spokesman, Donald Dewar, said the Glasgow searches consti-

tuted intimidation aimed at curtailing the rights of journalists. Legislators of all parties expressed anger over what they described as a "fishing expedition" by the police that netted material an parently unrelated to the satellite program withdrawn by the BBC.

Labor members are trying to organize a private viewing of the othfive episodes of the series later this week.

Last month the government per-suaded Mr. Weatherill to ban a showing of the satellite episode on national security grounds.

#### French Teachers Plan Protest Over Changes

PARIS - The government pub lished a set of decrees on Tuesday that threatened to spark new pro-tests over its education policy following street demonstrations by university students in December. Teachers' unions have called on instructors to demonstrate in Paris and several other cities on Wednesday to protest changes aimed at reinforcing the authority of primary school principals. French prima-ry and secondary schools are widely recognized as being self-run and loosely managed.

# WORLD BRIEFS

China Dismisses Propaganda Chief

BEJING (WP) — China's Communist Party has dismissed its propaganda chief. Zhu Houze, a party spokesman said Tuesday. Wang Renzhi, believed to be an orthodox Marxist, replaced Mr. Zhu, who had advocated tolerance of different views and an end to party interference in the arts. Mr. Wang, about whom little is known, is deputy editor in chief of the party's theoretical journal, Red Flag, which is considered to be a relatively conservative publication that has been little read in recent years. He was one of two Red Flag deputy editors in chief who presided over a meeting in mid-January that was directed against "bourgeois".

over a meeting in mid-January that was directed against "bourgeois liberalization," a catch-phrase meaning Western political ideas.

Mr. Zhu was a protege of Hu Yaobang, the Communist Party chief who was forced to resign on Jan. 16. After Mr. Hu, he would be the matter for the police and the

second highest-ranking official to be removed in the current campaign against Western influences. A Chinese source said that Mr. Zhu, 56, had been assigned a job in the Agriculture Ministry that would be of less importance than the propaganda post.

#### Seoul Court Limits Jet Crash Claim

SEOUL (AP) - A South Korean court rejected a claim Tuesday for more than minimum compensation to relatives of one of the 269 people killed when a Soviet plane shot down a Korean Air Lines jet in 1983.

It was the first court verdict in South Korea on a compensation clair from the downing of the Boeing 747 airliner. Judge Lee Jae Hoon of the Seoul District Civil Court ruled that there was no proof to support allegations by the Korean plaintiffs that Korean Air should be held. responsible for possible equipment failure or human error when its Flight 007 strayed into Soviet airspace, the officials said.

The judge ordered Korean Air to pay relatives of Oh Jung Ju 49 million: won (\$58,000), the amount specified on KAL tickets as the limit of its liability. The victim's relatives had sought \$225,730 from Korean Air, formerly called Korean Air Lines. Lawyers said they would appeal the

#### Chad Puts Toll of Libyans at 1,167

NDJAMENA, Chad (Reuters) — Chad said Tuesday that 1,167. Libyan soldiers had been killed since its troops launched a major offensive aimed at recapturing the northern part of the country one

month ago.

The official weekly Al-Watan said most of the Libyans were killed in fighting last month that culminated in government troops regaining control of the northeastern oasis town of Fada.

Chad's military high command reported continued sporadic fighting Tuesday in the Tibesti and Ennedi mountain ranges, in Libyan-occupied northwest and northeast Chad.



William and Elizabeth Stern

### Father's Custody Urged for 'Baby M'

HACKENSACK, New Jersey (UPI) — The court-appointed attoracy for a 10-month-old girl born to a surrogate mother who refuses to give her and that the mother be denied visitation rights unless she undergoes

Lorraine Abraham, the advocate for the 10-month-old girl known in court documents as "Baby M," gave her recommendations to a judge Monday in opening statements of the second phase of the custody trial, The first phase of the trial concerned the validity of the contractetween Mary Beth Whitehead, the mother, and William and Elizabeth Stern, the couple that agreed to pay her to bear the child. It is the first case in which a surrogate mother who decided to back out of her contract lass-been taken to trial. The case is expected to set a precedent that could determine the future of such contracts.

#### Sweden Orders End to Palme Feud

STOCKHOLM (UPI) — The government gave prosecutors and police-24 hours Tuesday to end a feud that has hindered the 11-month search for the killer of Prime Minister Olof Palme.

Ingvar Carisson, Mr. Pahne's successor, said he had ordered abenational public prosecutor, Magnus Sjoberg, and the national police commissioner, Holger Romander, to resolve the leadership squabble by

Negotiations on what leads to follow in investigating the Feb. 28, 1986; nation broke down Monday. Prosecutors have urged the police to drop their main line of inquiry, involving Kurdish immigrants.

# For the Record

France has extradited a suspected neo-Nazi, Odfried Hepp, to West, Germany on charges of attempted murder, armed robbery and forming a rightist terrorist group, the Federal Prosecutor's Office in Karlsrube said Tuesday. He was arrested in Paris in April 1985. (Reuters)

A Belgian state police captain became the third official on Tuesday to
face charges of involuntary manslanghter in the deaths of 39 soccer fans

during riots at the Heysel stadium in 1985. The official, Captain Johan Mahicu, was responsible for security at the stadium.

(A2)

The International Committee of the Red Cross said Tuesday in Geneva that it had reached an agreement with the government of Afghanistan

allowing committee delegates to resume visiting prisoners of war and assisting the wounded. Kabul expelled the committee in 1982. India and Pakistan continued talks for a fourth day Tuesday on reduc a military buildup at their borders, and an Indian spokesman said progress has been made.

## SDI: 1972 U.S.-Soviet Treaty Becomes Focus of Debate

(Continued from Page 1) interpretation of the ABM treaty was laid in October 1985 when the strictive view. Reagan administration announced that it had developed a new inter- would be important because of the pretation that would allow extensive testing and development of proper interpretation of a treaty is new "exotic" types of space-based partly to be determined by the said. defensive systems, such as lasers and particle beam weapons.

This interpretation was chalenged by some arms control analysts inside the government and by several former negotiators of the ABM treaty. As a result, the administration

decided that it would not apply the new interpretation for the time beine. But it also announced that it would reserve the right to act on the new interpretation in the future and has sought to protect this option in Geneva.

In arguing for a broader interpretation, administration officials have told Congress that the Soviet Union did not express a restrictive United States developed its new interpretation.

legal doctrine that holds that the "subsequent practice" of each side,

missive interpretation described the records as "very damaging" to the administration's case.

had been brought to his attention last summer and that he was now completing a review. The Arms Control and Disarmament Agency has prepared a separate analysis.

The records include an exchange between Viktor P. Starodubov, Soviet representative in the Standing Consultative Commission, and Richard H. Ellis, the American representative. The exchange, in May 1985, occurred before the adminisview of the treaty until after the tration developed its new view of the treaty.

In that exchange, Mr. Starodubeen identified have caused a deview, asserting that the treaty limit sive systems in existence in 1972.

bate about whether the Russians ed the development and testing of have, in fact, long expressed a re- laser weapons and new types-of defensive systems. Mr. Ellis also If the Russians have done this, it took a restrictive view that "or lapped" with the one put forth by Mr. Starodubov, but was not identical to it, an administration official.

The records are said to include: One official critical of the per- other exchanges in the commission. In addition, officials said, a relevant exchange occurred on March 16, 1976, in the strategic arms trea-; Mr. Sofaer said that the records ty talks between Viktor P. Karpovof the Soviet Union and Ralph Earle 2d of the United States.

This exchange is cited in a confidential analysis prepared in August by William J. Sims 3d, who was then a lawyer at the arms control agency. Mr. Sims, who worked with Mr. Sofaer on the new interpreta-tion of the ABM treaty, has left the government and declined con-

According to the Sims analysis, Mr. Karpov's remarks suggest that the Soviet Union viewed the ABM treaty as setting limits on future The diplomatic records that have boy reportedly took a restrictive technologies and not just on defen-

### Pacific Western University elements elements." 609 N. Seputvadu Bird. Los Angeles, California 90847 - Dept. 22 - U.S.A. "In the long run, it's substance Shultz, discussed the issue in Brusthat counts," he said.

مكذامن المذهل

# Propaganda Will Leav Will Leav White House Post in March

The Associated Press WASHINGTON - The White House communications director, Patrick J. Buchanan, a proponent of conservative policies, will leave his post March 1, the White House amounced Monday. Marlin Fitzwater, the chief

White House spokesman, said that no successor had been selected. Mr. Buchanan's resignation had been expected for months.

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Mr. Fitzwater said that Mr. Bu-chanan. 48, feit he could better influence the issues and politics of 1988, and the direction of the conservative movement and the Republican Party" from outside the administration. Mr. Buchanan said recently that he would not seek the presidency in 1988.

Refore joining Mr. Reagan's staff in February 1985, Mr. Buchanan wrote a newspaper column and was a television commentator. He had worked in the Nixon White House as a speechwriter.

President Ronald Reagan said in a statement: "Pat's communications skills and his commitment to conservative political beliefs have been an important part of my administration for the last two years. I will miss his leadership and his support but I count on his voice to emain a beacon for our political

Mr. Fitzwater said that, with two years left for the Reagan adminisration, Mr. Buchanan felt his leaving now would allow for his successor to become involved in the job.

Mr. Buchanan will be the second high-level White House official to covert actions with the departure of leave in just over a month. The White House spokesman, Larry Speakes, left Friday to join the investment firm Merrill Lynch Co. as

James C. Miller 3d, director of the White House Office of Management and Budget, is expected to resign in the spring, perhaps to take an academic position.

The White House recently dissociated the president from some of Mr. Bachanan's remarks, such as his suggestion that laws could be broken if the cause were justified.

Mr. Buchanan raised that idea in defending the actions of Lieuten-ant Colonel Oliver L. North, who was dismissed from the National Security Council staff in November for his part in the Iran-contra ai-

# **AMERICAN TOPICS**

Raising Funds Early For Wide-Open Race

Fund raising for the 1988 presi-dential races will be hectic for both Republicans and Democrats because, for the first time in generations, neither party has an obvious favorite and because the number of early primary elections bas been incre

Although the general election is almost two years away, The New York Times says potential candidates already face crucial decisions about raising the millions of dollars a campaign costs. Experts say it will take \$3 million to \$6 million just to finance races leading up to the first primaries in early 1988.

And, they say, fund raising will be more fragmented than ever. Competition for contributions will be "fierce," according to Mitchell E. Daniels Jr., who resigned this week as the White House political director. "This is the first election in the modern age with really an open nomination in both parties."

Fund raising also has to start earlier because of the bunching of primaries and party cancuses ear-ly next year. At least a third of both parties' delegates are expect-ed to be determined by the limish of "Super Tuesday" on March 8,

hold primaries. At a comparable point in 1984, each party had designated fewer than a fifth of its

Short Takes

President Ronald Reagan has 21 listings in the new edition of The Pseudonyms and Nicknames Dictionary," which has 55,000 entries. Great Communicator and Tellon President, to be sure, but also Ronald Right, the Best Known Rancher in Santa Barbara, the Defender, Mr. Clean, the Aging Right Wing ac-tor, the O & W (for Oldest and Wisest) and, of course, Rawhide, his Secret Service code name.

In 17 years as a fugitive. Silas Bisseli, 44, developed a set of rules for himself, such as "wear a red hat if you don't want to be no-ticed." Arrested last month and held for trial as a suspect in a 1970 bombing attempt at the Universi-ty of Washington, Mr. Bissell, a founder of the radical Weather Underground, said, "People know what you are by how you are with them, and if you hide and act like a hiding person, then they figure that something's wrong with you."



owner, Ron Sandler, at Jaxon's Dogramat in Los Angeles. The dog wash provides tubs, towels and water to pet owners who do not want to clean up the bathtub at home.

Hollywood, now more a symbol | Champagne, the celebration hard-an a site of American movie- | ly measured up to some of Tinsel than a site of American moviemaking, observed its 100th anniversary fluis week with a cheerful ceremony featuring the veteran stars Bob Hope and James Stew-

Town's splashes in the past. On Feb. 1, 1887, Harvey Wilcox, a prohibitionist from Kansas, laid out his ranch as a real-estate sub-

after the Chicago home of a family friend. Further observances are to be held throughout the

#### Don't Carry Me Back, But Do Carry Me Out

"Virginia's state song, 'Carry Me Back to Old Virginny,' is rarely heard anymore, and a good thing, too, since its minstrel-show lyrics rest on condescending racial stereotypes and quite properly offend," says The Washington Post. The paper goes on to report that a state legislator, Thomas M. Moncure, has proposed new words, thus:

Carry me back to old Virginia Cradle of liberty where free-dom's light has shone

Scenes from the past and the hope for the future Call me again to my old Virginia

Etcetera. "Something is lacking here," says The Post. "We suspect that Virginia or any other state that tries to replace an anachronistic state song" is "likely to come up with something that sounds as if it had been coproduced by the tourism bureau and the Chamber of Commerce and approved only after extensive safety testing by a consumer promuch of a state song, but it will be a fine little state jingle.

-ARTHUR HIGBEE

# Gates Is Expected to Rein in CIA on Covert Actions

By Robert C. Toth

Los Angeles Times Service
WASHINGTON — The Central

Intelligence Agency is considered less likely to become involved in William J. Casey as its chief, but his successor, Robert M. Gates, is expected to find it difficult to rein in the CIA's major paramilitary supply operations to rebels in Nicara-gua, Angola and Afghanistan.

This was the greatest single area of change forecast by U.S. officials and nongovernment experts Monday after President Ronald Reagan accepted the resignation of Mr. Casey, who has remained hospitalized since brain surgery several weeks ago, and nominated his chief deputy, Mr. Gates, to be the next director of central intelligence.

Mr. Gates, who has never served in secret operations, is known as a skeptic of such clandestine activity, these specialists said. CIA officers, according to one source, expect that "Gates will be very hard on" the deputy director of operations,

sey, they said, "pushed covert actions aggressively."

Serven as carry
1980 election.
Mr. Casev

Moreover, according to two U.S. officials, Mr. Gates's skepticism is likely to be reinforced by similar views from Frank C. Carlucci, President Ronald Reagan's new national security adviser. Mr. Carlucci was deputy chief of the CIA in Mr. Gates worked on the White House's National Security Council

Because of the Iran-contra affair, Mr. Reagan will probably be unwilling to risk any new adventures, several officials said. But all doubted that the present covert supply efforts will be significantly curtailed because they have long been

During his six years at the CIA, Mr. Casey has been credited with increasing the role and influence of

who runs covert actions. Mr. Ca- served as campaign manager in the the CIA," according to his former ciates, he appeared to have retained

Mr. Casey reinvigorated the agency's covert-action staff, which had been decimated and demoralized during the Carter administration after disclosures of intelligence abuses in the mid-1970s.

As Mr. Casey retires, it is his major mark on the agency that is most under fire because of his and the CIA's alleged involvement in sales of U.S. arms to Iran and the apparent diversion of profits to the caraguan contras. Mr. Casey leaves behind a mixed

legacy for Mr. Gates. Among his achievements, Mr. Casey won major increases in funds and manpower for all of the agencies that compose the intelligence community, which the CIA chief oversees as director of central intelligence. Among these are the National Security Agency and the Defense Intelligence Agency.

the agency within the government, primarily because of his personal across the board in which Casey "It has been a major rebuilding rapport with Mr. Reagan, whom he was not turf-conscious by favoring

deputy, Bobby R. Inman, a former a fascination for the secrecy and admiral who also held high posts in adventure of clandestine service, the National Security Agency and and he always tried to follow its the Defense Intelligence Agency. He is now chairman of Westmark Systems Inc. a military-industry

holding company. "Casey also gets good marks for the intense interest he brought to analysis of intelligence and to the quality of the intelligence prod-uct," Mr. Inman said. "There's been some controversy here and CIA that came to light during his there, but he succeeded in getting term, even though some may have the community to address controversial topics in a serious way.

"On the covert actions, they were after he was in CIA hands. neither covert nor successful, in my erations, although they occupied only a small part of his time."

tegic Services, predecessor of the facts during his testimony on the CIA. To many observers and assolran-contra affair.

two main rules: "plausible deniabi-lity," in which the CIA's role in operations could be reasonably denied, and "put nothing on paper."

On the negative side, Professor Jeffrey Richelson of American University said, Mr. Casey bears the onus for the spate of foreign intelligence penetrations of the begun earlier, and for the redefection of a Soviet KGB operative

In addition, Mr. Casey's relaview, and they detracted very sig-milicantly from his achievements," bly been worse than that of any Admiral Inman said. "He took a other CIA chief, because of his great personal interest in covert op- freewheeling personal style and his lack of respect for politicians.

The result has been a mutual Mr. Casey had served during distrust. Many congressmen be-World War II in the Office of Stra- lieve that Mr. Casey lied or hid



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# **FINANCIAL TIMES**

Europe's Business Newspaper London Frankfurt New York

# Shultz Policy-Making Role May Be Fading

By David K. Shipler

New York Times Service WASHINGTON - Secretary of State George P. Shultz's enigmatic role in the Iran affair, and his attempts to dissociate himself from the operation, have raised questions about how much influence be will have in shaping foreign policy during the last two years of the Reagan administration.

Information provided to the Senate intelligence committee and other, congressional panels suggests that Mr. Shultz neither took charge of policy nor moved effectively to halt an operation he opposed.

Mr. Shultz said he regarded Iran as strategically crucial to United States interests, but he explicitly vielded the task of cultivating relations with Tehran in 1985 to Robert C. McFarlane, the national security adviser. Then, even though he opposed selling weapons to Iran and was incensed at having been misinformed, Mr. Shultz refused at least one offer to be briefed on the operation by a participant.

Mr. Shultz has been somewhat self-critical about his failure to dissuade President Ronald Reagan from proceeding with a policy that undermined the credibility of the United States in its positions on terrorism and in the Middle East.

"I wonder if there's more that I

New York Times Service

WASHINGTON - The De-

I don't give myself any plus in all

lavorable impression on many members of Congress, who have praised him during recent hearings You have been a steady hand in American foreign policy," he was told last week by Senator Jim Sas-ser, Democrat of Tennessee, "and have furnished us with a sense of

**NEWS ANALYSIS** 

continuity at a time when it was

desperately needed." Committee. "He protected him-

In that hearing, Mr. Torricelli observed, Mr. Shultz "did more than separate himself from White House.

could have done," he told reporters publicly from the Iran policy has the initial works ago. "I believe there was."

publicly from the Iran policy has McFarlane should manage the initial works ago. "I believe there was."

His lack of defensiveness and appearance of candor have made a

But some others on Capitol Hill, looking at the accumulating accounts, fault Mr. Shultz for a lack of assertiveness. "You certainly are left with the impression that George Shultz's management of foreign policy is reactive," said Representative Robert G. Torricelli, Democrat of New Jersey, who heard him in closed testimony before the House Foreign Affairs to Mr. Sholtz, noting "the advan-

House policies on Iran —he built a wall between himself and the White

That effort to dissociate himself

icism from some of Mr. Reagan's the Israelis that McFarlane and aides. And despite recent appointments to the National Security and full agreement at every step." Council which are expected to improve Mr. Shultz's rapport with that agency, the Iran affair has left

As one senior administration of-ficial commented recently, the en-tire Iran policy was a product of "They were just a couple of explor-atory contacts," he said. "the White House-intelligence nexus." The State Department was ex-

But the Senate intelligence committee's report, issued last week, said that at the outset of the administration's contacts with Iran, Mr. Shultz made a decision to leave the matter in the hands of Mr. McFar-

lane, then national security adviser. In July 1985, the report said, when Israel was pressing the ad-ministration to pursue an Iranian channel developed by the Israelis, Mr. McFarlane referred the matter

tages and disadvantages." "Shultz responded to McFarlane official. by cable the same day," the report said, "noting that the U.S. should make a tentative show of interest without making any commitment and should listen and seriously consider the idea of private U.S.-Iran relations. Shultz stated that

Asked why the secretary of state would not want his department to manage an initiative with a country shadow over relations between regarded as a keystone of strategic the White House and the State Deterests in the Gulf, a State Department official discounted the

Mr. Shultz has said repeatedly that he was not fully informed about the arms deliveries and that when he saw fragmentary information on them, he was told by Mr Casey and Vice Admiral John M Poindexter, who succeeded Mr. McFarlane as national security adviser, that the operation had ended.

In February 1986, after 1,000 TOW anti-tank missiles were sent to Iran amid expectations that American hostages in Lebanon would be released, Mr. Shultz approved "terms of reference" for a meeting that Mr. McFarlane was to have in Europe with an Iranian

"Shultz testified that he was told the hostages would be released at the time of the meeting," the report said, indicating that Mr. Shultz was aware of the relationship between the arms sales and the proposed

Last May, when Mr. McFarlane and others flew secretly to Tehran with some Hawk anti-aircraft missile parts, the report said, Mr. McFarlane "indicated that he was assured by Admiral Poindexter that Secretary Shultz was involved in the planning for the trip."

Shultz declined an offer by Michael

seems based largely on the allega-tions of one individual and others sales. The article was based on an a consultant for both the National Security Council and the State Decluded more than 4,000 pages of partment, had been dropped as a "The department certainly did documents and interviews with 150 consultant by the State Departnot, as The Times has erroneously government officials, arms dealers, ment the previous August and was



# IT'S THE LITTLE **PLEASURES** THAT MAKE LIFE **WORTH LIVING.**

Your true connoisseur is not someone who simply sets high standards, but who unerringly selects the better rather than the merely good. He luxuriates in discovering the finer subtleties of taste. Inquisitive and ustate, he has the acumen to appreciate finesse. So it is that he savours his distinguished Dannemann cigar above all else: while calmly leaning back, he lights up with satisfaction and from the very first draw muses: "Vive la différence".

#### and access to Soviet tanks that Iran had captured from Iraq. Robert B. Sims, the Pentagon's the activities of private individuals on the operation, despite Mr.

fense Department has asserted that a New York Times article about the private sale of arms to Iran amounted to "a dangerously wrong The article, which appeared in Tuesday's editions of the International Herald Tribune, reported that senior Pentagon officials knew

more than a year ago that private arms dealers were trying illegally to ship U.S.-made fighter planes and other weapons to Iran but did not The report was attributed to con-

fidential documents and partici-

pants in the operation.

hoped to gain information on Iran,

tagon press office, the Defense Degerously wrong confusion." partment said: "The Times story The article said the Pentagon who are or may be under investiga- eight-week investigation that in-

tion by legal authorities." suggested, 'confirm' that senior in- intelligence sources and others.

Pentagon Calls Arms Report Wrong The Times article said the illegal telligence officials knew about but sales operation was allowed to con- allowed illegal sales to be made to tinue because military officials gain information about Soviet

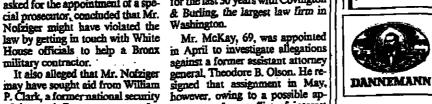
In September and October, Mr. weaponry," the statement said.

Shultz declined an offer by Michael

The Times," according to the
A. Ledeen, one of the participants statement, "seems to be confusing in the Iran connection, to brief him

chief spokesman, said Monday, attempting to sell arms on the Shultz's complaints that he had not "It's not true — it didn't happen." world market with official actions been fully informed by White In a statement issued by the Pen- of the Department. This is a dan- House and CIA officials.

Nofziger might have violated the Mr. McKay, 69, was appointed House officials to help a Bronx in April to investigate allegations against a former assistant attorney general, Theodore B. Olson. He re-signed that assignment in May, however, owing to a possible appearance of a conflict of interest



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# Special Counsel to Investigate Nofziger Lobbying By Leslie Maitland Werner is charged with investigating. The Instice Department, which Mr. McKay has practiced here whether Mr. Nofziger violated a asked for the appointment of a spe-

peals court panel has named a prominent Washington trial lawyer mer agencies for a year after they 1 as independent counsel to investi-

Ronald Reagan's political director. thorized the independent counsel As independent counsel, or special prosecutor, James C. McKay, he uncovered.

WASHINGTON — A U.S. ap- law that forbids high-ranking gov-

gate whether Lyn Nofziger violated . But the three-judge panel of the a federal ethics law in his lobbying a federal ethics law in his lobbying artivities after serving as President unit of Columbia Circuit also au-

military contractor. It also alleged that Mr. Nofziger may have sought aid from William P. Clark, a former national security adviser, to influence a contract for

law by getting in touch with White with a partner in his law firm.

# Duarte Opponents Seek to Prolong Salvador Turmoil

Washington Post Service
SAN SALVADOR — "José Naalone," read the preamble to a position paper circulated here recently by leaders of the far-right Republican Nationalist Alliance.

"See Napoleon Duarte, all alone, bate or vote. all alone" went the refrain of an the official voice of the leftist Salvadoran guerrillas.

It was the first time in memory that the far right and the far left in El Salvador had agreed on someviews of a large cross section of A monthlong political crisis in

diplomats and politicians said. Most observers predict that Mr.

the country has marked the nadir in the popularity of the U.S.-backed

Since mid-January, the conserpoleón Duarte stands utterly vative opposition deputies in the 60-scat Legislative Assembly have adopted a tactic they call "parliamentary passivity." They attend legislative sessions but do not de-

analysis broadcast at about the sparked by an electoral law ap-same time over Radio Vencerenos, proved in December by the 33- nationwide halt in traffic Guerrilla member Christian Democratic votpowers of the president of the national elections commission, whose thing and also had articulated the president is a Christian Democrat. Wider public discontent was kin-

dled by another bill passed by the Christian Democrats in December, levving new taxes to raise \$30 million for the armed forces' counter-Christian Democratic president, insurgency war, now in its seventh

There were protests from many Duarte will survive politically to labor unions and leftist groups, but finish his term in 1989, and say the the loudest outcry came from busipossibility of his removal by a coup ness groups that are longtime ene-, Salvadorans' frustration that he is in the face," one well-placed diplo-

are seeking to prolong the turmoil free market, they refused to pay ising them peace. A third round of to enhance their own appeal.

The market, they refused to pay ising them peace. A third round of peace talks with the rebel coalition. nies earn more income.

A business strike called by the private sector Jan. 22 was unexpectedly successful, shutting down more than 80 percent of companies in cities nationwide.

The opposition's wrath was of the Farabundo Marti National leaders said they were not supporting bloc, the majority group in the ing the businessmen's action, but The government paid 42 percent Because of the assembly boycott, legislature. The law expands the picked that day because it was the of its foreign exchange earnings to Mr. Duarte did not have the quoanniversary of a 1932 uprising that debt service in 1986. led to the massacre of tens of thoucalled it "our greatest show of a long hatred between Mr. Duarte ed seven years ago, the state of

> the guerrilla war. But many Salvadorans said they stayed off the roads out of fear, not strike, several well-known far-right solidarity. On one day during a industrialists placed telephone calls of full liberties apparently had no traffic halt ordered by the rebels. and wrote letters to high-ranking effect. An anti-government human

Mr. Duarte's troubles stem from

collapsed in September.

The president faces mounting economic difficulties with no prospect of improvement. According to U.S. Embassy figures, guarrillas have destroyed \$1.5 billion in infra-Adding to the stillness, the rebels structure since 1980. More than 400,000 Salvadorans have fled their nationwide anti-Communist parahomes to other regions because of military network that has been ac-

more have left the country.

Plummeting prices for cotton sands of peasants. Afterward they and sugar exports have exacerbated strength for economic sabotage" in and wealthy businessmen, who view him as a socialist.

In the tense days before the the guerrillas killed 11 civilian tray-military commanders, testing their interest in a coup, diplomats said.

"They got a bucket of cold water is remote. But his opponents on mies of Mr. Duarte. Urging the seeking to make them pay more for mat said. U.S. officials passed the cluding many who despise Mr. even if we have to carry him there both ends of the political spectrum abolition of state controls on the war, when he came to office prom- word that the Reagan administra- Duarte, have set their sights on on a Red Cross stretcher."

tion would stop all military aid in the event of a coup.

Roberto d'Aubuisson, a rightist deputy who ran for president in 1984 against Mr. Duarte, called publicly for the president's resigna-

One radical rightist group de-manded the return of ORDEN, a the fighting and tens of thousands cused of thousands of political killings in the 1970s

> rum of two-thirds of the lawmakers that was needed for a routine extension of the state of siege. Initiatsiege gave the police broad powers to hunt and detain suspected guerrillas. It lapsed Jan. 14. But the unscheduled restoration

effect. An anti-government human rights commission reported that six

Salvadorans were arrested and held incommunicado from Jan. 14 to 26.

WASHINGTON - Annette

Lopez-Munoz, a reporter removed

director of the U.S. Information

Agency, Ms. Lonez-Munoz said

for Radio Marti, which broadcasts

Reporter Quits Radio Martí

from her White House assignment Voice of America, which oversees by the government-controlled Ra-Radio Marti, "reprimanded me

dio Marti for asking a question at a with a rude and abusive phone

In a letter to Charles Z. Wick, dition and, according to VOA offi-

she was resigning after "an over-Ronald Reagan at a news confer-whelming sense of frustration" in ence Nov. 19. She asked whether he getting clarification of her dismiss-would consider changing his poli-

al as White House correspondent cies toward Nicaragua as he had

"To put it simply, Mr. Wick, I ragua to increase pressure on the was doing my job the best I knew government in Managua.



José Napoleón Duarte

beating the Christian Democrats in ghts commission reported that six the next legislative elections. Alvadorans were arrested and held accommunicado from Jan. 14 to 26.

Most Salvadoran politicians, in-

leased Monday. The letter said that

Richard W. Carlson, director of the

Voice of America, which oversees

Ms. Lopez-Munoz, 28, broke tra-

cials, guidelines for government re-

porters by questioning President Ronald Reagan at a news confer-

would consider changing his poli-

toward Iran, and if he would con-

sider breaking relations with Nica-

Mr. Botha said U.S. and other

Taking a 'Native Job:' Change Can Be Jarring

By Sherry Buchanan International Herald Tribune

Living Abroad

LONDON - After one year as the first foreigner to be administra-tive director of Le Cordon Bleu, the French cooking school in Paris, Gregory Usher is leaving his job. "It was a satisfying but frustrat-ing experience," Mr. Usher, an American food consultant, said of

his time at Le Cordon Bleu. Even though Mr. Usher has been living in France since 1970 and considers himself well adjusted, switching to a French work environment was more difficult than he

had anticipated. "There was a tremendous amount of bureaucracy and, al-though they hired me because they wanted change, they were then am-biguous about it," he said. "Even though I was expecting a different environment from the one which I had worked in previously, it still took me by surprise." Mr. Usher is about to open a cooking school for an international hotel in Paris.

Going native in the employment market, even for the well-initiated who have spent years in the foreign country and consider themselves well integrated, can be jolting. In joining a foreign company, the outsider lacks the traditional

networks that help him to adapt to the work environment. There can also be substantial differences in style and language.

make the move less rewarding. But, according to international ment recruiters, salary differen in some industries are decreasing between countries. This is encouraging people to move around more freely, especially for the top-level

James Cole, an American advertising executive in Paris, has ulti-mately stuck with his career, despite a roller-coaster ride in the French advertising world.

He started out working for an American company in Paris, then switched to a French one. There, he fell flat on his face, as he put it. because he did not speak French well enough.

He headed for Young & Rubi-

cam, the Paris branch of the U.S. advertising firm. Then his advertising team was wiped out. Undamted by his previous experiences, and after studying to improve his French, he joined a traditional French cosmetics and fashion

Now he is associate director at Alain Carré, the French industrial design company that has grown from a small start-up venture four years ago with a team of 8 to a

company employing 85 people.
Going native can also mean drop in salary, depending on salary levels at home and on the generos ity of the expatriate package.
"Unless there is something ex-

traordinarily special about the perma uer man subsidiary to a U.S. company would have to take a pay cut," Richard Bevan, in charge of compensation at Towers, Perrin, Forinternational firm that specializes

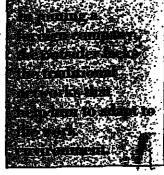
German salary for a middle ma ager to be 20 percent higher than the average U.S. middle manage

ment salary.
But, according to Towers. Perrin Forster & Crosby in London, switching from a U.S. subsidiary to a local company no longer neces-

sarily means taking a salary cut. In the U.K., it used to be that U.S. subsidiaries paid up to 30 to 40 percent more than local compames," said John Carney, head of compensation practice at the Towers furn, which this month compared U.S. subsidiaries salaries with French and British compensation levels. "That no longer

applies."

With the introduction of performance-related compensation



Differences in salaries can also blans in both Britain and France such as incentive bonuses and share option schemes, it has evened up," Mr. Carney said. "In the U.K. if the true value of share options is considered, then Britain is even moving ahead."

An international job market has begun to emerge recently in some sectors, especially banks and brokerage firms, and for certain jobs in the computer industry.

In that market, companies from countries that where wages are relatively low, such as Britain, France and Italy, are willing to pay higher wages to an expatriate from courttries such as Switzerland, West Germany, Canada and the United

States, where wages are higher.
Brian Long, after holding a job in London with Massey Ferguson. the Canadian tractor company. and one with the Canadian government, decided he wanted to stay on in Europe.

He thought he would have an edge with a European company seeking someone with North American management experience......

He applied only to European companies and was hired as mapaging director of Acom Computers, a British-based company,

Instead of having to take a contin salary, he got the increase he

Hart Leading in a U.S. Pell. New York Times Service

tial voters in the 1988 New Hamb shire Democratic presidential p mary, made public Monday, showed former Senator Gary Hart

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# Takamatsu, Hirohito's Brother, Dies

By John Burgess

TOKYO - Prince Takamatsu, 82, a younger brother of Emperor Hirohito who argued for modera-tion during World War II, died Tuesday in Tokyo of lung cancer.

As a naval officer. Takamatsu is widely believed to have counseled the emperor that things were going badly in the war in spite of claims of progress from the militarists.

The prince was fifth in line to the throne. His death further thins the ranks of the imperial family's older generation, which was educated under the notions of semidivinity and forced to re-adapt as mere symbols of the state after 1945.

Like most Japanese dignitaries, Takamatsu revealed little of his personality to the public. But he is remembered for the occasional dash of humor and informality. On turning 70, he requested the free

#### At the Statue of Liberty, Entry Is No Longer Free

New York Times Service NEW YORK - For the first time in 100 years, visitors to the Statue of Liberty must pay to be

were authorized by Congress last nese carriers, he realized that defeat year in a trial program that ends was inevitable because Japan had sold the company to Liberty-Unit-Sept. 30. The program calls for fees no control over the air. 'I said we ed Artists in 1967. Some of Blue or fee increases at 134 of the 338 sites administered by the National Park Service

issues to senior citizens. "Even before the war, he sometimes tried to slip away from his guards and walk freely," said To-shiaki Kawahara, a writer who spe-fighting. cializes in the imperial family. "Af-ter the war, he frequently came that lasted until 1951, the prince without any escort to drinking frequently entertained American places in Ginza," a Tokyo enter-officers at his palace home, includ-

tainment district. He was called Nobuhito at birth and was the third of four sons of the Emperor Taisho. In 1913, he

received the title Takamatsu. Takamatsu graduated from the Imperial Navai Academy and navy staff college. But unlike his brother, who became an accomplished marine biologist, he never excelled in any particular academic field.

In 1930, he married Kikuko Tokugawa, a granddaughter of Japan's last shogun, or military ruler of the fendal era that ended in

During World War II he served as a naval instructor and on the headquarters staff. He is generally believed to have argued against war with the United States and then to have worked to end it when victory became clearly impossible.

Takamatsu has been quoted as saying after the war that at the time of the Battle of Midway in 1942, in The \$1 tickets instituted Monday which U.S. planes sank four Japanow have to think about how to end the war," he said. "I expressed this left and right."

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Aug. 15, 1945, announcing Japan's surrender, Takamatsu went to an

officers at his palace home, including officers from the war crimes

Controversy occasionally touched him in the post-war years. In 1973, a dispute occurred over his plans to make a private visit to ressels of the Maritime Self-Defense Forces, as the navy is known. He canceled it. Under postwar cus-tom, the imperial family has no contact with the military.

Takamatsu was diagnosed as having cancer in July. Hirohito, 85, visited him three times in the hospital, the final time Tuesday morning shortly before Takamatsu's death. Alfred W. Lion, 78,

Recorded Jazz Artists SAN DIEGO (AP) - Alfred W. Lion, 78, whose Blue Note Record Co. recorded some of the best jazz musicians of the past 50 years, died Monday of congestive heart failure.

Mr. Lion became known as a leader in the jazz field when his hobby of recording jazz sessions evolved into Blue Note in 1939. He Note's artists included Herbie Hancock, Thelonious Monk, Miles Davis, Art Blakey and Bud Powell.



Prince Takamatsu

# Pretoria Calls U.S. Policy a Voting Issue

JOHANNESBURG — Saying that U.S. policy toward South Afrithat three special constables were the day before.

arrested and suspended from duty Mr. Botha se pending investigation of the fatal ca will be a key issue in the country's general election in May, Foreign Minister R.F. Botha blamed the United States on Tuesday for violence in black communities

"I hold Congress responsible for the murder of black people by black people," Mr. Botha told foreign correspondents, blaming foreign interference for increasing "intimidation" of blacks and for More than 2,000 people, most of them black, have been killed in two

years of violent protests against

white-majority rule.

shootings of four persons Monday South Africa has severely restricted the reporting of unrest or dissent. Correspondents may be fined or imprisoned for failing to submit to censors articles that

contravene regulations. night in the black township of Grahamstown in eastern Cape Prov-

guarding a school in the township when they were shot at, so they returned the guntire. A force of black special constables, who receive only brief train-

ing, was created last year to cope with growing unrest in black town-Tuesday that six blacks were bat-miles (240 kilometers) southwest of tered to death Sunday and their Johannesburg, were asked Monday bodies were piled together and burned with gasoline-soaked car has left 39 miners dead and nearly tires. Reports said the killings were 180 wounded.

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foreign pressure on Pretoria will be key issues in the white parliamentary election on May 6. "In our relations with the U.S.," he said, "we will be guided by the

fact that Congress has taken over, at least in part, the prerogatives of the president in making policy." Mr. Botha cited the Oct. 2 congressional vote overriding President Ronald Reagan's veto of eco-

nomic sanctions against South The constables said they were

"It is time to show the American Congress they will not determine our future," be said. In another development Tues-day, mine officials said that 2,200 black workers, heeding a manage-ment ultimatum to end tribal fight-

ing or resign, walked off their jobs Workers at the President Stevn other eastern Cape township, said mine near Welkom, about 150

#### Michael S. Dukakis of Massachusetts running second.

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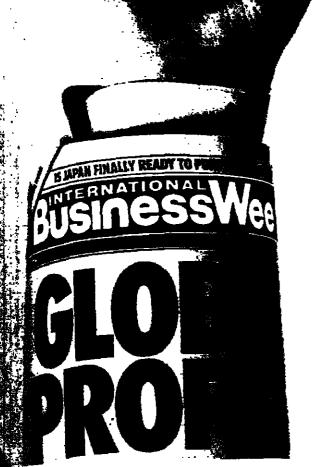
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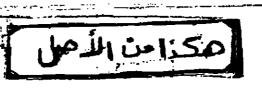
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Molière: School of Monomania the state of By Robert Cushman

ONDON — Molière was the great playwright of monomamia. You might say he was obsessed with it. This may explain why Anglo-Saxons have never liked him. Take "School for Wives," the latest arrival at the National Theatre. It is about a middle-aged man so afraid of being cuckolded that he plans to marry a young girl whom he has trained up for the purpose since childhood. Oh yes, says the British playgoer, very intriguing, what else are we told about him? The answer is, nothing. The play shows him being comically disillusioned. Uh-huh, what else does it show? Nothing. Well, what do the other characters get up to? There are no other characters, just foils to

the protagonist. Ben Jonson was the nearest thing to an English Molière. He too was fascinated by fanatics but each of his plays offers a stageful of them. His mechanisms are complicated and often messy. This is because he was, like all English playwrights, a remantic, half in love with chaos. Molière, like all good classicallyminded Frenchmen, worshipped order. His plays are very clear. Someone -- a friend or an outspoken maidservant — tells the hero in the first scene how blinkered he is being and what trouble he wil

The single-mindedness can be brasing "School for Wives" is a one-joke play but the joke is inge-niously told. Arnolphe, the wouldbe husband, has brought his infiended up to be phenomenally naive, on the theory that sophistication would get her into trouble. French comedy of the 18th century But of course her innocence doesn't as Molière does that of the 17th, is stoo her from falling in love with the first young man she sees. The fact that she tells Arnolphe all about it, and that her beloved mis-Takenty confides in him as well, is more fascinating dramatist, with a no har either. It merely adds to the flock of modern French revivals to

exquisite torture that Arnolphe in-sists on inflicting on himself. And comic diagrams, he offers rich oily that promise unredeemed. he is given enough good nature on pastorals. Rather than spotlighting the one hand, enough conceit on a single folly, he draws a collection the other, to flavor the dish.

David Ryall as Arnolphe (left), and Neil Dudgeon as Horatio in "School for Wives."

of them into a cat's cradle.

We are beginning to see his plays

speare had the same idea, often, but

what he hinted at in "As You Like

made manifest. To gain her man,

our heroine has to charm his male

and female guardians, and so -

alternately concealing and reveal-

ing her sex - she does. When she

leaves a row of bruised hearts and

Guy Callan, the translator-direc-

shattered prides behind her.

David Ryall, who has been character-acting at the National for most of its 24 years, has his first star role as Arnolphe, and gallops

#### THE LONDON STAGE

confidently through it, making the audience gasp and gurgle at each fresh discomfiture. A great comedian might wriggle more inventively or just more individually, even at what he hinted at in "As You Like his most sophisticated Molière was It" and "Twelfth Night" is here still writing scenarios for clowns. Nobody else acts with any distinction. As the voice of reason Roger Lloyd Pack, who can be languidly brilliant, goes through the play like a man nursing a private joke. Oth- emerges for her happy ending she erwise Di Trevis's production has charm. The play suggests that Ar-nolphe has immured his bride in one better and moves her tight out for himself to play Harlequin, to the country, where servants are which he does in full traditional yokels and landscapes are picturgear and with teeth-clenching coyes to make it a reality.

This is the National's fifth Mo-This is the National s that lière production: a reasonable it is an unduly severe experience. National Theatre studio is for. At score, and proof that the British theater feels obliged to grapple National Theatre, said that we real-with him on a regular basis. Having ly had to get to grips with Maridone this, it feels entitled to neglect vaux. It is a shame that he should based theater critic and broadcaster. all his compatriots.

> Marivanx, who dominates effectively written off as a lesser Molière, though in fact they share nothing except a nationality and an initial. Marivaux is actually the

# Rembrandt in Paris

DARIS - A collection of etch- a "fairyland in dark velvet." ings by Rembrandt is on show at the Bibliothèque Nationale in an small, dimly lit room, its walls covunconventional setting designed to cred by dark green and purple

until May 3, includes 340 etchings made between 1625 and 1669. Selected from the library's permanent collection of more than 900 Rem-brandt works, the engravings were restored and reframed for the show. Most have not been displayed since 1905.

Visitors begin their tour in

make visitors pause and look at wrinkled paper. Four holes in the details. Floor, ringed by white wooden gates, display revolving color shdes of details magnified from Rembrandt landscapes. Recordings of whistling wind and twittering birds help transport the viewer into the Dutch master's paintings. In the library's Mansart and Ma-

zarine galleries, each subject is illuminated individually; many are Art critics say the show's installation is outrageous, yet effective. lowing visitors to ap
Jean-Marie Tasset of Le Figaro brandt's techniques. presented in several versions, allowing visitors to appreciate Rem-

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Among its stream of new pro-

ductions the National slips in the odd one-night stand, designed to give us some inkling of what goes on behind the doors of its studio. here (and it's only taken 250 years), but in reduced circumstances, presented by companies with more The latest is "A Yorkshire Tragededication than resource. The dy," a brutal brevity once attribut-Gate, an adventurous pub theater ed to Shakespeare. It shows a in West London, has mounted "The Tramph of Love," which is about a princess going into man's apparel to win her love. Shakeruined gambler who savagely abuses his wife and children, and finally murders a selection of them. The play blames this on the devil but we are free to see it as an objective, even clinical, picture of psychopathic degradation. Not the least hornifying thing about it is the portrayal of the wife who goes on loving him, whatever. Women in the audience were overheard declaring her to be a) outrageously masochistic and b) quite believable. Certainly the actress, Mary Jo Randle, seemed to have no trouble with her, and the northern accent the suburbs. This show goes him tor, has seen the play as a vehicle made her seem very immediate. Stephen Petcher as her tormentor was also recognizable at first blush, macho and sneering. But the play esque gradients. Amolphe offends ness. But among his scratch cast he asks more of him than that. It asks against nature and it takes its re- does have a young actress, Harriet him to rage, and all he could do was venge, though at the end it relents keevil, of real poise, and she gives nag. "A Yorkshire Tragedy" is as and offers him grace. That seems to the piece something of the thermobasic as an Elizabethan play could be the idea, but it would take richer statically-controlled warmth it be, but it still requires a passion

Robert Cushman is a London-

### INTERNATIONAL

Peter Hall, when he took over at the least, it had better be.

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Direction Générole de l'ENERCA, oversse de l'Indépendence, Bangui (République Centrafricaine). ou ou Sureau d'Ingénieurs Conseils, COYNE ET BELLIER, 5, rue d'Héliopolis, 75017 PARIS. doivent parventr à la Direction Générale de l'ENERCA à BANGUI avant le 24 mars 1987 à 12 heures.

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# Paris 'Elektra': Behrens, Ozawa

By David Stevens

DARIS - Richard Strauss, in Cone of his paradoxical witticisms about his own music, said that "Salome" and "Elektra" should be played "as if they were fairy music by Mendelssohn." That is exactly what Seiji Ozawa does in conducting the new production of Elektra" at the Paris Opera, and the result is marvelously revealing. not only in orchestral detail. but in the vocal subtlety that the cast is able to bring to its daunting task.

Any performance of "Elektra" can easily degenerate into a contest between the post-Wagnerian effusions of a gigantic orchestra and the ability of the cast to ride over the sound. Here the cast would have been equal to that - especially the women, who were Hildegard Behrens in the title role. Jeannine Altmeyer as Chrysothemis and Christa Ludwig as Klytemnestra. But with Ozawa at the controls, and the Opera's orchestra in unusually responsive form, such heroic exertions were rarely necessary. It would be an exaggeration to say that this was an "Elektra" of chamber-music proportions, but it was often close to that - one in which Hofmannsthal's text was delivered with nuance and, when the occasion demanded, with ample power as well, and in which Strauss' dense but carefully calculated score was made exceptionally transparent.

This went hand in hand with a production — directed by Seth Schneidman (who is Behrens's husband), designed by Hubert Mon-loup, and cleverly lit by Jean Boyer - that eclectically and effectively presents the succession of one-onone conflicts in the house of Atreus against a background of their Freudian convolutions.

There is no suggestion of Greek ntiquity in Monloup's set. In the background is the dilapidated facade of a mansion, a kind of Victorian-Viennese baroque that might serve well enough for a production of Eugene O'Neill's trilogy on the same theme, while the front of the stage is occupied by a glistening black structure in which most the entrances and exits take place — the bottom of a dreamlike funnel housing the calamitous psychological encounters that form the essence of the drama.

Monloup's costumes are archeods. Elektra's disheveled red hair conducting.

suggests her derangement, but her strapless dress could do nicely for a cocktail party, while Chrysothe-mis's sedate robe suggests the sister's more conventional attitudes. Klytemnestra and Aegisth are outfitted in stylized versions of 19thcentury monarchical getup - she an elaborately gowned and jeweled Habsburg grand duchess, he an Offenbach clown prince — and Orest arrives on his fateful mission in a medieval suit of armor, his iron helmet helping to explain Elektra's initial lack of recognition.

The result was an "Elektra" in which the savage myth is not so much updated as it is filtered through the conventions and manners of more recent times, suggesting that the ties that bind this very special one man's family are always with us.

Behrens was singing the title role for the first time - which must leave her few, if any, worlds to conquer in the German dramatic soprano department. She conquered this one as she has the others - with unforced power, a gleaming, silvery timbre used with security, accuracy and a contained dramatic intensity. And she did a convincing final dance of crazed triumph. Altmeyer was equally unstinting of voice, and the creamier texture of her soprano contrasted effectively with Behrens's metal.

Ludwig is a veteran Klytemnestra, yet she sang and acted the part as if she (or Scheidman, or both) had thought it out anew. This corrupt queen's decay is not yet physi cal, but within the body and mind of a still-beautiful woman, self-assured at first but gradually crumbling morally during the undermin-ing onslaught of her vengeful daughter. This Klytemnestra falls to pieces in full view: a master portrait by a great singing actress.

What chance do the men have in this demonic girls 'club? Not much, mere tools of fate that they are, but John Bröcheler was a solid, idiomatic Orest, and the versatile Jean Dupouy a brilliantly neurasthenic Aegisth, in their brief duties.

ries are scheduled for Feb. 6, 10, 13, 15 and 17. The production returns from April 14 to May 6, with Gwyneth Jones as Elektra, Cheryl Studer and Hélène Garetti alternating as Chrysothemis, Helga Dernesch as types from different historical peri- Klytemnestra, and Kent Nagano



Hildegard Behrens in Paris production of "Elektra."

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# **Nonchalantly Downward**

Presidential messages snow down on Washington in January. This year it is harder than usual to shovel through to the tuith. The main message, on the State of the Union, treated immediate economic troubles almost nonchalantly. The union will be in a dangerous state if action is delayed, and yet the messages were nerther constructive nor urgent.

The lange foreign deficit can make the dollar nose-dive. The deficit cannot shrink fast, but Washington has to convince the markets that its actions will reduce it progressively. Otherwise the U.S. government will have to choose between constant depreciation and a tightening of monetary policy fierce enough to expose jobs, instead of the dollar, to a free fall. Does the Republican Party want to go into the 1988 elections in circumstances even mildly similar to 1932?

The dollar has fallen for nearly two years. Why hasn't the deficit shrunk? Some attack states like Hong Kong and Taiwan for not letting their currencies rise, but on average these have only kept stable against the dollar without offset-ting its decline against Europe and Japan. Other arguments are more convincing.

When imports are 60 percent above than the former if the deficit is to shrink. Repeated trade deficits add to the interest bill; debt compounds itself.

And when the dollar falls, the first thing that happens is that the deficit rises use imports cost more dollars than before. In theory this obverse effect eventually reverses as home output replaces

crank up because they find themselves more competitive. But the longer the dollar falls, the longer the obverse tendency lasts. The problem is that the 1985 devaluation was not once-and-for-all. It continues, so the import bill keeps rising.

But the essential consideration is that devaluation does not work without accompanying action to temper spending
—and thus imports —and impel producers to seek markets abroad.

Exactly the reverse is needed from the revaluing countries. None are observing this rule. West Germany and Japan are at fault --- but the United States, too, must act, reining in domestic demand and reducing its savings gap. For that, budget control is urgent. But the markets have small trust in the Reagan plan (a modest deceleration of the defense buildup, no tax hike, slashed nonmilitary spending) because Congress won't buy it.

The budget impasse could still be resolved. New compromises on military and civilian outlays are possible, and to raise revenue a temporary income tax surcharge and a new energy tax would make sense. To be avoided like the plague is any attempt to raise revenue by higher import duties, which would weaken attempts to make American producers more efficient and start an international tariff war. The worst enemy of all, however, is the Reagan administration's apparent refusal to go beyond the budget policies that failed last year and have resulted in a continually falling dollar. INTERNATIONAL HERALD TRIBUNE.

# Snatched on the Job

Iran and Lebanon have become swamps into which outsiders venture at their peril. This was well understood by Terry Waite, the Aughean envoy last seen in Beirut on Jan. 20. Indeed, he left instructions that no attempt be made to rescue him if he was taken captive. And every Western correspondent knows the risks of accepting even an official invitation to Iran, with its hostile

regime of fending clerical rulers. Witness the ordeal of Gerald Seib, Middle East correspondent of The Wall Street Journal, now detained for undisclosed reasons at an undisclosed place in Iran. That Mr. Seib did anything to justify this out-rageous treatment is inconceivable to colleagues who know him as a prudent, experienced reporter. He was among 57 Western journalists invited for a guided tour of Iran and the front in the war with Iraq. Unless he is promptly released, it will be impossible for anyone to take Iran's word seriously

about war claims or anything else.

The worst-case surmise is that Iran and

fresh captives to extort yet more TOW missiles from President Reagan. If so, that is bad news for Mr. Seib and Mr. Waite, since no such deal is imaginable. If so, that is also bad news for the president, for it would rub his nose in the error of undue eagerness to free imprisoned Americans.

There remains nevertheless the possibility of confusion and error, of pragmatic second thoughts about abducting an emissary or a journalist. Every hostage incident has its singularities and each needs to be judged in its context.

With calm and reason, Mr. Seib's captors may come to recognize that they have no grievance with him and can release him in the knowledge that he is a professional journalist who has done no more than his job —indeed, done so at their government's invitation. Likewise, as Mr. Waite's presumed captors honor courage, they will honor his by promptly freeing him.

- THE NEW YORK TIMES.

### **End the Polish Sanctions**

pendent labor organization in Poland, occurred on Ronald Reagan's watch and imposed on his administration a special moral ourden to do something about it. Military relief was out of the question, but other forms of relief were not. To this end the administration imposed economic sanctions to help democratic Poles. It has been tough going, since sanctions cut two ways: They put pressure on the government but meanwhile hart the people who are their intended beneficiaries. Nonetheless, the United States has made a decent effort to balance these considerations, and it can fairly claim to have seen some positive changes take place partly as a result.

The most important changes center on relaxing somewhat the degree of gross police interference in the lives of the people. What a Communist government can give, it can also easily take away; on previous occasions, Wojciech Jaruzelski released prisoners and then locked them up again. So the United States has necessarily been wary even as he has been moving in the right direction in the past year or so. Washington has gradually been ending its economic sanctions, but it hesitated to commit itself to ending them entirely without better assurances that General Jaruzelski would not again reverse field. It was to explore such

ssion of Solidarity, the inde-occanization in Poland oc-He is the ranking American to visit Poland

since martial law was imposed late in 1981. The special place that Poland occupies in Eastern Europe was evident in his visit. He saw, naturally, General Jaruzelski. But he also saw Lech Walesa of Solidarity, who, although officially an unleader of an unorganization, has an undeniable shadow role all the same, and Cardinal Jozef Glemp, head of the Polish Catholic Church, whose mass following has long required the Communist regime to leave it room for its many works. For some time the latter two men have favored the ending of American sanctions as a sign of some political relaxation and as a contribution to the economic health of the country. It seems that the Whitehead talks moved the United States toward this position and, barring a reversal on the Polish government's part, sanctions should be phased out before too long.

The sanctions have had their critics. It

was pointed out that martial law at its toughest left Poles better off - they could travel to Western Europe, for instance than Soviets and other East Europeans. At the least, nonetheless, sanctions let America express solidarity with Solidarity. The ending of sanctions does the same.

- THE WASHINGTON POST.

### Other Comment

#### Disengage From Lebanon

. The strong possibility must be faced that more of the hostages taken in Lebanon will be killed. There is no intention in Kuwait to release any of the 17 men imprisoned there on terrorist charges, which is the move for which Islamic Jihad has been bargaining. The Israelis do not plan to release 400 of their own prisoners for the four academics. three American and one Indian, abducted on Jan. 24] at Beint University College by another Shite offshoot, Islamic Jihad for the Liberation of Palestine.

The frustrations in the Western camp are mounting, which is one precise purpose of hostage-taking, but we have got to live with them. No one can have many certainties in this situation, but talk of "surgical strikes"

against targets deemed to be terrorist-orientated seems like so much bravado. What starts as surgery is liable to end in mutilation, with the deaths of many more people

as innocent as the captives themselves.

On the merits so far, the only safe policy is one of Western disengagement until the storm abates. If the militias rule the country, the main sufferers are the Lebanese They turned out in numbers last week to protest at the abduction of the scademics. ast year, in a care ecumenical display, the whole of Beirut went on strike against the murderous abandon to which the city is daily subject. If any help were widely requested by the people of Lebanon it would have to be seriously considered, but the West cannot police the world.

— The Guardian (London).

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# **OPINION**



# Innovative Asia: Not the U.S. Sweatshop It Once Was

WASHINGTON — captured much of the world trade in manufactured goods, Asia is now turning to the areas where American ies have remained dominant: innovation, product development and the service industries.

Until recently, much of Asia was regarded as a sweatshop at the service of U.S. industry. Scores of American companies have given up manufac-turing at home and have contracted out the whole tiresome chore to folks on the other side of the Pacific.

Over the years, this strategy has worked well for many U.S. and Asian companies. But recently, success has spawned a revolution of rising expectations among Asian entreprener Throughout Asia, companies are moving, at times with startling speed, beyond the manufacturing process into the more creative tasks of product development and marketing that once were left to foreigners. Dependency is giving way to independence, and collaboration to competition.

The Japanese, of course, were in the forefront of this movement. Japanese companies today are among the world's leading innovators in everything from consumer products to fashion design and computer soft-ware. And with four of the world's five largest banks calling Tokyo their home, Japan is poised to replace the United States as the center of world

finance early in the next century.

Recently, the same process has begun to spread through the newly industrialized nations of Asia. From South Korea to Singapore, nations once thought of as mere manufacturing platforms are beginning to devel-op their own technology and service industries. Many of these enterprises are financed by local banks, and most have the active cooperation of gov-ernments, which take an activist role

in managing national economies.

Nowhere is this shift more dramatic than in Singapore. For most of its 21 years of independence, it derived much of its economic sustenance from investment by foreign manufacturers. Today, multinational companies account for 70 percent of Singapore's industrial capacity and exports. And local service firms live largely by catering to the needs of overseas corporations.

Until recently, Singaporeans saw little reason to question this. Their

the antonomous Basque region, leaders appear unable to form a viable coalition government two-months after elections. In this at-

mosphere, doubts are being heard

about the future of Spanish democ-

racy for the first time since coups

al of the system is grossly prema-

Spain's political life is

becoming paralyzed,

its public disaffected.

ture, it is clear that political life has

become increasingly paralyzed, with a hegemonic Socialist Party in

government, no parliamentary life

to speak of, and an increasingly

Three major areas of concern can be identified. Each, if not re-solved, bears the seeds of far-

One is the complacency of the

Socialists, who have discovered

with delight the pleasures of run-

ning the bureaucracy, collecting

taxes and enjoying unchallenged power. At some point they lost the edge of their stated aim to modern-

ize Spanish society, defend civil

rights, reform the police and the

nudiciary and improve education.

Now they hang rather aimlessly

the parties to the right of the So-

Another area is the sorry state of

onto power, or so it seems.

disaffected public.

reaching political crisis.

While speculation on the surviv-

were a daily concern.

By Joel Kotkin This is the first of two articles.

country had enjoyed one of the fast-est-rising standards of living in the world. But two years ago, all that came to a crashing halt. The slump in the American high-tech industry cost thousands of Singaporean jobs. And Western trade barriers, combined with competition from lower-wage

> Success has spanned a revolution of rising expectations among Asian entrepreneurs.

neighbors such as Thailand, have caused foreign investment to drop by almost a third. A nation that for 20 years had annual growth rates approaching 10 percent has seen its economy shrinking since 1984.

"We can't keep piggybacking on the multinationals," said Eddie Foo, managing director of Singatronics, a Singapore electronics manufacturer. They have no loyalty, no committion of what must be said to satisfy the demands of each of the Demo-cratic Party's most vocal constituen-

Hart Today: Less Dazzle,

Solid Ideas.

By David S. Broder

WASHINGTON — In the midst of last week's East Coast bliz-

zard, Gary Hart went shopping for a campus that was clear enough to provide him a lecture hall. He wound up at Duke University. What he said there about the education challenge facing the United States was another indication that the angle forcet are the said to the said t

indication that the early front-runher for the Democrats' 1988 presidential

nomination is ready to meet the test

in the issues area.

As with his speeches last year on the economy, defense and foreign policy, the former Colorado senator the not seek to dazzle with "new ideas."

That was his game in 1984 and it backfired when Walter Mondale colled his highly in an Atlanta debate.

called his bluff in an Atlanta debate. Rather, what Mr. Hart has done, in

one policy field after another, is to

demonstrate that he is familiar with past proposals, has filtered them through his own value system and

sense of political realities, and has put them back together in a program that has structure and logic.

That talent is a good part of presi-

dential leadership. The other part is salesmanship, the ability to enlist public support for the policy. That has not been Mr. Hart's strength; but

the coming campaign will help mean sure his current capacity in that field.

cy and interest groups.

In his education speech, Mr. Hart

talked about the need for a federal role and proposed ways to raise the \$12 billion in revenues he estimates

the first three years would cost....

He stressed the need for early edu-

cation for poor children and the im-

portance of broad access to college.

He did not discuss bilingual educa-tion — a powerful symbolic issue to

court-the-constituencies strategy that undermined Mr. Mondale in 1984.

Mr. Hart's blueprint draws heavily on the work of the Carnegie Forum

and the National Governors Assecta-

tion. It is more bipartisan in character than his rhetorical shots at the Reagan administration's record on

education would suggest. But for that

reason, it provides a realistic blue-

print of what the next administration

could do - in cooperation with the

states, local communities and the pri-

vate sector -- to improve the educa-

Like his other recent speeches, this one shows the effort Mr. Hart

and his advisers have made to reduce

a complex subject to its essentials. It is written in commendably clear, if

Its opens this way: "The key to

unlock the 21st century for America is education. . . Individual and insti-

tutional interests must be subordi-

nate to this overriding national inter-

est: creating a fully literate America, imbued with democratic values,

where each individual is empowered to master the challenges of change."

Mr. Hart suggests comprehensive goals ranging from improved pre-

school programs to adult literacy and retraining efforts. He describes the

national policies that will meet them,

and puts forth a set of "specific chal-

lenges" — the trade-offs that will be required and the responsibilities indi-

Here is where Mr. Hart is at his

best. He provides a tough antidote to the mindless overindulgence and ex-

cesses of the last six years of "you can

have it all" thinking.

Parents, he says, can have before schools for their children, but only if

they accept the responsibility. For making their homes "every bit, as dedicated to successful learning," by such steps as keeping the television

all the education they want, but must in turn be ready to aid their commu-

nities through participation in a ha-

Business can get better-trained

workers, but must accept a share of

the burden of retraining displaced

workers and providing early warnings of impending layoffs.

Teachers can have higher pay,

more respect and a larger voice in running their schools, but only if litey accept tough evaluations of their per-

tional service program.

Students can be helped to finance

off until homework is finished."

iduals will have to accept.

tion system at every level.

politically active Hispanics. He is sending the signal that his approach will be different from the

For now, Mr. Hart is producing an agenda that appears to be based on a realistic assessment of national needs and resources, rather than a calcula-

velop our own firms, our own technology, our own marketing."
The well-worn strategy of using tax breaks and other incentives to attract overseas corporations no longer dominates government thinking in Singapore. Government initiatives focus increasingly on such incentives as lower corporate taxes, venturecapital funds, and low-interest loans.

all targeted at entrepreneurs.

Mr. Foo is something of a hero in the move toward economic independence. When he took over Singatronics in 1980, the company was doing \$2 million in sales a year, making electronic games and calculators.

security producing parts for overseas companies. To survive, we must de-

Mr. Foo, a former Olivetti executive, quickly drove Singatronics upscale. He recruited top talent from the local operations of other multinationals, people who were able to win big contracts from large foreign companies. With the proceeds from those contracts reinvested in a modernized manufacturing operation, he turned loose his engineers and man-

of medical electronic instruments. The company's Healthcheck brand products (including digital thermometers, blood-pressure readers and pregnancy tests) now account for as much as one-quarter of its \$33 million in annual sales.

Singapore also seeks to be a gate-way for foreign companies into Southeast Asia, where the tropical conditions and freewheeling business environment can be difficult for Westerners. Chi and Associates, a 30person engineering consulting firm, recently won several large contracts from U.S. and Japanese companies with projects in Indonesia. Tony Chi's task is to adapt his customers'

plans to local labor and materials.

"Americans and Japanese don't know how to build in this kind of environment," said Mr. Chi, a 1970 graduate of Pennsylvania State University. "You might design a steel building in Los Angeles that, in Indo-nesia, is actually cheaper to build with concrete. We know better how to employ cheap labor and technical skills in this part of the world."

The writer covers the Pacific Rim for

# **How Japan Gobbles Asian Resources**

By Halinah Todd

P ENANG, Malaysia — When five Japanese mining companies Sabah, Malaysia, all sides seemed happy. The Japanese obtained copper at low prices, the local partners got rich, the state government collect-ed its taxes and Malaysia's gross do-

mestic product rose slightly.

But metal pollution from the mine contaminated a wide swath of farmland and destroyed the livelihood of an entire community. The cost to the farmer of getting copper to Japan has never been calculated.

Japan needs its Asian neighbors. All of its liquefied natural gas, or LNG, 64 percent of its timber, and most of its copper, tin, aluminum and rubber must be imported. Most of mines, forests and plantations.

But the interlocking systems of in-ternational trade and investment hold the developing countries of Asia

really surmounted the trauma of losing the grip on power they had under Franco, nor have they been able to present themselves as true

democrats in the eyes of the public.

Their palace intrigues, in lieu of serious political work, have only fueled widespread irritation.

Suárez might be the best hope for a

non-Socialist alternative that would give Spain's electoral pro-

cess some meaning. He has mod-estly built his new centrist party

from the ground up. If his group's ideology could become more than

its present populist-cum-liberal hodgepodge, it would help. The pacification of the Basque

seven widely diverging parties in the 75-seat regional assembly

(none has more than 19 seats), un-

governability now threatens the re-

gion, already suffering from terror-

There is a listlessness to Spanish

political life today that belies the

smug assessments about the "ex-

emplary Spanish transition," of

Spain becoming a sort of southern

ture when the going gets rough, when the complacent Socialists

start falling prey to festering inter-

nal differences between their right

and left wings, or when a major

social upheaval takes place - the

workers could follow the students

onto the streets — there may not

International Herald Tribune.

be much to fall back on.

ism and economic decay.

Complacency, Intrigue

Are Closing In on Spain

By Victor de la Serna

MADRID — Spanish conservatives pursue their irritating, Machiavellian plots behind closed doors to find a new chief; in

in such a grip that they have little bargaining power. Their nonrenewable resources are eaten up at low prices, while their economies become reasingly dependent on expensive

imports from Japan.

Japan is the leading source of imports for every Southeast Asian country but the Philippines, according to the Japanese Ministry of International Trade and Industry. It is also the leading source of de-

elopment aid to the region. Thailand gets a hefty 68 percent of its aid from Japan; the Philippines, 56 percent; and Malaysia, 55 percent, according to the Japanese figures.

This heavy dependence on Japan for imports and aid is no coincidence. as Tsuchiya Takeo argues in AMPO: Japan-Asia Quarterty Review.

When Japanese capital began moving into Southeastern Asia in the 1970s, the objectives were to exploit cheap labor and to secure markets. Japanese cars, televisions, textile and machinery, locally assembled, soon controlled these markets.

From this Third World springboard, Japanese goods could pene-trate U.S. and European markets where quotas blocked their direct import from Japan. But by the end of the decade. Japanese investment, to the tune of several billion dollars a year, was pouring into the resource-extracting industries. In Indonesia where Japanese investment topped \$7 billion in 1984, much of it went into oil, LNG, copper, iron and steel.

Although most of the plants involved were joint ventures, the Japa-nese partner typically retained man-agement control, supplied machinery and equipment and often exported 100 percent of the output to Japan. Such investment also acted to move polluting industries outside Ja-pan, Professor Ui Jun of Tokyo Uni-

versity, president of the Asian Environmental Society, told a Third World conference in Penang in 1984. He noted that the Ulsan Chemical company, which makes chromium, moved to South Korea after Japanese

protesters said it was polluting soils in a Tokyo suburb. And Kawasaki country is the third problem. With Steel Corp. moved an ore sintering plant to the Philippines after com-plaints about air pollution. As investment by Japanese companies in resource-extracting operations surged, government aid to these in-

dustries grew. Japanese yen loans provided 62 percent of the funding of the Asahan aluminum plant in Indonesia, which is expected to cause serious environmental damage. Official aid is also used to mute

protest against Japanese companies. What Ui Jun ironically calls "showcase technology" for monitoring air pollution has been given to Malaysia and Singapore, though it had been shown to be ineffective in reducing pollution in Japan. Japanese aid is also financing a large sewerage project in Penang, though most of the aid money returns to Japan to buy the expensive equipment required

"Common to all these projects," the Tokyo professor writes, "is that the approach is indirect and capitalintensive, with the problems going

untouched at their source." Asian governments, of course, welcome the investment and the aid, despite their concern about economic dependence. The governments them-selves are the local partners in petro-

Local elites have made fabulous fortunes. Some communities have refused to be cowed.

chemical, LNG, aluminum and steel plants set up by Japanese multina-

tionals with yea loans.
Local elites, in alliance with Japanese capital, have made fabulous fortunes while overseeing the rapid depletion of natural resources. This liance has been extremely useful to Japanese investors. It has kept trade union activity to a minimum in af-fected sectors and allowed local protests over pollution to be contained. But some communities have re-fused to be cowed. In the small town of Papan in Malaysia, residents and environmentalists protested the sit-ing nearby of a nuclear waste dump. The waste is produced by Asian Rate Earth, a joint venture between a local company and Mitsubishi Chemical

Industries of Japan. The governments and the company mitially denied there was any danger and threatened the "agitators" with police action. But protests continued until the dump was moved to a re-mote area and residents won a temporary court injunction to close the factory. The company has appealed.

The writer, a free-lance journalist and former features editor at the New

Straits Times, contributed this view to Third World Network Features.

#### accept tough evaluations of their per-formance and changes in archaed patterns of education. Mr. Hart has produced a good heprint. What he cannot now pro-

GIBRALTAR - A combined land

duce is evidence that he is enough of a leader to make it happen. But that is what campaigns are designed to test.

The Washington Post.

#### IN OUR PAGES, 75 AND 50 YEARS AGO: 1912: A Swing to Taft 1937: Malaga Targeted?

NEW YORK — The week's political

pendulum is swinging strongly to-ward President W.H. Taft. The New York County Republican Committee cadoxsed Mr. Tast by a vote of 582 to 17 after the Roosevelt men had made a fight to delay the vote. PARIS — The Herald has great re-

spect for Mr. Taft as one of the sanest Presidents the United States has ever elected. It is, therefore, with regret that we find him entertaining the im-practicable suggestions of "faddists" and putting forth their notions in a demagogic manner. Advocacy of peace congresses, which only set men to fighting, and his proposal that an international conference shall be held in Washington to consider "the high cost of living," are instances of this.
His recommendation that the Government shall purchase the Alaska Central Railroad is on the same line.

and the same of th

and sea attack against Malaga by the Spanish Nationalists was predicted here [on Feb. 3] following an important concentration of Nationalist naval forces at Algeoras and Centarin the last 48 hours. Two German ernisers, which were at Algeciras together with the Nationalist warships Almirante Cervera, Canarias and Baleares, sailed eastward for an unknown destination. Meanwhile, reports of fur-ther landings of Italian volunteers at Cadiz have been confirmed, but their number is not known. The British battleship Royal Oak, which is an chored off Europe Point, had a narrow escape [on Feb. 2], when three Red planes dropped three bombs, apparently mistaking the ship for the Nationalist cruiser Canarias. None of the bombs struck the vessel, but fell within a few hundred yards.

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# **OPINION**

# Holding the Truth Live Is Not the American Way By William Safire Than an instrument of p who misted Holding the Truth Hostage

WASHINGTON - Larry Speakes, ative than an instrument of policy. departing White House spokes-man, offhandedly revealed an illuminat-ing fact in a farewell interview. He recalled that at the time of the Grenada invasion he unwittingly misled the press when asked about it. He had been misinformed, and his credibility undermined when the deception was exposed, by a National Security Council staff member named "Poindexter, of all people."

I remember calling the White House, soon after the Grenada invasion was announced, to find out who was respon-

#### ESSAY

sible for the decision to exclude the press from the combat operation. Throughout America's wars, the tradition was to bring along at least a few correspon-dents to report the action impartially, at no risk to military security.

Robert McFarlane, then national se-

curity adviser, took my call and wondered, "Is that really your central concern in all this?" Here was an example of prompt and effective use of force to stop Communist takeover and prevent the taking of U.S. hostages; here was an action that hawkish pundits could be expected to appland; what was this fuss about a side issue of media coverage?

The fuss was about telling the truth to the people. The United States government may on rare occasion fall silent for a time, but it must not deliberately lie; only the presence of reporters pledged to temporary secrecy can help justify a news blackout. By breaching that democratic precedent, and by issuing a lie, the Reagan administration engaged in selfcorruption far more important than one victory in the Caribbean.

I think Bud McFarlane may realize that now. But Vice Admiral John Poindexter, promoted to the national security adviser's post after that he, probably does not. That is because the truth, for him, seems to be less a moral imper-

#### Precisely Not Regicide

MANY foreigners see Americans' reaction to the Iran-contra affair as a self-damaging wound, much as they viewed the uproar over Watergate. They shake their heads and wonder about a penchant for regicide. But Americans cannot commit regicide, having got rid of their king long ago and introduced a constitutional system to prevent the arbitrary abuse of power by government officials. It is important to understand that the American insistence that presidents and subordinates be held strictly accountable to the sovereign people un-der their laws is absolutely essential to

America's identity as a nation. -L.H. Fuchs in The New York Times.

The same man who misled Larry Speakes about Grenada urged the president to apply "disinformation" to the pressure on Libya. He saw nothing wrong in destroying the reputation for truthfulness of U.S. officials by peddling stories to the press that might make an enemy dictator nervous.

When his stupid and venal memorandum was unearthed and exposed in The Washington Post, Admiral Poindexter came before a group of pundits and pumped out some bomiog about having to check his files, never admitting its authorship. The truth was not some

thing he was prepared to own up to. We know now that as he was stonewalling about disinformation, this flag officer had for months been urging the president to trade arms for hostages in secret while saying just the opposite in public. No wonder, when called upon to do his duty and report the whole truth, becomes the first admiral to take refuge in the Fifth Amendment.

Americans have the right to assume that his truthful testimony would tend to incriminate him, perhaps to cause his criminal indictment, conviction and in-carceration. With Lieutenant Colonel Oliver North and Richard Secord, Mr. Poindexter stands silent in the midst of a scandal more akin to Teapot Dome than to Watergate, a scandal not merely of abuse of presidential softheartedness but one in which investigators tell me

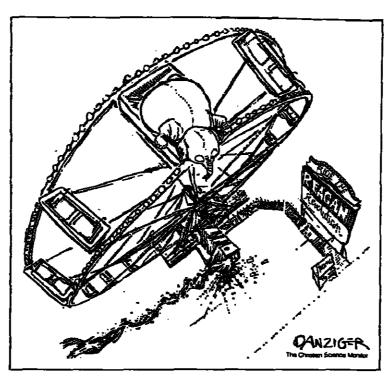
that \$40 million is unaccounted for.

Not all high officials in this matter have brought shame on the U.S. Naval Academy, which graduated John Poin-dexter first in his class apparently without inculcating in him the democratic value of truthfulness in office and accountability to superior officers. Mr. McFarlane, Donald Regan and George Shultz, all former marine officers who did not receive their higher education at public expense, have taken the oath and

taken their chances by testifying. But Admiral Poindexter persists in his pattern of refusing to tell the truth. His excuses have ranged from national security to self-incrimination, but his habit was established and rewarded years ago.

This is not a man to be given immunity from prosecution. Americans are owed the truth; they should not have to pay ransom for it. If justice requires that the Poindexter testimony be delayed, and if the admiral chooses to hold the president hostage, so be it. If anybody in this gets convicted, that person would probably have a lot to say to show contrition before sentencing.

As for the deception-crippled presi-dent, the next time he decides to sign a Bible, let him consider what John 8:32 says: "And ye shall know the truth, and the truth shall make you free." The New York Times.



## Danger, Cotton-Swabbing Giants at Work By Alexander Eliot

N EW YORK — Controversy over the vast "restoration" of Michelangelo's frescoes in the Sistine Chapel at the Vatican is growing. This controver-sy, in turn, is part of a larger debate over what is known as "art conservation."

Most masterpieces hang in museums, where resident technicians constantly "intervene" 10 "stabilize" admittedly aging and physically imperfect paintings. "Conservators," such as the Vatican's Gianluigi Colalucci, the Metropolitan Museum of Art's John Brealey and the Getty Museum's Andrea Rothe, carry incredible clout. Artists and connoisseurs alike are seen as retarded romanties who must bow to "scientific objectivity" as personified by establishment giants of the cotton swab.

coming a million-dollar industry. In museum basement labs equipped with hot tables, scalpel racks, detergent tubs and spray booths, swarms of highly paid specialists labor to make the world's art heritage like new — or like zero.

Art conservation is thus rapidly be-

"If it ain't broke, don't fix it," pleads Roger Kennedy, director of the Smithsonian's National Museum of American History. Yet news coverage tends to-ward hyperbole. Heroic efforts are reported. "Science triumphant snatches art from the sooty fingers of grimly

#### MEANWHILE

hurrying time." Well, yes and no. Socalled art restoration is at least as tricky as brain surgery. Most pictures

expire under scalpel and sponge.
Assiduous cleaning has converted
Rembrandt's famed "Night Watch" into a day watch. Titian's "Bacchus and Ariadne" at London's National Gallery is a pressed flower now. The Frick Muse-um's "Saint Francis in Ecstasy" by Giovanni Bellini is a bluish corpse of its former self. After Francis Henry Taylor retired from directing the Metropolitan Museum, he confessed to me that over-

tallina type of negotiation and contract

would have been rare, but today such

ambitions and open-ended arrange-

ments have become common practice

whenever expensive paintings or works

Price levels in the art market have

increased dramatically and the competi-

tion between major auction houses for

important sales has increased according-

ly. Auction house experts are under con-

stant pressure to exceed previous perfor-

mances, and that can mean reckless

dealing; but in a rising market, risk-taking is often. And as Mr. Melikian

points out, when the sale is a success no

If all the major dealing was conducted

between professionals, these develop-

ments might not be cause for concern.

But the art boom has been fueled by

rapid growth in the number of private

buyers. It is no longer unusual for major

one or two new bidders coming on stage

at the right moment, and auction houses

now concentrate their marketing efforts

faith in a presale estimate price than the

auction house expert would himself.

Such a bidder would never expect that

the confidential reserve price might be a

movable feast fixed only after he has

had an enthusiastic conversation with

It will take something bigger than the Cristallina affair before any serious ef-

fort to establish a code of practice for

the person in charge of the sale.

These novice buyers often put more

one argues with the method.

on attracting new buyers.

of art are to be sold at auction.

cleaning had ruined the Met's extensive Rembrandt holdings. Relatively modern masters suffer, too. Smiling summer scenes by Renoir and Monet are routinely reduced to flat, toothpaste-bright grimaces. Van Gogh's visual outeries are made to resemble color slides.

Should science be blamed for these common miscarriages? No, science is only the cutting edge of art conserva-tion. The blade itself is fashion, forged by our modern taste for pictures that can be "read" at a glance. People no longer enjoy making an effort to see what they are looking at. If past masters of painting were so thoughtless as to compose in depth, with veiling hues and shades compacted to create a vibrantly mysterious palimpsest, let these be flattened, brightened, rendered plain as day. Let us impoverish painting, in short, not so much to keep it safe

as to make it "accessible." This is going on now at the Vatican The restoration of the Sistine ceiling irreversibly expunges the top layers of the greatest painting ever made. The Vatican's conservators and their American colleagues concede this point. Can they date the layers that they are taking off? No, they say, but that is irrelevant because only the bottom layer of watercolor pigments in plaster is by Michel-angelo. Therefore, the fresco's top layers are only grime plus previous retouchings

and restorations by hands unknown. So much for theory; what does eyesight say? Any disinterested observer who carefully examines the Vatican's own "before and after" shots of the ceiling will notice two things. First, the cleaned portions are flat, schematic and shrill in hue. Second. Michelangelo's not-yet-cleaned images are fully modeled as to form and profoundly harmo-nized as to color. Thus one can sense both the underlying bone structure and the emotional state of each and

every uncleaned figure there. Up to now we have credited this to Michelangelo's genius. But the conservators say no. For centuries, we have been falsely inspired by a disposable coat of crud. The actual hot-flash Michelangelo lay hidden underneath for Mr. Colalucci's cohorts to discover. Now, thanks to modern science, we can see how things stood when Michelangestepped down. Or can we?

Nearly half of the Sistine ceiling has already been reduced to postcard quality. Public outery could save the second half for future generations to enjoy.

The writer, an art critic, contributed

this comment to The New York Times.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to

editing. We cannot be responsible for

the return of unsolicited manuscripts.

#### LETTERS TO THE EDITOR

increasingly in terms of services. The Shock Therapy for Whom? added, the better.

Regarding the opinion column "Shock herapy: America Needs the IMF Treatment<sup>h</sup> (Jan. 27):

As an American in Europe, I am hard pressed to explain to my European friends just whom it is that Alan Stoga's "emergency program" for the U.S. economy would shock. Two of its three elements would require the country's trading partners to pay for what he correctly states as America's penchant for over-

consuming and under-saving. West Germany and Japan, two countries that have kept their economic houses in order (albeit by sometimes questionable methods) are urged "to help finance U.S. deficits" while America imposes "a temporary tariff on all imports" and pledges "to forgo new pro-tectionist measures" (as if a "temporary tariff" were not protectionist.) All this would aim at restoring American "competitiveness" and rebuilding the nation's standard of living - an incredible statement for most Europeans.

Instead of taxing only the consump tion of imported goods through a tariff, the United States ought to tax all consumption through a value-added tax. This could be temporary, though in areas such as gasoline consumption it could be used to encourage beneficial long-term readfustments. For it is not the excessive consumption of imported goods that underlies the U.S. deficit, it

quite simply, excessive consumption. In any case, hoping that U.S. exports will boost America's standard of living is a chimera. Less than half of U.S. gross national product is in industrial production, and the level will continue to drop. Aside from the high technology sector, U.S. competitiveness will be measured

below the sums donated by Mrs. Whittlesey's friends and supporters. By per-SCOTT SUNQUIST. mitting carmarked contributions of that kind, we give individual donors a special St. Denis, France. voice in determining U.S. priorities What Buckley Overlooked among countries, a foreign policy matter

inment Fund" (Jan. 24): Does William F. Buckley really not understand why private contributions to individual embassies for entertainment purposes are both improper and inequitable, or has he conveniently set judg-ment aside lest it complicate his intemperate attack on the Foreign Service and

the Washington bureaucracy? For the sake of clarity, and because we do not know otherwise, let us assume that Faith Ryan Whittlesey, the U.S. ambassador to Switzerland, used the money only for those purposes for which the fund was intended, and that Attorney General Edwin Meese established that fact without reference to press reports that he was the guest of honor at one of her official dinners.

Regarding "The Ambassador's Enter

Representation funds are allocated to U.S. embassies abroad in line with the same criteria that dictate the allocation of other resources, such as staffing levels or travel allowances. While the local cost of living plays a role, the principal standard is the relative importance to the United States of the country involved. Representation money is just another tool given an ambassador to allow him or her to implement U.S. foreign policy, most importantly by promoting the

views of the current president. Switzerland is surely of some impor-tance to the United States. But many embassies more central to U.S. foreign policy than the embassy in Bern have annual representational allowances well Even if such contributions were put in a pool for general distribution to U.S.

that is the prerogative of the president.

ibassies, privileged individuals would be in a position of special influence as to how the government attends to its business. This is not wholly unlike allowing individuals to designate the uses to which their taxes may be put. We elect representatives for that purpose and vote them out if we don't like the result. ALAN D. BERLIND.

## Safe and Complaining

So Ferdinand Marcos thinks he is sales and record prices to be the result of being treated like a prisoner. ("Marcos's Return Is Aborted," Jan. 30.) Isn't that too had. Doesn't he realize he is lucky to be alive, thanks to Ronald Reagan?

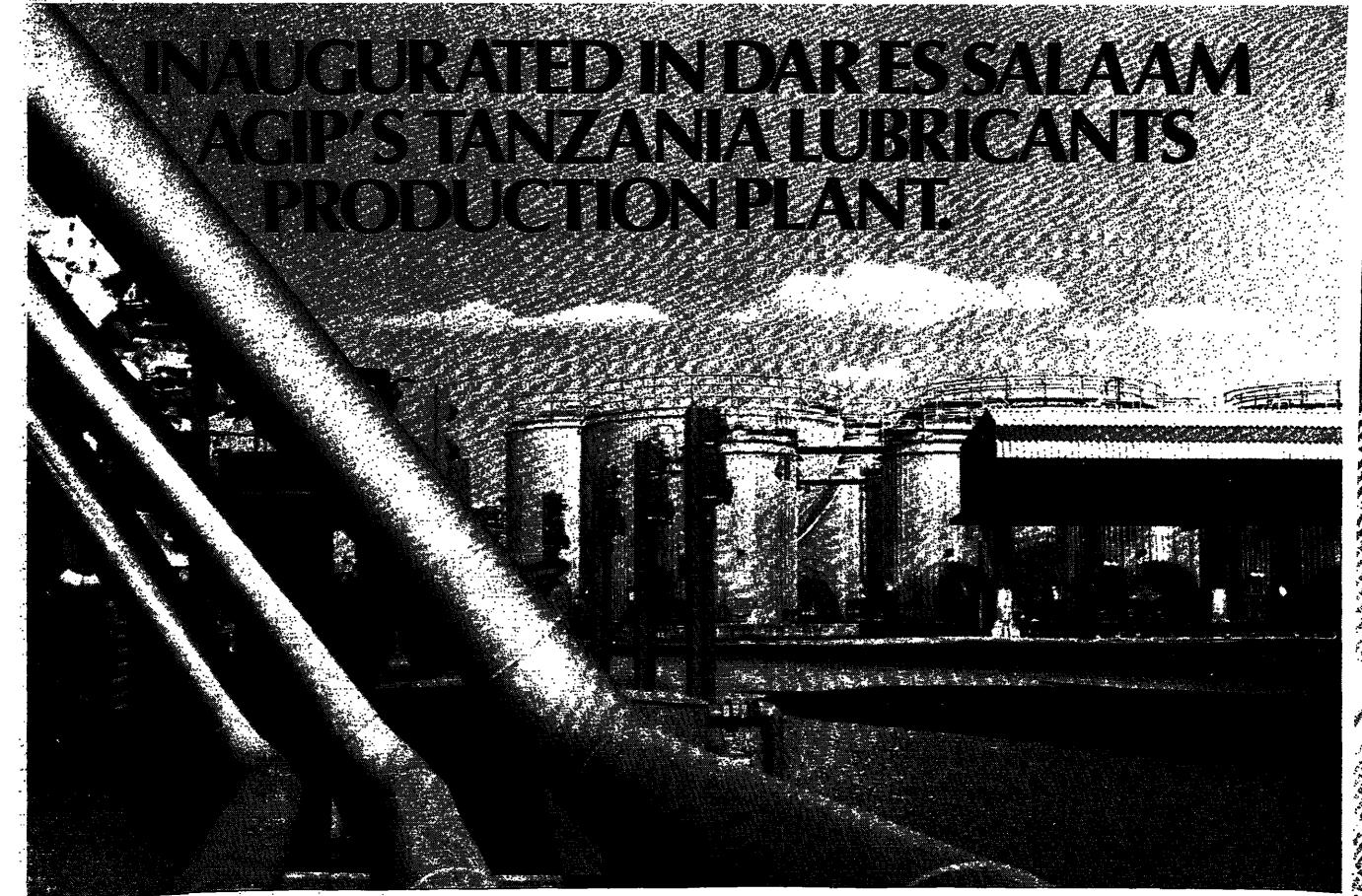
PETER ADAMS.

# **Backstage at the Auction**

In his column on the "Christie's case" (Jan. 24), Souren Melikian has presented an accurate description of the genesis of that controversy. Although his account is surely a revelation to many readers, no art market professional or well-informed collector would be surprised by his outline of events. After 15 years at Sotheby's I came to expect this sort of negotiating scenario and endless haggling over reserves whenever a major

collection came up for sale. Twenty years ago the Christie's-Cristhe art market can be expected. In the meanwhile, well-informed reporting and commentary such as the recent Melikian column provide a valuable service.

JAMES J. LALLY.



IN AFRICA FOR AFRICA



# FOLLOW THESE 5 SIMPLE RULES AND YOU TOO COULD MAKE \$464,000,000.

To look at the burgeoning profits of Hanson Trust, one might imagine we had glimpsed the business equivalent of the Philosopher's Stone.

In fact, our secret is far more prosaic. We have simply established a few rules which guide every decision we make.

As you read them, they may seem like nothing more than good old-fashioned common sense. We wouldn't disagree.

# 1. ALWAYS PUT THE INTERESTS OF SHAREHOLDERS FIRST.

Hanson Trust doesn't belong to the management. It belongs to some 165,000 shareholders. It is therefore our duty always to put their interests first.

## 2. INVEST IN BASIC INDUSTRIES.

We invest in industries providing basic goods and essential services to proven markets. Thus, our shareholders are spared the hazards of changing fashions and leap-frogging technology.

### 3. ALWAYS CONSIDER THE DOWNSIDE RISK.

When considering an acquisition, our first question is "How much could we lose if it all goes wrong?" And if the answer makes us nervous, then we don't proceed.

( IIII

### 4. AGREE BUDGETS WITH OPERATING COMPANIES.

#### **BUT NEVER INTERFERE DAY-TO-DAY.**

If an operating company wants to develop a new product, or, indeed, paint it sky blue pink, that's fine by us. They simply tell us the cost, the benefits and the attendant risk.

Provided we agree their budget, it will then be up to them to come up with the goods as promised.

### 5. REWARD EXCELLENCE.

We all need a little motivation in this life.

Thus our share option scheme is reserved not for a chosen few, but spread widely amongst managers throughout our operating companies.

Furthermore, when any one of them turns in an exceptional performance they receive an equally exceptional bonus.

Now you know the secret of our success. But if you wish to emulate it, you'll have some catching up to do.

For 23 consecutive years we have turned in record profits, and last year's reached £464,000,000.

So those rules of ours are indeed golden ones.

# HANSONTRUST

A company from over here that's also doing rather well over there.



VEDNESDAY, FEBRUARY 4, 1987

# Herald Eribune BUSINESS/FINANCE



Page 9

INTERNATIONAL MANAGER

# **British Fund Managers Test** A New Strategy: 'Ethics'

By SHERRY BUCHANAN

ONDON — Corporate managers in Britain are witnessing the birth of a new breed, the "moral" shareholder who will invest only in what this investor considers "ethical" stocks. On the list of banned investments are tobacco, alcohol, gambling, nuclear and arms companies. Also conspicu-ously absent from most of the "ethical" investment funds are stocks of companies doing business in South Africa.

Investments influenced by social consciousness have become increasingly common in the United States since 1977, mostly as investors have divested holdings in companies with South African links. Estimates of "ethical" investments in the United States

"We don't make

claims this type of

fund will ensure a

said one manager.

better performance,"

range from \$200 billion, a fig-ure given by the Calvert Social Investment Fund in Washington, D.C., to \$300 billion, an estimate by the Social Investment Forum in Boston.

In Britain, the funds are

much newer and the sums much smaller, though no overall figures are available. The largest "ethical" fund, the

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Stewardship Trust, is two years old and manages about £37 million (\$56 million). Professional Fidelity Growth Trust, started in July 1985 by the British Medical Association for its members and managed by Fidelity Investors Services Ltd., now comprises about £7 million. Two other funds were founded last year.
British shareholders, like many Americans before them, won-

der whether ethical investments can be as profitable as traditional investments. They also wonder how an investment is defined as "moral" or not, and how it is possible to keep track of activities of multinational companies around the world

"A lot of people are interested in ethical investments," said Peter Silvester, general manager of investments at Friends Provident, a British life insurance group that manages £6 billion, including the Stewardship Trust. "They just have to be convinced they wouldn't lose all their money doing it." Last month, the Stewardship Trust was ranked 35th out of 138 general trusts by Money Management, a service that ranks investment funds, with a 48.1 percent return over two years, compared with an average of

According to a study by Ann Woodall at the City of London Polytechnic, the return on "ethical" funds last year was 7 pence less than in traditional investments for each £1,000 invested.

LTHOUGH American ethical funds say they have higherthan-average returns over the last five years, the manager of one is cautious about their performance.

"We don't make claims this type of fund will ensure a better performance," said Jeff Friedman, who manages three funds for Dreyfus Corp., one of the oldest New York investment management firms and one of the biggest, with holdings of \$40 billion. His Third Century Fund, a socially conscious fund whose assets have grown eightfold, to \$160 million, since 1972, underperformed all other investment indexes last year, with a 6-percent rate of return, "What we have shown over the last 14 years," he said, "is that it doesn't hurt performance over the long run."

But most British shareholders still are not convinced, fund

managers there said. "The tobacco-free fund is a very small fund for us," said Hilary Smith, who heads investor communications for Fidelity Investor Services, an investment company in London that manages \$7.5 billion worldwide. "We aren't planning any other ethical trusts because basically we've seen very little demand for it from the

evesting public. Another problem is determining whether a stock is "ethical" or not. Criteria differ among the funds. The Social Investment Forum in Boston, for instance, looks at "corporate citizenship" (how much money a company contributes to the local commun and to charity) and employee relations (including how much See ETHICS, Page 11

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# Pesch Makes Bid For Firm

\$1.7 Billion for American Medical

CHICAGO - American Medical International Inc. said Tuesday that it had received an offer from Alpha Health Systems Corp., a subsidiary of Pesch & Co., to acquire the company for \$20 a share,

or \$1.74 billion.

American Medical has outstanding about 86.9 million shares.

On the New York Stock Exchange, American Medical closed Tuesday at \$19.25, up \$1.375 from its Monday close of \$17.875.

Pesch is a privately held international company, based in Chicago, with interests in health care, information systems and real-estate de-

Its offer is contingent on financing and will remain open for consideration by the American Medical board until Feb. 17. American Medical, based in Bev-

erly Hills, California, operates 159 health-care facilities in the United States and abroad.

For the first quarter of the fiscal year, ended Nov. 30, American Medical reported earnings of \$28.6 million, or 33 cents a share, on revenues of \$931.8 million.

Analysts in New York said that American Medical's board was expected to reject the takeover offer. "I would expect it to be viewed

as antagonistic," said Byron Ni-mocks of E.F. Hutton Group. "Certainly the premium they of-fered over yesterday's closing price is not very exciting."

Analysts speculated that Pesch & Co., headed by Dr. Leroy Pesch, had simply put forth a first bid and might be willing to top it later. Dr. Pesch headed Health Re-

sources, which was bought by Republic Health Corp. in 1984. Republic, a hospital chain based in Texas, went private in a leveraged buyont led by Dr. Pesch last year.

The analysts disagreed on the potential value of American Medical, which has been hurt in recent years by overcapacity in the hospital industry.

American Medical officials would not comment on the offer.



Macy's New York flagship store in mid-Manhattan's Herald Square.

# For R.H. Macy, the Price Was Right

### Classic Leveraged Buyout Quickly Called a Success

By Isadore Barmash New York Times Service

NEW YORK — In early 1985, Edward S. Fin-kelstein, chairman of R.H. Macy & Co., the fourth-largest U.S. department store chain, found himself increasingly preoccupied with two problems. Some of his most talented executives were restless; a few were leaving for better-paying jobs with more authority at other retailers. And Macy stock was moving up in a way that suggested the possibility that someone was planning to launch a hostile

After pondering several possibilities, Mr. Fin-kelstein decided that a leveraged buyout would be the best way to address the problems. Following some backing and forthing on the price, shareholders overwhelmingly approved the \$3.6 billion arrangement last July.
Seven months later, Mr. Finkelstein is ready to

declare the new Macy a success.

Financial results for the the first quarter after the buyout, ending Nov. 1, were well above expec-tations: Sales increased 16.4 percent, to \$1.23 billion (thanks in part to the opening of two stores), and instead of the \$42 million loss foreseen at the time of the buyout, Macy lost only \$8.6 million.

More important, the buyout seems to have prompted a healthy change in corporate culture.
"There's no question in my mind that it is working well because we have unleashed an entrepreneurial spirit here," said Mr. Finkelstein, 61.

Despite that rosy assessment, it is far too early to judge the success of the Macy leveraged buyout,

group of managers, supported by outside inves-tors, borrows a great deal of money to buy the company. The loans are secured with the assets and future earnings of the company being bought. Ultimately, the managers hope to take the company public again at a far higher price.

The financial community expects Macy to go public again as soon as it has reduced enough of its debt to start showing regular profits. According to forecasts made at the time of the buyout, that would be in the early 1990s. Proponents of leveraged buyouts argue that they

are healthy because they increase management's financial stake in the company's success or failure. But critics contend that is a breach of fiduciary responsibility for the company's management to, in effect, mortgage the company's assets so that they can buy the company.

And, in some cases, managers have taken a company private, done some fast financial shuffling and taken the company public again, netting tremendous gains without really strengthening the

company.

The Macy transaction illustrates some of the advantages and disadvantages of the leveraged Many employees have respondbuyout approach. Many employees have responded to the buyout with increased enthusiasm and a spirit of cooperation. But some are already showing signs of restlessness. Investors must wait five to seven years for the

buyout to begin paying off, and there is no guarantee that Macy will perform well enough to generate See MACY, Page 11

# U.S. May Ease Export Controls On Technology

was reviewing its position on sensi- jetliners. tive high technology exports and Mr. Iddles said that Airbus loans was likely to ease some controls are repayable to Airbus's sponsor-

link from Washington, Mr. Yeutter also rejected speculation that a distive, Michael B. Smith, and the unpute with Europe over alleged sub-sidies for the European Airbus In-Smart, arrived Tuesday in Paris dustrie consortium was part of a from acrimonious talks in London wider U.S. strategy to keep pres- and repeated their complaints to sure on the European Community over trade disputes.

The Airbus dispute follows within days the settlement of an EC- agreed that the U.S. concerns U.S. dispute over grain sales to

Meanwhile, a senior official of Airbus Industrie dismissed U.S. al-

legations of unfair trading. In his news conference, Mr. Yeutter said that a number of senior officials in the Reagan administration felt that existing restrictions on technology exports went too far and had damaged U.S. in-

dustry's ability to compete. He was replying to a question on the U.S. government's position fol-lowing reports that existing con-trols were likely to bar U.S. companies from winning business in a \$15 billion European fighter aircraft

"Perhaps we have tilted a little too much toward the control side in recent years and the time has come to tilt a little bit more the other way," Mr. Yeutter said.

Last month, under pressure from domestic industry, the United States lifted controls on the export of oil and natural gas drilling equipment to the Soviet Union.

U.S. negotiators in Europe have angered their European counterparts with claims that large subsidies were allowing Airbus Industrie to compete unfairly with U.S. manufacturers Boeing Co. and McDonnell Douglas Corp.

In Toulouse, southwest France, Stuart Iddles, Airbus Industrie's senior vice president for commercial affairs, said the Reagan administration was wrong to suggest that Airbus was using unfair marketing practices.

"It's bloody nonsense," he said.

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Luxembourg provides private

BRUSSELS — The U.S. trade expressed concern that Airbus is representative, Clayton K. Yeutter. seeking at least \$2.5 billion in govsaid Tuesday that the United States ernment loans to finance two new

oon.
In a news conference by satellite West Germany and Spain.

A U.S. deputy trade representa-French officials, who rejected them, according to a communique,

A U.S. statement said it was would be debated in a committee of the General Agreement on Tariffs (Rewers, AP)

#### Aramco to Buy Saudi Crude at Official Price

Compiled by that Staff From Disputches NEW YORK — Arabian-American Oil Co. said Tuesday it had been authorized by its owners, Chevron Corp., Exxon Corp., Mobil Corp. and Texaco Inc., to enter a multiyear agreement to buy crude oil from Sau-di Arabia at the official OPEC

Oil companies had previously been said to be resisting any long-term commitment to pur-chase Saudi Arabia's crude at a fixed price, given the uncer-

tainty over prices. Saudi Arabia's official price for its Arab light crude was set at \$17.52 for Feb. 1 under an output-reduction agreement by the Organization of Petroleum

Exporting Countries in December. Oil prices have risen by \$3 a barrel since then.

Dubai light, a key OPEC crude, bucked a downtrend in crudes on Tuesday to jump 85 cents to \$17.95 a barrel. Analysts attributed this to the Áramco report. (Reuters, UPI)

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For Republic National Bank of New York, the relentless pursuit of excellence has achieved nothing less than excellent results.

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The dedication to excellen ce of Republic National Bank is a natural

outgrowth of the strong beliefs of its founder and principal shareholder, Edmond J. Safra. Republic is firmly committed

to such sound, traditional banking

and the maintenance of a strong capital base.

The bank has always been highly selective in lending. It emphasizes very conservative

activities, investing in safe and liquid assets and using its extensive expertise to trade profitably in precious metals, foreign exchange, bonds

and bank notes. Underlying every aspect of Republic National Bank's pursuit of excellence is

a single, fundamental principle: the protection of depositors' funds.

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PIGURES AS AT DECEMBER 31, 1986: TOTAL ASSETS: US \$ 16.8 billion

SHAREHOLDERS' EQUITY: US \$ 1.6 billion

**NYSE Most Actives** 

Sis. Close Div. Ykt. P.E. 180s High Low Quot. Ch'96

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Dow Jones Bond Averages

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NYSE Index

Odd-Lot Trading in N.Y.

**Tuesdays** Via The Associated Press

Dow Jones Averages

AMEX Diary 対対はない

Standard & Poor's Index

High Law Core Corp.

313.15 316.95 311.07 - 0.44

217.82 214.72 217.40 + 2.85

123.55 122.97 122.97 - 0.23

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NASDAQ index 372 219 250 841 37

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**对的对话,然后是这种的意思。 将张山的海岸下海水的海洋西南洋** 以作品。 1470年 1477年 1477年 1587年 15874 15874 15874 15874 15874 15874 15 Texair
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Tables include the nationwide prices up to the closing on Wall Street and do not reflect late trades elsewhere

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# NYSE Mixed in Heavy Trading

NEW YORK - The New York Stock Ex-

change finished mixed Tuesday in heavy trading, after profit-taking erased early gains in the blue-chip sector.

The Dow Jones industrial average, which rose 21.38 points on Monday to another record, slipped 10.97 points Tuesday to 2,168.45.

Advances led declines about 8-7 among NYSE issues traded. Volume rose to about 198.05 million shares from 177.36 million on Monday.

The American Stock Exchange index, however, set its fifth record in as many days, rising 1.41 points to 305.56.

"The market is digesting its gains," said Ralph Acampora, technical analyst at Kidder Peabody & Co. "We're up 300 points since the start of 1987 and the market's leaders, the blue chips, are resting. It's reasonable and healthy to expect the market to pause, and that's what we're doing today."

"The market is thrashing around, but it's still got a lot of power," said Dudley Eppel, manag-ing director in charge of listed trading at DLJ Securities. "Buying is coming from all over," he said. "The market is not sinking, under any

Traders said investors were focusing on prospects for improved corporate earnings.

The U.S. government reported Tuesday that the index of leading economic indicators jumped 2.1 percent in December while U.S. factory orders rose 1.2 percent.

Michael Metz, a market strategist at Oppenneimer & Co., said investors are taking the view

92 3.7 11 2.16 9.5 1,10e 5.5

that "we will get an acceleration in the economy rather than the shump we once expected."

Mr. Metz said the more optimistic reading of the economy's prospects comes at a time when there are still "an enormous number of people" who have not yet bought stocks. These people"
who have not yet bought stocks. These people
"figure that the Dow is going to 4,000 without
them, and so they think they better hurry up
and buy stocks," Mr. Metz said.
Mr. Metz said another positive influence on
the equity market is that foreign investors are

looking at American stocks as attractive buys relative to gold or bonds.

The negative factor in the stock picture, Mr. Metz said, is that "the whole case for higher prices rests on a very decided upward momenturn for the earnings of American corporations, and that has yet to materialize."

AT&T was the most active NYSE-listed issue, falling I to 234 on volume of more than 5.8 million shares. The stock retreated Monday when the Justice Department asked the federal judge presiding over the breakup of the Bell System to lift almost all restrictions on the seven regional Bell telephone companies.

### **London Market Extends Hours**

The Associated Press LONDON - The Stock Exchange said Tuesday that the market floor would remain open for trading until 5 P.M., an extra 90 minutes.

effective immediately.

Previous closing time was 3:30 P.M. The opening time remains 9 A.M. Market-makers are obliged to quote firm offer and bid prices for major stocks as long as the floor is open.

Connic Connic Consider of Cons

Anerical

agreements there and, therefore, will keep making money on apart-

heid. Mr. Friedman, manager of

the Third Century Fund, disagrees.

ucts, where do you draw the line?"

he asked. "You can't untangle

these things. Everybody sells to ev-

Keeping track of such problems is one of the more complicated

problems faced by socially con-

scious investors. "Even though we

have one of the biggest research

can't send somebody touring

around the world to check every

The Calvert Fund says it has

"Typically the companies in our

solved that problem by staying

portfolio are not the blue-chip

largest multinationals," said

Charles Barber, the fund's regional

marketing director. "The reason is

erybody else.'

thing out."

"If companies license their prod-

### **BUSINESS ROUNDUP**

# Siemens World Group Net Edges Up

By Ferdinand Protzman onal Herald Tribune

MUNICH - Siemens AG, West Germany's largest electronics group, said Tuesday that world group net profit was 298 million Doutsche marks in the first three

from 296 million DM a year earlier. It said lower domestic sales were offset by a slight increase in sales

board chairman, said world group sales were unchanged at 10.8 bil-lion DM (\$5.97 billion) in the period ended Dec. 31, 1986, from a year earlier. Domestic sales slipped to 5.2 billion DM from 5.3 billion. while foreign sales edged up to 5.6 billion DM from 5.5 billion.

Despite the lackInster performance, Mr. Kaske said he was confident that results would improve during the rest of the fiscal year.

He cited a 6-percent rise in or-ders to 13.5 billion DM from 12.7 billion in the first three months of

Domestic orders rose 9 percent to 6.3 billion DM in the first three months from 5.7 billion DM a year earlier, while foreign orders gained 3 percent to 7.2 billion DM from 7

However, Mr. Kaske said his op-

timism was tempered by several factors, beginning with the decline of the dollar against the mark.

"If exchange-rate relationships do not worsen, I think we have matters well in hand," Mr. Kaske said. "That means if nothing dramonths of fiscal 1987, slightly up matic happens, we should have a good year."

He also pointed out that Siemens is in transition from traditional broad. electronics to high technology and microelectronics, a change that requires enormous investment in capital goods and personnel.

> Under Mr. Kaske, Siemens has poured money into research and development, particularly in microelectronics, which now accounts for more than 50 percent of the company's sales.

In fiscal 1986, Siemens invested 6.1 billion DM in capital goods, up from 4.1 billion a year earlier, and another 5.4 billion in research and development, up from 4.7 billion.

The outlays have yet to bear full fruit, Mr. Kaske said, but projects like the joint development of computer memory microchips of 1 megabit, or 1 million bits of information, and of 4 megabit chips with Philips NV and Toshiba Corp. should begin contributing to results by 1988 or 1989.

quidity of 21.9 billion DM, up from 20.5 billion a year earlier.

The liquidity has made Siemens a topic of stock market remors, particularly in the United States. In ptember and October, there was talk that Siemens was interested in buying Eastman Kodak Co.

While Siemens has expressed an interest in expanding its U.S. operations, it has yet to make a major

In fiscal 1986, Siemens spent 177 million DM to buy the electrical relay producer Potter & Brumfield of Princeton, Indiana, and 56 million DM for Pelton & Crane, a leading producer of dental equip-ment in Charlotte, North Carolina.

Stock market analysts said that a nigger purchase was likely to come in the next two years. "Part of the problem for Siemens in the U.S. is that everyone knows

they are looking and have all that cash," said John Abbink, who monitors the company for Merrill Lynch Inc. in New York. "So it is possible that they are seeing a lot of inflated price tags.

And while the dollar is decline

companies are getting cheaper."

there is no real hurry to buy. U.S.

#### **Dealer Starts** Prior Market In BA Shares

LONDON --- A when-issued market in British Airways shares has been started by Cleveland Securities PLC despite its promise not to trade the stock before its issue.

Cleveland said that the minimum trade was 25,000 shares and that it was quoting a buy and sell price of 80 pence (\$1.20) and 85 pence for the 65 pence partly paid shares. This suggests that BA shares will show a good premium when official dealings begin Feb. 11.

Last month Cleveland said it would no longer make a whenissued market in stocks of denationalized companies because of criticism before the British Gas PLC flotation last year. Low British Gas premiums on the when issued market might have discouraged share-buying, some observers argued.

Stanley Beller, a Cleveland director, said it had changed its mind on a BA market because "We were being heavily pressed

# Electrolux Reports 33% Rise (Continued from first finance page) In Sales, but None in Profit

STOCKHOLM - AB Electrolux, the Swedish appliance maker that has expanded recently through takeovers in the United States and Italy, reported Tuesday that despite a 33-percent increase in sales

#### PepsiCo Operating Net Up 11% in 4th Quarter

PURCHASE, New York -- PepsiCo Inc. reported Tuesday that operating profit rose 11 percent to \$116.6 million, or 44 cents a share, in the fourth quarter of 1986, from \$105 million, or 39 cents a share, a vear earlier.

Revenue was \$3.12 billion, up from \$2.31 billion. For the year, the soft drinks and snack food company said, operating profit rose almost 9 percent to \$457.8 million, or \$1.75 a share, from \$420.1 million, or \$1.50. Revenue rose to \$9.29 billion from \$7.65 billion. PepsiCo said it expected all its businesses to contribute to significant growth in

and Microsoft Corp.'s MS-DOS

system for personal computers have already established them-

In October, Fujitsu Ltd. and Hi-

tachi Ltd. announced a joint pro-

ject to develop a 32-bit Tron micro-

processor to be marketed by the

NEC Corp. has introduced an

industrial Tron operating system

for use on its own microprocessors,

Matsushita Electric Industrial Co.

is working on a Tron chip, and

Toshiba Corp. is developing a Tron

But industry experts and even

personal computer.

last year its earnines changed over 1985.

The group said its preliminary profit was expected to be the same at the Swedish kronor equivalent of \$400 million on sales of \$8.25 billion. The sales figure compared with a 1985 turnover of \$6.17 bil-

Electrolux, Sweden's largest company after the automaker AB Volvo, said the big leap in sales was due to the consolidation of the re-Machines Corp. even after the company has finished selling its opcently acquired White Consolidated Industries, based in Cleveland, and Industrie Zanussi SpA of Italy.

Two brokerages based in London, Kleinwort Grieveson and Savory Milln, had forecast Electrolux profits at about \$420 million. Anaysts in Stockholm said, however, that they were not alarmed by the absence of a rise in profit, pointing to the weaker dollar.

They said that another reason Electrolux had failed to raise earnings was heavy costs associated with restructuring Zanussi and White.

Electrolux is the world's leading maker of washing machines, refrig-erators and other household appli-

Weak Dollar

Melts Sales of

Swiss Chocolate

# Revenue and profits or lasses, in millions, are in local currencles unless afterwise indicated.

1985 124.9 1.00 0.17

ETHICS: 'Morality' in Investment

agers concede, is where to draw the budgets," Mr. Friedman said, "we

that the U.S. computer giant will that one of their subsidiaries will

Company Results

continue to hold on to licensing surely violate our criteria."

money a company devotes to the

"creative development" of its

workers). It also weighs such fac-

tors as how a company uses energy

and whether it pollutes, manufac-

tures arms or does business in

South Africa. The Calvert Fund

also excludes stocks of companies

doing business with any repressive

government regime as defined by

The problem, investment man-

line. Both Calvert and the Social

Investment Forum, for example,

say they will continue to exclude

stock in International Business

erations in South Africa. The Third

Century Fund, on the other hand, says it will be satisfied by IBM's

Calvert and the Forum argue

Amnesty international.

1985 1,070. 51,9 0.53 1985 4,210. 142.0 1,46 1984 1,200, 73.5 0.80

Exports increased 0.6 percent

The group, whose members include Nestlé SA, Jacobs Suchard SA and Lindt & Sprüngli Chocoladefabriken AG, said higher exports to Japan, South Korea, Thailand, Brazil and

BERN - Swiss chocolate makers said Tuesday that the declining value of the U.S. dol-lar weighed down sales in 1986. Sales volume edged up 1.7 percent to 84,000 tons last year. the Chocolate Makers Union reported, while the value of sales rose 1.9 percent to 990 million Swiss francs (\$660 mil-

The group said the weak dollar caused a decline in exports to the United States, Canada and Arab oil-producing coun-tries, its traditional major mar-

lion at current rates).`

in volume but dropped 1.1 percent in value. Domestic sales accounted for 72 percent of the total, rising 2.2 percent.

Europe compensated for the

Asia Weekly net asset Pacific value on Growth 30-1-1987 US \$30.89 fund Listed on the Amsterdam Stock Exchange

Pierson, Heldring & Pierson N.V. Herengracht 214, 1016 BS Amsterdam



# Diamond Shamrock Posted \$42 Million Loss in Period

DALLAS — Diamond Shannock Corp. said Tuesday that its fourth-quarter 1986 results had fallen to a loss of \$42.2 million from a profit of \$47.8 million a year before.

The company laid the reversal to lower refining and retail margins and depressed oil and gas prices.

The lower earnings report came a day after the company announced a comprehensive restructuring plan in a bid to fight off an unfriendly takeover attempt by T. Boone Pickens. The plan includes its own tender offer for 20 million common shares, the spinoff of a new public company and executive changes.

Diamond Shamrock said the lower margins cut income from refining and marketing, a key business that the company said Monday it would seek to sell as part of the restructuring.

Fourth-quarter sales declined to \$589.9 million from \$871.6 million a year earlier. For the year, operating net loss was put at \$195.6 million, compared with a loss of \$506.1 million the previous year.

The company noted that worldwide crude production jumped 38

percent in the fourth quarter to 90,829 barrels a day over a year ago, but that the average price declined 50 percent in the same period. Natural gas production soared to its highest level of the year, more

than 274 million cubic feet a day, but prices fell 29 percent, Diamond Shamrock said. In another oil industry earnings report, Pennzoil posted fourth-quarter net profit of \$46.5 million, an improvement over a loss of \$41.1 million in the year-earlier quarter. Revenue in the fourth quarter

was \$496.9 million, compared with \$534.7 million in the previous

Pennzoil put net profit for 1986 at \$45.4 million, compared with a profit of \$113.2 million the previous year.

# Japan Places Computer Hopes on 'Tron'

for computer operating systems and microprocessors are generating joined to form the core of a Tron industry support in Japan for a

signs that would become world-The project, called the real time operating system nucleus, is known as Tron. Its goal is to design computer operating systems and microprocessors to become the building blocks of easy-to-use, highly compatible, superfast computers, ac-cording to its founder, Ken Saka-

mura, a computer "architect." "When you build a house, you start from the first floor and as the family grows you add on," Mr. Sa-

"But when the family grows to 10, it's better to start over and rebuild," he said. "Computers have arrived at that stage."

Mr. Sakamura said his goal is to get Japan out from under U.S.

"Until now, Japan has been uschip, and operating systems, the ing technology developed by the control programs that govern com-united States and Europe," he puter systems, analysts said. said. "Now it's time for Japan to op it for business."

Mr. Sakamura's project seemed anese, analysts said. A bit is a unit TOKYO — Hopes of breaking somewhat academic when first of computer information. the U.S. stranglehold on markets aired in 1983. But last June eight Among operating s Among operating systems, American Telephone & Telegraph Co.'s Unix system for work stations Japanese electronics companies

association and now nearly 50 project to develop computer de-companies are members, he said. "Sakamura has been able to get a lot of people involved to reinvent selves as de facto industry stanthe wheel and make it a Japanese dards, some analysts said.

> Project's goal is to get Japan out from under U.S. dominance.

wheel," Carole Ryavec, computer industry analyst at Salomon Brothers (Asia) Ltd., said.

Behind the Japanese companies' interest in Tron lies U.S. dominance of the market for microprocessors, tiny central processing units contained on a single micro-

some of the companies involved doubt whether Mr. Sakamura can

chieve his goals. them." Ms. Rvavec said.

"The era when one operating The U.S. market leaders, Motorsystem can dominate the world develop the computer concept and ola Inc. and Intel Corp., have re-the technology and let others devel-fused to license their latest 32-bit hope Tron will become one of sevmicroprocessor designs to the Jap-

#### "Systems are evolving to do all of the things Tron sets out to do and the market is moving ahead of A Hitachi spokesman said the company does not expect Tron to become a worldwide standard.

drop in sales elsewhere.

#### **COMPANY NOTES**

Allegheny International Inc., based in Pitts-burgh, said it had sold the assets of Allegheny International Exercise Co. to Fuqua Industries Inc., based in Atlanta.

Campeau Corp. and Edward J. DeBartolo
Corp. said that Campeau had exercised its right
to buy for \$200 million a 50-percent interest in
Allied Stores Corp.'s five regional shopping
centers. Campeau and DeBartolo agreed after
Campeau's \$3.4 billion acquisition of Allied
last year that Allied would sell the shopping centers to DeBartolo by March 31.

Carolina Freight Corp., based in Cherryville, North Carolina, has forecast an increase in revenue to \$620 million in 1987. For 1986, the company reported revenue of \$591.3 million, up 13 percent from 1985, and profit of \$16.6 million, or \$2.53 a share, up 15.2 percent.

Chabb Cosp. will acquire Sovereign Cosp., a life insurance holding company, in an exchange of stock, the companies have announced. City Express, a new Canadian regional carri-

er, said the Canadian Transport Commission had approved its application to fly between Toronto and Newark, New Jersey. It already had U.S. regulatory approval.

Compagraphic Corp. forecast improvements in revenue and operating profitability in the first half of 1987. For 1986, the supplier of electronic publishing systems reported a loss of \$1.8 million on sales of \$83 million in the second quarter and net income of \$1.2 million

on sales of \$86.9 million in the first quarter. Walt Disney Co. has sold \$300 million in movie limited partnerships, the largest such offering by a film company, the entertainment concern said. Disney began selling the Silver Screen Partners III partnerships last Oct. 22 and attracted 44,000 investors.

Fermenta AB, expelled last month from the Stockholm stock exchange, was suspended from the exchange's unofficial list at the company's request. A company spokesman said the suspension had been requested because of ques-

tions about the troubled company's financial position raised by an article published Tuesday in a Swedish financial weekly.

Hawker Siddeley Group PLC said it would make a cash tender offer for Clarostat Manufacturing Co. at \$74 a share, equivalent to \$30.8 million. The agreed offer is being made through a U.S. subsidiary of Hawker.

Ingersoll-Rand Co. said it had agreed in principle to a joint venture combining its pulp machinery business with Svenska Cellulosa Aktiebolaget of Sweden and United Paper Mills of

Phens Dodge Corp. reported that operating net earnings for the fourth quarter of 1986 increased to \$7.6 million or 16 cents a share, up 50 percent from \$3.8 million or 2 cents a share in the like period of 1985. For all of 1986, the company's operating net income more than doubled to \$41.6 million or \$1.06 a share, from \$18.9 million or 21 cents a share. Revenue dipped to \$845.9 million from \$386.6 million.

# MACY: A Classic Leveraged Buyout Called a Success

(Continued from first finance page) contributed a total of \$17.9 million, to working the sales floor as a way rich rewards. During that time, there may be little chance for advancement, since managers who have invested heavily in the buyout

are unlikely to leave. Leveraged buyouts are also supposed to free a company from Wall Street's constant demands for short-term results. But the enormous debt used to finance a leveraged buyout can be just as difficult

to cope with.

Walter K. Levy, who runs his
own retail marketing consulting concern, says that in moving from a public to a private corporation, Macy substituted the pressure from Wall Street for pressure from its lenders."

Mr. Finkelstein financed the transaction by borrowing \$3.5 bil-lion from a group of banks led by Citibank, Manufacturers Hanover and Bankers Trust.

He has now launched a costcutting campaign and a push for quick profits that have led some employees to begin referring to him as "Crazy Eddie" — a reference to the electronics discounter whose ads promote an image of frenzied

Some Macy executives believe that under the buyout the company changed for the worse, seeking quick profits at the expense of risktaking in an industry where caution

can be fatal. Finkelstein sought t make it easy for employees to participate. They were allowed to cash in their Macy were answer to take in the stock and invest the proceeds in the stock and invest the proceeds in the equity pool assembled for the equity pool assembled for the

There were three classes of investors. Division heads contributed about \$200,000 apiece, senior vice presidents about \$75,000 to has been a weak spot \$80,000 and vice presidents and \$80,000 and vice presidents and unexpected dividend: Many store Macy executives, including some merchandise administrators about unexpected dividend: Many store Macy executives, including some managers now devote their breaks who invested in the buyout.

giving them a combined 20 percent of picking up extra cash. As a reshare of the company. Mr. Finkelsult, they have more direct contact A number of executives decided they would not function well in the new environment. and

Most who departed were executives pense, looking for potential savin their mid-50s who said they were ings. It cut back on advertising concerned that they would have to expenses and began consolidating work longer and harder under the such support services as finance

For those who invested in the buyout, the potential rewards Thanksgiving Day Parade, a cenlooked rich indeed.

Projections made at the time of the buyout called for Macy's sales be in danger of cancellation. to increase between 8.7 and 11 percent annually over the next eight years. (Over the last five years, sales have grown by an average of 13.5 percent annually). On that basis, Macy would register net losses annually until 1990, when it would have a \$30 million profit. have a \$30 million profit; profits would increase from thee on.

If the forecasts turn out to be accurate, someone who contributed \$70,000 to the equity pool would have stock worth about \$3.5 million to \$4 million at the end of a five- to seven-year period. A \$17,500 investor could hope for as much as \$1.5 million.

The prospect of such payoffs has apparently generated important changes in attitudes among most Macy senior executives. A spirit of cooperation, many say, has re-In conducting the buyout, Mr. placed one of internal competition. To inject a little entrepreneurial spirit into the sales ranks, Macy recently began putting all of its

The commission system paid an

worked on commission.) Mr. Fin-

kelstein hopes that the change will

improve customer service, which



#### Dr. E. RHODES

January 1.

Dr. Rhodes was associated with the University of Waterloo for the post 22 years, most recently as Professor and Chairman of Chemical Engineering. He has published over 100 scientific papers and is co-inventor and

Dr. Rhodes was the founding Director Industry, Canadian Section.

While the moves are designed to make Macy profitable, not everyone has been happy under the new structure. Executive recruiters re-port an increase in inquiries from

Even the traditional Macy's

terpiece of the holiday celebration

in New York since 1924, seemed to

To begin paying down its debt, Macy sold its full or partial inter-

policy of opening stores, particularly in the Sunbelt states of the

Caution has become a watch-

word, some within the company complain. Mr. Finkelstein had

made Macy successful by constant

innovation: He hured legions of young, affluent and fashion-con-

scious customers with chic mer-

chandise, abundant inventories

Since the buyout, Macy has been

and imaginative counter displays.

taking fewer risks — selling only what it already knew would sell and

cutting back on product lines to

save inventory costs. And its adver-

tising, which had pushed upscale

goods at full price, began to em-

phasize discounts, in a throwback

to a bargain-basement image.

West and Southwest

Polysor Limited is pleased to an nounce the oppointment of Dr. Edward Rhodes to the position of Vice-President, Technology, effective

author of 22 patents.

of the Woterloo Centre for Process Development, and in 1983 he founded Rhotherm Systems Inc., a private research consulting organization is Kitchener. Last year he was appointed Chairman of the Society of Chemical

An accomplished musician.

Dr. Rhodes led the development of

mony cultural activities in the Kitche-

ner-Waterloo area and is active in nublic service. Polysor is a \$2 billion, Conadian based international petrochemical company with headquarters in Sarri

# Frankfurter Allgemeine Zeitung ranks number 1 amongst senior businessmen\* in the Federal Republic of Germany. One million readers throughout West Germany and in 144 countries around the world -Frankfurter Allgemeine Zeitung has the highest overseas circulation of any German-language daily and business newspaper. Frankfurter Allgemeine P.O. Box 100808 D-6000 Frankfurt am Main 1

446.9 42.0 0.83 1986 1.580, 154.0 3.04 418.4 40.8 9.81 1985 1,490, 147,4 2.92 150.5 21.3 0.12 1986 1.550. 96.0 1.66 721.4 8.3 0.04 1985 2.540. 113.3 0.46 330.7 10.5 0.22 1985 1,520, 61.7 Tribune
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**Company Results** NYSE Highs-Lows 

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Marior-Lob: NEW LOWS 7 9 Tin Council Creditors Serve Writ on U.K. Claiming Damages

Agence France-Presse

LONDON — Nine metal-broking creditors of the 22-member International Tin Council have served a writ on Britain, an importing member of the council, a spokesman for the creditors said Tuesday.

The nine, who belong to a group of ITC creditors known as Tinco Realizations, are claiming contractual losses and damages of around £124 million (\$189.47 million), he said. The writ is also to be served against the council and the European Community. The council's price-support operations in the world tin market collapsed in October 1985.

**US. Futures** Via The Associated Press

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**London Metals** 

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S&P 100 Index Options Spot-Commodities Feb. 3 Prov. 549 123 57 213.00 0.95 5.545 473.00 74-77 0.41-44 Today 54.95 1.23 45.47 212.00 0.95 5.45 473.00 74-77 H.Q. 9.41-44 **Dividends** 

**US.Treasuries** Prev. Yield 5.77 5.84 5.93 Prev. Yield 7.51 Yield 5,74 5,83 5,90 5.54 5.57 5.54 **DM Futures** Options

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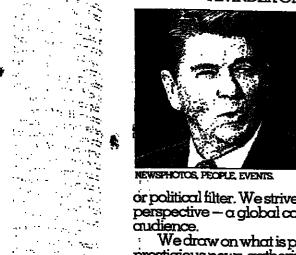
Thomas Walson 

# How to Get more out of the Trib



A brief guide to the International Herald Tribune, the global newspaper, for time-pressured readers.

### The Front Page AN INDEX ON THE WORLD



"an index on the world" — a phrase that was meant to describe the paper as a whole — but is probably more appropriate to our front page.

A perceptive reader

once called the IHT

Because our audience is so far-flung we don't look at the news through any national

or political filter. We strive for a truly international perspective - a global context for our global

We draw on what is probably the world's most prestigious news-gathering network. In addition to our own reporters in key news centers, we have direct access to the reports of all New York Times and Washington Post bureaus around the world. Plus reports from the Los Angeles Times and the major news services: Associated Press, United Press International, Reuters and Agence France Presse.

Nearly 3 million words pour into our newsroom computers every day. A team of 40 professional editors selects, processes and condenses those words down to 3% of the original volume. What the editorial team chooses for page one is the most important news from around the world.

# Who, What, Where, When, Why, How?

We try to be "sconnable."Lookatthe first sentence of a Trib newsstory and you'll probably find the answerto most or all of those six vital questions. Stories are written "pyramid-style," with the most important facts up front, and others added in order of descending



A WIDE SPECTRUM OF VIEWS.

importance - to make sure you get the most information in the shortest reading time. What other tenets of good journalism do we

subscribe to? - Fact is strictly separated from opinion. We keep reporting as objective as possible, with judg-ments attributed to their sources. Opinions are reserved for the editorial pages.

- Accuracy and fairness are paramount. Our editors spend a lot of time painstakingly checking facts and insuring that different viewpoints are represented, so you can be sure that what you read in the Trib is as fair and accurate as

# American and European Topics:

REGULAR NEWS FEATURES For those who want to keep up with trends in the U.S., "American Topics" appears each Monday, Wednesday and Saturday, usually on page 3. "European Topics" a similar selection of short, topical items on Europe, appears every Friday.

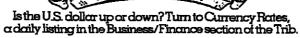
The Editorial Pages: A FORUM FOR WORLD OPINION

No, Helmut Schmidt, John Kenneth Galbraith, the Dalai Lama and Javier Perez de ¡Cuellar do not work for the International Herald

Tribune. But articles by them and by dozens of other world opinion leaders - have appeared recently on the

THE WORLD LOOKS AT THE WORLD Carefully separated from the news pages, the Trib's editorial pages. seditorial pages present a wide range of analysis and opinion from many points of view and from every corner of the world.

On topics of particular international signifi-icance, the Trib's own editorial writers express the opinion of the global newspaper. Each day, editorials from The New York Times, The Washington Post and other journals give a sense of how other leading newspapers see the world. Among the widely respected columnists that appear regularly on the leditorial page are:



- William Platf and Flora Lewis, writing on

French and European affairs.

— Giles Merritt, writing from Brussels on the

European Economic Community.

— U.S. President-watcher David Broder. Jonathan Power on the Third World.
Cartoonists Oliphant, MacNelly.

 and a number of other columnists, representing a wide variety of viewpoints from George Will and William Satire to James Reston, Anthony Lewis and Tom Wicker.

# Special Reports

TOREADANDTOKEEP About 50 times a year, the Trib publishes in-depth reports on countries or topics of particular interest. From the Euromarkets to the fashion industry, from Austria to Zambia, the reports are of the highest editorial quality. Which is why many readers keep them on file for future reference.

#### The Features Page A CHANGE OF PACE

Most Trib readers find that their interests transcend the boundaries of any single culture. As the only newspaper specifically edited for the global citizen, the IHT reflects this international focus in its coverage of the arts and

leisure. y diay oi me

week, the features page is fresh and different. Hebe Dorsey covers fashion — and the people who make it — on Tuesdays.

Wednesday brings "The London Stage" with reviews of British theatre.

Every Thursday a special "Science" page covers recent discoveries in science and medicine. Friday is the day for the sparkling "Travel" and "Weekend" sections. Special travel columns are designed for the frequent traveler, the gournet and the discerning shopper. And the arts and culture coverage gives Trib readers special insight on





Saturday's fine arts features are highlighted by Souren Melikian's authoritative coverage of the art

# The Business and, Finance Section

The Trib's Business & Finance section is now bigger and better than ever. Whatever the subject may be - a basic resource, a major currency, a new product or regulation — the Trib specializes in spotting important new trends and spotlights revealing

Extensive financial tables include complete daily closing stock prices from the New York Stock Exchange and the American Stock Exchange, plus selected over-the-counter stocks.



Other daily listings include world currency rates, key money rates, commodity prices, futures and a round-up of world stock markets. Monday brings a special listing of Eurobond prices, plus mutual funds and a useful OTC list.

And every day of the week now features an exclusive column of special interest to the international business community:

Monday Eurobonds by Carl Gewirtz, one of Europe's most respected Euromarket analysts. Plus, World

Stocks in Review, an overview of trading on major world stock markets and a look at likely developments ahead. Tuesday

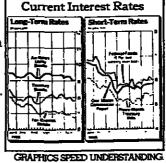
International Stock Markets. Investment strategies for the global portfolio. The trends, the probabilities, the "go" signals and the danger

Wednesday International Manager. Sherry Buchanan searches out creative solutions to far-reaching problems that cross national borders.

Thursday Wall Street Watch. Interviews with analysts about how they're playing the U.S. markets.

Friday Technology. The devices, the systems, the scientific breakthroughs that revitalize production and transform services.

Saturday The Economic Scene. Penetrating analyses of the forces that are constantly reshaping the worldeconomy.PlusFriday's closing prices.



And if you trade throughout the world's many financial markets, you can tollow your stocks in our World Stock Markets tables.

# Personal Investing

FOR THE INTERNATIONAL INVESTOR
On the second Monday

of each month, "Personal Investing" provides an overview of investment opportunities and market conditions worldwide. Edited specifically for the high net-worth individual, this special section provides lively analysis of world investment markets and a



wide range of new investment instruments. Each month it presents a fresh and comprehensive report on investment strategies and topics ranging from world stock and bond markets, commodity trading, currencies and real estate to various aspects of personal money management.

# The Sports Page

The Trib covers all the international sports: tennis, golf, skiing, sailing, motor racing, rugby, soccer. Also the latest stories and scores of American

# The Back Page

Some readers have admitted that they turn to the back page even before glancing at the front page headlines. Hardly surprising, as this is where three Pulitzer winners alternate:
Art Buchwald on Tuesday and Thursday.
Russel Back on Wednesday and Friday.
William Back on Wednesday and Friday.

Villiam Safire, writting on Language each Monday.

The center-of-the-page feature is selected for its wide appeal and excellent writing. And in the "People" corner, interesting names make irrestible reading, day in, day out.

# The Classified Ads

How many other dailies do you know with classified sections that offer such headings as "Money Management", "Moving", "Tax-Free Shopping", "Air Couriers" and "Precious Stones"? The Trib's classified ads specifically address the needs of an affluent, mobile, international audience.

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— International Executive Positions each

Thursday. International Real Estate on Fridays.

-International Secretarial Positions each - International Teaching Positions on Sundays.

Holidays & Travel on Fridays.
International Education on Saturdays. (For a copy of all ads that appeared in this section last

year, request your complimentary copy of the IHT's International Education Guide.) International Business Opportunities, each

Wednesday.

— International Art Exhibitions, Auction Sales, Collector's Guide, each Saturday.

# The Comics page

Evryone needs a change of pace – and that's why the Trib's comics page is

one of its most popular.
You'll enjoy keeping
up with the daily exploits
of Charlie Brown and the rest of the Peanuts gang, Garfield, Dennis the Menace and all the others. But that's not all.



Rounding out the page are the daily and Saturday crossword, the book review, bridge column, chess problem and jumble word puzzle. And if you're uncertain what to pack for your next trip, consult the world weather report.

Herald Eribune.

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Germany*	DW	560	300	170	2.70	D.M., 1.55	D.M. 43%
Gr. Britain	£	120	65	36	0.55	E 0'33	£ 40%
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Boly	Lire	350,000	190,000	106,000	1,800	Lim 960	Line 47%
Luxembourg	LFr.	10,700	5,800	3,200	50	LPr. 29	LFr. 42%
Netherlands	FL.	634	340	190	3	R. 1.75	RL 42%
Norway*	N.Kr.	1,650	900	500	8	NJG. 4.50	N.Kr. 44%
Portugal	Бъ	19,000	10,400	5,700	125	Sec. 52	Esc. 58%
Sport"	Pics.	26.500	14,600	B,000	135	Pleat. 73	Plan. 44%
5weden*	S.Kr.	1,700	920	520	8	S.Kr. 4.70	5.5Gr. 41%
Switzerland	S.Fr.	470	270	148	250	S.Fr. 1.35	S.Fr. 46%
Rest of Eur., N. & Amco, Middle Es	French st \$	400	220	120	Variet by	\$ 0.89	
Rest Africa, Gulf States, Asia	5	550	300	165	Varies by country	\$ 1.51	

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Most Important Audience

**ECONOMY:** 

(Continued from Page 1)

for purchases, analysts said.

effect on Jan. 1.

of the year."

strength in December.

the workweek.

# U.S. Figures Fail to Boost Dollar

Campiled by Our Staff From Dispatches NEW YORK - The dollar fell in hectic trading Tuesday despite tronger-than-expected U.S. economic data, and dealers began wondering when, or whether, anyone would step in to stop its slide. The U.S. currency dipped to as ow as 1.7838 Deutsche marks in Lendon and 1.7850 DM in New

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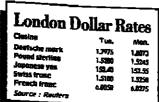
Printer Street

York, before the December economic figures lifted it a bit. In New York, the dollar closed at

1.7990 DM, down from 1.8080; at 6.0050 French francs, from 6.0280; at 152.40 yen, from 152.55, and at 1.5190 Swiss francs, from 1.5240.

The British pound rose to \$1.5285 from \$1.5210, while the Canadian dollar rose above 75 U.S. cents for the first time in two years, closing at 75.12 cents compared with 75 cents on Monday.

In London, the dollar slipped to 1.7975 DM from 1.8073 on Monday, and to 152.40 yen from 152.55. Dealers described the retreat as a reaction to an overly bullish interpretation of the December trade deficit figures released last week They said that, as a result, the market virtually ignored encouraging U.S. figures on leading indicators, housing sales and new factory orders for manufactured goods. They said the dollar remains



pressured by a feeling that the Reagan administration will let it slip further to help bring the U.S. trade

factors that may actually portend a them has said it yet and no one in

next few months, analysts said. Some dealers believe the dollar is United States will let it.
"The fact that a G-5 meeting

isn't imminent also took a major prop from under the dollar," said Earl Johnson, vice president of Chicago's Harris Bank, Although many dealers expect finance ministers of the Group of Five industrial countries to meet late this month to discuss stabilizing currencies, a ses-Dealers said that comments

Monday by the Federal Reserve chairman, Paul A. Volcker, only heightened fears that the administration wants the dollar to continue to drift

In testimony before Congress, Mr. Volcker said that the U.S. currency had fallen to the point where inflation might soon be rekindled. but he did not specifically say that it had fallen far enough.

What the market needs right deficit down to manageable levels.

Then, too, the big 2.1-percent gain in the Index of Leading Indicators was skewed by temporary them has said it yet and no one in now is a very clear statement from weakened U.S. economy over the the market will go long and buy

dollars until that happens."

Dealers said the best hope for the poised to slide to as low as 1.7500 dollar in the next few days could be DM in the near term, and that the support by investors during this United States will let it. support by investors during this week's U.S. Treasury auction. The market is watching to see how much interest Japanese investors - important buyers of U.S. bonds

will take in the auction. In earlier European trading, the dollar was fixed at 1.7935 DM in Frankfurt, down from 1.8182 DM on Monday, and at 5.9845 French francs in Paris, down from 6.0680. sion apparently has not been la Zurich, the dollar closed at planned before that. 1.5128 Swiss francs, down from (Reuters, AP)

orders, was unchanged. Separately, the Commerce De-partment said that the 4.4-percent rise in new orders for nonmilitary

New orders for all manufactured

Sales of new single-family homes, meanwhile, rose 12.7 percent in December from November. The Commerce Department also revised upward November's sales to a 1.0-percent rise, from the previously reported 2.2-percent fall.

Home sales in 1986 rose 8.9 perand priced at 101% percent. The cent to 749,000 units, after climbissue was jointly lead-managed by robonds were launched — both led issue was jointly lead-managed by ing 7.7 percent in 1985. It was the by Nomura International Ltd. — Nippon Credit International and best year for the U.S. housing in-Nomura International. It ended on dustry since 1978, and analysts atthe secondary market at a discount tributed the surge in sales largely to

#### BUSINESS PEOPLE

# Leading Index Up Head of CooperVision Retires Early

By Arthur Higbee International Herald Tribine

less favorable tax rules went into These factors, far from being Inc. has announced that its presi- had sold its orthopedies business. Robert Dee would retire as chairsigns of future strength, showed dent, John H. Williford, has taken Richards Medical Co., to Smith & man on April 22 after 38 years with instead that economic growth is likely to dip in early 1987 with the early retirement at the age of 56. Nephew Inc. The New York Times said the news disappearance of the tax incentives sale of the eye-care company.

"Unfortunately, a lot of the increase is temporary," said David Wyss, an economist with Data Resources Inc. of Lexington, Massasion, was named vice chairman, a this would provide "time to make chusetts. Tax reform gave us some newly created position. Martin M. arrangements for a sale." artificially strong figures at the end Koffell, president of Cooper Laser- Stockholders at the meeting will sonics inc. and executive vice presi- be asked to vote on changing the The White House spokesman, dent of CooperVision USA, was company name to Cooper Cos. Marlin Fitzwater, took a more positive view, calling the report "good

In all, 8 of the 11 statistics that my, which is based in Palo Alto, nization has elected R.A. Fisette. make up the leading index showed man in charge of corporate strate-Other strong performers were manufacturers' orders for consum-

er goods, changes in prices of raw materials, the size of the money supply, plant and equipment orman and chief executive, Parker G. SpA electronics group.

Montgomery. International Business Machines s, stock prices and the length of

cents a share, in the fiscal year monk, New York, has named to its ended last Oct. 31, from \$35.2 mil-board Thomas Murphy, 61, chairlion, or \$1.69 a share, the year be- man and chief executive officer of

Agence France-Presse

LONDON - The 50 producing and 25 con-

suming member-countries of the International

Coffee Organization will meet in London this

export quotas and stabilize the world market. The decision to call a full council session was

made Tuesday by the organization's 16-mem-

It acted nearly a year after export quotas

were suspended as a result of soaring prices

after drought depleted the crop in Brazil, the

world's biggest producer and exporter.

[Producers, which include Latin American.

African and Asian growers, and consumers,

including the European Community nations

and the United States, decided to hold the full

council meeting on Feb. 23, Reuters reported

ber executive board.

from London.]

Mr. Montgomery may be consid-Peter Riepenhausen, executive out that CooperVision had moved vice president of Cooper Interna- its stockholders' meeting from

The NATO Industrial Advisory sume Mr. Williford's duties, the company said.

Mr. Williford joined the company said.

Mr. Williford joined the company said. California, in 1978 as vice chair- 62, a U.S. Navy fighter pilot in World War II and now vice presigic planning. He became president dent of Martin Marietta Interna-in 1982. tional in Brussels, as its chairman But debt mounted from acquisi- for a two-year term. He succeeds tions made by the company's chair- Leone Muttachi of Italy's Selenia

Earnings fell to \$9 million, or 41 Corp., with headquarters in Ar-Capital Cities/ABC Inc.

(132 pounds).

Last month, CooperVision sold its pharmaceutical business to Philadelphia-based pharmaceuti-NEW YORK - CooperVision Johnson & Johnson. In October, it calls company, announced that

the company. Mr. Dec. 62, recommended that gave rise to rumors of a possible ering selling more parts of the com- Henry Wendt 3d, 53, succeed him pany, some analysts said, pointing while continuing as chief executive officer. The board election was scheduled for April. Mr. Dee was tional, a subsidiary of CooperVi- March to May 14. One analyst said chief executive from 1972 to 1982. when sales grew from \$402 million to \$2.6 billion.

Bell Canada Enterprises Inc. has promoted J.V. Raymond Cyr. 52. to president. He will continue as chairman of its telecommunica-

tions subsidiary, Bell Canada. McDonnell Douglas Corp. of St. Louis, Missouri, has named Alexander Marshall to the new post of "vice president for competition advocacy," with responsibility for maintaining the McDonnell Aircraft division's acquisition of sup-plies. A spokesman said the title "reflects a concern" with the upsurge of interest in U.S. competi-

As the division's chief of interna-Marshall was involved in the sale of more than 1,700 aircraft to U.S. planes: the FA-18 Hornet, the F-15

ITT Names Head Of a New Unit

Vew York Times Service NEW YORK - ITT Corp. has named Ralph E. Reins president and chief executive of ITT Automotive Inc., under which it is consolidating its automotive products units worldwide.

Those units have sales of \$2 billion annually. The job will apparently not entail a major change for Mr. Reins, 46, who joined ITT last year as group executive for automotive prod-

acts around the world. Mr. Reins was one of five executives named last month to new positions as senior vice presidents to run ITT's core businesses. He joined ITT last year from the aerospace and automotive company Rockwell International Corp.

replaced as president of international marketing by James P. Caldwell, who switches from managing the company's sales to the U.S. Air Force. Mr. Caldwell will be respontional marketing for 21 years, Mr. sible for foreign sales of McDonnell Douglas's current three fighter allies, the company said. He will be Eagle and the AV-8B Harrier 2.

#### THE EUROMARKETS

# **Auctions Overshadow Dollar-Straight Trade**

this morning. There was a bit of and entitling the investors to pur-two-way activity first thing in the chase \$1,000 face amount of the from the indicated 3¼ percent.

sult today is no change."

The December index of leading economic indicators showed a rise of 2.1 percent, above most market estimates of a 1.7 percent gain.

ty in the secondary market was not The two new issues were a \$50 of 1.40 percent compared with total low interest rates.

on Tuesday, dealers said, with operations reluctant to open fresh positions ahead of the U.S. Treasury the first of which was lating the first of which was lating to signs of the coupon on the equity warrant bond for Itoman & Co. One trader at a U.S. firm com- mon Brothers International issued and increased the issue size to \$100 mented: "Nothing much happened 500,000 warrants priced at \$7 each million from \$80 million. The couafternoon after the U.S. leading in- three-year note at the average ancdicators came out, but the net re- tion price plus 1/2 point. The war- France issued a 20 billion yen bond rants have a one-year life.

Two further equity warrant Euwhile an older issue was increased Another trader noted that activi- and assigned a reduced coupon.

liable to pick up until the Treasury million bond for Tokyu Store fees of 1% percent.

12 Mondo Hilgh Low Stock

anctions were completed. The re- Chain Co. and an \$85 million issue LONDON — Dollar-straight sult of the 30-year auction — to be for Kyotaru Co. Both issues have Eurobonds were basically steady held Thursday — is of particular indicated coupons of 3½ percent interest to the Eurobond market. They each ended slightly above

In the yen market, Electricité de

paying 51/2 percent over seven years

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# **COMMODITIES**

manufactured goods, while positive news, was only enough to leave the 1986 tally for all factory orders at \$2.35 trillion, virtually unchanged from 1985.

Two indicators - a rise in unem-

ployment claims and a decline in

net business formation - held

back the index. One indicator,

length of delivery time on business

goods, including military goods, rose 1.2 percent in January, to a monthly total of \$209.1 billion. month in an attempt to negotiate the return of

Some consumer delegates felt it would be

Coffee Organization Agrees to Meet on Quotas Feb. 23 On Monday, producers presented consumers with a proposal to reimpose export quotas, based on 58 million bags in the 12 months starting March 1. Each bag equals 60 kilograms

> The 58 million bags would be distributed initially according to individual percentage shares held by producers before quotas were

Ûnder that system, Brazil held a 30-percent share, which it fiercely defends despite the drought damage to its 1986 crop.

But the producer proposal contained an adjustment through the redistribution to other producers of 1.22 million bags of the global quota following shortfall declarations by Brazil (one million bags), the Organization of African and Malagasy Coffee Producers (200,000 bags)

and Angola (20,000 bags).

Jamaica, Nicaragua, Ethiopia and El Salvador indicated that they did not wish to participate in the redistribution of the shortfall.

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Consumer delegates said they hoped to meet before the council session to formulate a counterproposal. They warned that, "If producers stick to their current proposal, we will reject it," because it is based on an unchanged distribution of quotas by percentage.

Consumers have repeatedly opposed the percentage shares in force until last February. arguing that they do not reflect the pattern of

Producers had hoped to placate consumers by redistributing the 1.22-million bag shortfall according to the true availability of coffee" in producing countries and not according to traditional percentage shares in the global quota.

In an additional departure from the usual application of the agreement, the smaller producing members — those who export fewer than 400,000 bags a year — had also been included in the shortfall redistribution.

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Via The Associated Press 12 Mangh High Low Stock Div. Yid. 100s High Low 4 P.M. Chyse

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(AP, Reuters, UPI) 12 Month High Law Stock States in Net Div. Yld. 1985 High Low 4 P.M. Chiga High Low 4 P.M. Chine

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13th 16th 16th - 16

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impossible to reintroduce the export quota system by March 1, as producers would like. Scies in Net Div. Yid. 100s High Low 4 P.M. Cirgo 12 Month High Low Stock \$39\text{2}\$ 14\text{14}\text{2}\$ Jetismf s 24\text{2}\$ 4 313
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27\text{4}\$ 25\text{4}\$ June 20\text{4}\$ 12\text{4}\$ Justin 40 28 21 5412 5272 5312 20% 20% 20% - Va 12% 12% 12% 12% 12% 12 12% + 7a 33% 33% 3312 + 14 14% 1472 1412 - 14 26'4 11 KLA 2735
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28'4 13'4 Kuman 52 1.8 462
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16'6 7 Kuicka 1.1 16'6 

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BERNER.

**ACROSS** 

1 Bad Ems and Evian — it (on the carpet)

14 Fastener 15 Snow, to Pierre 16 Ship's prison 17 Can. province 18 Siegiried's

slayer 19 Custor's last тајог 20 Start of a rhyme by E. C.

Bentley 23 Sun. lecture 24 Peter and Nicholas 25 Offenbach heroine and namesakes

29 "... — now speak ... " 33 Three match 34 Bars at the bar 37 Byron poem

38 Rhyme: Part 40 Celtic sea god 41 Rhyme: Part 111 42 Spanish linen

fabric 12 Swedish 43 Knobbed 45 Suffix with dılfer 46 Ike's second 21 Citizen Sec. of State 48 Music of

or lock 53 Prince 54 End of rhyme **60** Halt 61 Caesar or

50 Kind of knife

Cato, once 62 Bern's river 63 Foster a felon 64 Light-amplifi-cation device

68 Dry run

1 Catch a fly

2 Enclosure

3 Anent

Scant

5 Belongs

7 Bout

6 Far from slovenly

8 Curved moldings

cottages

porcupines

10 Like some

soprano

(French

diplomat)

13 Psychiatrist's

9 Certain cars or

— Rabbit or

35 Atop, to Keats 65 Companion of 36 Lakers or 66 Bits of wit 39 Tomahawks 67 Dirks of yore 41 Indian Prime **DOWN** 

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of W.W. Il

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30 Actress June

31 A Forsyte

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26 Habituare

note 49 Bewitched victory site: 52 Diplomat's asset 54 Freud's

Minister: 1947-

"Totem und ----' 55 Harbinger 56 England's 57 Like Ben

58 Goddess of 59 Reed wire 60 Race unit

© New York Times, edited by Eugene Maleska. **DENNIS THE MENACE** 



"I WANT A BLINDFOLD!

JUMBILE THAT SCRAMBLED WORD GAME by Henri Arnold and Bob Lee TROOB YIRAH POSHIN SHE ALWAYS PUTS TWO AND TWO TOGETHER -GLOUEY

(Answers tomorr SHINY VALET QUEASY CAMPUS What do you get plenty of when King Kong walks through your vegetable garden? — "SQUASH"

Answer: WHETHER THEY

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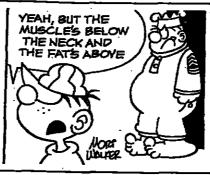




BEETLE BAILEY





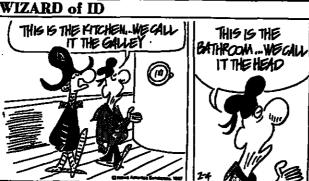


ANDY CAPP















## **BOOKS**

AMERICAN HIGH: The Years of Confidence 1945-1960

By William L. O'Neill 321 pages. Illustrated. \$19.95. The Free Press, 866 Third Avemie, New York, N. Y. 10022.

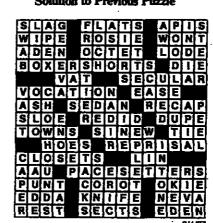
Reviewed by Walter Goodman

DOSTWAR America was a rich hunting I ground for social critics. Everywhere they turned, there was something to shoot down. They took particular aim at conformity, peppering such weak sisters as the Organization Man and the Other-Directed Type. They told Americans that their cars were too big, their roads too disruptive, their homes an offense against good taste and their suburbs dull, dull, dull, dull. President Truman was assailed by the right for being soft on communism and by the left for being unkind to the Soviet Union. Educated people made fun of President Eisenhower's locations. And, of course, there was Senator Joseph R. McCarthy.

Much of the criticism was well taken and some of it even bears rereading, but historical revisionism has been seeping in here as elsewhere. In the aftermath of Vietnam and Watergate, the late 1940s and the 1950s have assumed a kindly glow. In "American High," William O'Neill calls the period from 1945 to 1960 "our time of greatest confidence."
Among its incidental attractions, homicide and divorce rates dropped and the illegitimacy rate

Although it touches many bases, from religion to rock 'n' roll (though not sports),
"American High" is highly political. As demonstrated in his other books, particularly, "A
Better World — the Great Schism: Stalinism and the American Intellectuals," O'Neill, who teaches history at Rutgers University, is a Cold War liberal. In his view, the Cold War was inevitable, gnaranteed by "the Stalinization of Eastern Europe," and he admires Truman for his tough stand against Soviet ambitions. Although he criticizes the way the Korean War was fought by General Douglas MacArthur, ("imperious, arrogant, grandiose, theatrical"), he is hearbly in favor of United States's intervention on the ground that "Korea was the first instance since the end of World War II when a Communist state attempted to expand through conquest." At home, O'Neill defends the Truman loyalty program as politically necessary: "Had Truman failed to act, Congress would surely have created a worse system." but he deplores the way it turned out in practice and has no liking at all for such Communist-

Solution to Previous Puzzle



bashing as the "sordid" Hollywood blacklist. In both his credits and his criticisms, O'Neil proves a fairly mainstream chronicler. What rouses his most spirited writing is the postwar burst of energy that sent millions of veterans to school and then into new jobs. While noting the darker side of the decade - "Section was: ignored, racism underplayed and poverty obscured by the general preoccupation with abundance"—he adds, in typical extenusion,

This can be excused to some extent by the fact.

that no society, however rich, can attend to everything at once." By its nature, this book, based mainly on thesearch of others, has a once-over-lightly feel. ing. Nonetheless, "American High" should set readers of a certain age to musing fondly over what it was about the postwar decade that made it the best years of so many American in

Walter Goodman is on the staff of The New+

**BEST SELLERS** 

The New York Times on reports from more to ted States, Weeks on E

I THE EYES OF THE DRAGON, by Stephen King RED STORM RISING, by Toes Classey THE PRINCE OF THE NOT UDER, by SteBANDITS, by Elmort Leonard
NIGHT OF THE FOX by lack Higgins
WHIRLEWIND, by lames Clavell
THE PRINCE OF TIDES, by Pas Courcey
FLIGHT OF THE INTRUDER, by Steble Court phen Cooms
A TASTE FOR DEATH, by P.D. James
DEATH QUEST, by L. Ron Habbard
HOLLYWOOD HUSBANDS, by Jackie

Collins
THE FANIC OF '89, by Paul Erdman
THE COUNTERLIFE, by Philip Roth ...
PERFUME, by Parriet Süstind
ROGER'S VERSION, by John Updike ...

NONFICTION A SEASON ON THE BRINK, by John FATHERHOOD, by Sel Coeby
HIS WAY, by Kiny Kelky
YOU'RE ONLY OLD ONCE! by Dr. THE RECKONING, by David Halber McMAHON!, by Jim McMahon with Bob

Verd THE SEARCH FOR SIGNS OF INTEL LIGENT LIPE IN THE UNIVERSE by Jane Wagner
JAMES HERRIOT'S DOG STORIES by James Herrior
DANCING ON MY GRAVE, by Gelsey WORD FOR WORD, by Andrew A. Roo-ACROSS CHINA, by Pener Jenkins
THE MORNING AFTER, by George F.

13 ONE KNEE EQUALS TWO FEET, by
John Madden with Dave Anderson

14 MARILYN, by Gloria Steinern

15 A DAY IN THE LIFE OF AMERICA

(College Publishers ADVICE, HOW-TO AND MISCELLANEOUS

MEN WHO HATE WOMEN & THE WOMEN WHO LOVE THEM, by Some Forward and Joan Torres
THE FRUGAL GOURNET COOKS
WITH WINE by Ieff Smith
THE ROTATION DIET, by Martin Ka-VERSIER'S NINTH NEW COLLE-GIATE DICTIONARY, (Menison-Web-

BRIDGE

By Alan Truscott

B OB Goldwater of Harts-dale, New York, recently ended a two-year term as presi-dent of the Westchester (New York) Contract Bridge Association, and went out in style: at the association's life master party last month he won with a 72 percent score in spite of having to find a last-minute substitute partner. On the diagramed deal, a hungry West player tried to penalize Gold-water in two spades and would have vindicated his double if he had led one of his higher trumps and persevered in that vein. The heart queen was led,

Zurich

however, and East took the ace and continued the suit. South won with the king cashed the diamond ace and led another dismond. He ruffed the next heart lead, ruffed a diamond and led the club jack.

East covered with the queen. usually a mistake when an honor sequence is led, and saved South a difficult guess. When he covered with the king, West took the ace and returned the suit. West was now reduced to his five trumps, so he had to ruff the next club lead and lead away from his trump queen to give Goldwater his contract.

Feb. 2

**World Stock Markets** Via Agence France-Presse Feb. 3 Closing prices in local currencies unless otherwise indicate

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To Our Readers Sydney stock market quotations are missing in this edition because of problems at the source.

**BUSINESS PROFILE** IN THE IHT EVERY SATURDAY. INDIMIDUAL CASE HISTORIES OF SUCCESS AND FAILURE -

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### **SPORTS**

# 2 Stars Display Superb Timing

LONDON - Star quality is the mder of modern soccer. Why, in game designed for team effort, hould the same individuals rise bore all efforts to destroy them

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then it matters most? . Last weekend, the Italian and the Spanish Cub championships were taken closer to Naples and Barcelo-12, respectively, by the singular brilliance of two familiar showmen. Diego Maradona, hounded by his customary tales of physical and nental turbulance, returned from m unsanctioned trip to Toyko, scored twice for Napoli on the road against Udinese and took his adopted chib one major step closer

to its first-ever Italian title. Business as usual for the undisputed genius of his sport. But, as if this were Mexico in high summer instead of Europe in winter, Maradona's headlines were challenged across Europe by a quiet Englishman abroad. man abroad.

Maradona scores two, Gary Lin-Maradona scores two, Jany sker nails three. No comparison, of course, in style or approach.

Argentine is a creature of meldorbious (the first on Sunday came from a disputed penalty). The Englishman is swift, silent, predatory; like the Scarlet Pimpernel, he is here and then gone, leaving only the sting behind

You remember a Maradona masterpiece long after you have in the golden boot for top scorer at

Lineker reminded tens of millions of television viewers late on Saturday that when the stage is set and the time is ripe he will do what soccer players term "the business."

Stone-cold sober, Catalans have doubted the quality of this impretentious man bought at a price of

#### ROB HUGHES

almost \$4 million. Drunk on his hat-trick against Real Madrid last Saturday, they sang his name down the Ramblas of Barcelona until the early hours.

A Catalan's first desire is to beat Real Madrid; second is to win the Spanish championship. Two more foreigners, Mexican

Hugo Sanchez and Argentine Jorge Valdano, made a spirited fight of it, but the final score of 3-2 gives Lineker (sorry, Barcelona) every chance of regaining the league title.
You or I might have put the finishing touch to any of Lineker's

three goals. But, in his improving Spanish and his typically under-stated way, the man himself suggests getting there is the thing: "As any striker will tell you. there's nothing wrong with good timing," he says. "Barcelona vs. Real Madrid is a very big game, but while the match goes on I never

think of anything except playing. Fine. If it were so simple, wouldn't we all make our first mil-

the World Cup, so the persistent ourselves available, getting our timing on the button?

Look. We know that a runner or a javelin thrower or a skier gets the best out of himself at a world championship or an Olympics. It is axiomatic that he works up to peak performance for that particular day in a two- or four-year cycle. He contends with climate, with illness or injury, but that is his challenge.

Yet in a team sport, it seems to defeat the very logic of planning and of sharing that one man should, time and again, time his effort so much better than all the rest.

Maradona, we have to accept, is born of the stuff of genins. He cannot, when he is in top form, be stopped by normal strategy and not always by the abnormal attempts of thuses to break his stubby little limbs into even smaller bits and pieces.

What you do with Maradona is inspire him — some days by sweetness and light, some days by working with or against the blatent contrariness in his nature. The year is long and sapping after a World Cup, and the profits from Maradona Producciones profits (upward of \$4.5 million since Mexico alone) cannot keep on stimulating him.

So if the prima donna plays a little hooky by defying Napoli orders and risking an ankle injury to play in another of his UNICEF charity games on the far side of the world, what do you do? You dis-patch your club medic, one who is Argentine himself and has (sometimes) direct access to Maradona's lion just by turning up, making diamond-studded ear.

"Twenty years from now," said

Lexcen, who is usually about that far ahead of his time, "the only

boats with ballast [lead keels] in

in a racing boat? It's like saying,

'Here's a nice Formula One racing car. Now let's put 3,000 pounds of concrete in it and go racing.'"

**Death Threat** 

television station in Melbourne re-

ceived a call Tuesday morning

from an anonymous man who

threatened to shoot America's Cup

tralian in his early 20s, telephoned

would be shot rather than be al-

skipper Dennis Conner.

"What's the point in putting lead

in half the time.

them will be cruisers.



Gary Lineker, who scored three goals in Barcelona's victory, eluding two Real Madrid defenders.

chase to Tokyo may not prevent the boy wonder from playing for the once, twice, a third time against benefit of starving children, but it some of the best defenders in the applies a little pressure to do something special for his people - the ones back in Naples - on his re-

Treat the mind, and the ankle can take care of itself. But Lineker remains harder to fathom. He, too, was injured before Saturday's crucial game. I would not be the least surprised to hear that he received a few shots of Novocain, the play-now-pay-later painkiller which, at his level, is an insidious part of the package.

Lineker also performed without his normal partner, the volatile Welshman Mark Hinghes, who was suspended for persistent misconduct (showing how hard it can be to get the timing right in this sport).

And yet Lineker, whose knack of

Sending the doc on a wild goose scoring grows with the weight of expectation placed on him, scores world - and whose minds had been primed simply to blot him out.

Why? Submit any answers by postcard to Leo Beenhakker, the Dutch coach of Real Madrid, whose strategical plottings work nine times out of ten. He does not know, Lineker does

not know - nobody knows - how to define the gift of drifting unseen and unmarked, into scoring situations that no one else's eye detects. Sure, Lineker has the virtue of a

workman ready again and again to sprint in hopes of a scoring opportunity. Sure, he has speed of foot and the courage to shoot in the blink of an eye. But how does he slip defenders whose task is to stick closer than a brother? Speak to West Germany's Gerd

Müller, to Italy's Paolo Rossi, to Hungary's Ferenc Puskas, to England's Jimmy Greaves. Ask why they, never genuises in the visible way that Maradona or Pelé have

been, could not stop scoring. They cannot explain. It comes product of glorious uncertainty. Probe Maradona's mind and you

will find, lurking there somewhere, the specter of Lineker. Throughout Italian soccer, the world's No. 1 soccer player has no problems seeing off his challengers: Michel Platini and Karl-Heinz Rummenigge are the rising star Vialli of Sampdoria is merely a future in the making.

But Lincker? You seek to lose him here, to lose him there, but this damned clusive Pimpernel strikes

# Super-Giant Victory Gives Walliser 2d Gold Medal

CRANS-MONTANA Switzerland — Maria Walliser combined power and speed to beat Swiss teammate Michela Figini and become the first double-gold medal winner of the world Alpine ski championships by winning the women's super-giant slalom here

The victory gave Switzerland five titles in the competition's first six events, tying the record set by Austria in Chamonix, France, in 1962 (when there were only six ttiles at stake). Only the men's combined victory of Luxembourg's Marc Girardelli has broken the home-team grip here; with four races remaining, the Swiss seem certain to break the 25-year-old record.

Walliser, who also finished onetwo with Figini in Sunday's downhill, was fourth out of the gate and set an unheatable time of 1 minute. 19.17 seconds through the 39 gates of the 0.9-mile (1.44-kilometer) Chetzeron course.

Figini won her second silver medal in 1:20.18, and Yugoslavia's Mateja Svet (1:20.23) took the bronze to prevent the second Swiss medals sweep of the competition. Swiss men finished one-two-three in Saturday's downhill.

Svet - the first Yugoslav woman to win a world championship from within and is instinctive, the medal --- was only two-hundredths of a second ahead of Switzerland's Vreni Schneider, who placed

"It's great to win again," Wal-liser said. "I never considered I could get two golds." Walliser has a shot at another gold - which would equal teammate Erika fading fast anyway, Preben Elkjaer Hess's record — in Thursday's giand Michael Laudrup finish well ant slalom. "At the moment, I'm only what is created for them and not thinking of it," she said. "It seems impossible to me that I could win three."

Tucking low and staying close to the gates, Walliser, the defending overall World Cup champion dominated the hard, icy trail. "The visi-

not very good, and the race was harder than the downhill," she said.

perfectly to defeat Walliser, and I

Figini agreed: "It was a very tough course. I don't want to make excuses," she said, "but I did not have a perfect run. You must ski

Svet, 19, was fastest on the top part of the course, but she had problems just before the halfway point and had to put her hand down on the snow to retain her balance. "I'm very happy, I didn't expect a medal," she said. "I made three big mistakes on the first half. almost started crying coming down the straight - I thought had lost the medal."

Marina Kiehl of West Germany, fourth in the downhill and the defending world super-giant champion, skied off the course midway down as she tried to make up loss (AP, UPI)



Maria Walliser: "It seems impossible that I could win three."

# Designer Lexcen Looking On in Pain

By Angus Phillips

hington Post Service FREMANTLE, Australia -The man who helped win the America's Cup for Australia is having no fun watching its demise. Ben Lexcen, the madcap design-who hatched the idea for Austraha Il's winged keel, which turned the yachting world upside down in 1983, has looked on in pain as Kookaburra III lost three straight

races to Stars & Stripes. With Dennis Conner needing only one more victory to reclaim the prize Lexcen worked a decade and a

half to get, the designer wonders whether it was worth the effort. "Fifteen years of work for one night of fun," he said sheepishly.

Lexcen, who designed the unsuccessful Australia III and IV for this cup, said the big problem Kookaburra III is running up against is Conner himself. "He's one of the best sailors in the world, that's the

bloody problem." Lexcen said Conner has the Kookaburra III crew psyched out. "You watch them. They're all looking over their shoulders at Dennis's boat. He's got them intimidated."

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But Lexcen said he never expected the U.S. boat to have such an easy time. "I didn't think they'd let them whip 'em," he said of the Kookaburra crew. "I thought they'd put up a struggle."

Lexcen said both inadequate technology and inexperience have caught up with the Australian effort. "This is a farming country," he said, a twinkle lighting his eye. "We dig the soil. We don't make things here. When we go back to the dock, the Australian flags you see people waving were all made in Taiwan.

sunburned mine." He said the Conner camp's use of big-time defense contractors like SAIC, Boeing and Grumman Corp. gave it access to technological information for boat design the Australians couldn't match.

And he said that inexperience was the final failing of the Austrahan effort.

Kookaburra skipper lain Murmy is "very good — he's brilliant. But he just hasn't had the experience. No one on the boat has ever been in the America's Cup before." By contrast, Australia II's team

Cups before we won," said Lexcen, to go around in slow boats," he said. "If these were big catamarans who designed boats for Alan Bond in 1974, '77 and '80 before the sucout here, we'd be around the course cessful effort in '83.

Over in the Conner camp, Rolex watches were awarded Monday night to the crew for making it to the cup final, and tactician Tom Whidden noted that several crewmembers were accepting their second, third and even fourth watches.

"It struck me that we have an awful lot of experience in our group," said Whidden, who is in his third cup campaign.

Experience shows up in little things, Lexcen said. Such as the Kookaburra crew's decision to try a complicated spinnaker set at the first mark of Monday's race, which finally put them on the wrong side of the course in choppy water

churned up by the spectator course. Stars & Stripes, just 15 seconds ahead before the mistake, made a simpler set to the favored side of the course, built a six-length lead out of a three-length lead and Kookaburra III never came close again.

The Kookaburra crew "was looking at a computer that says, 'Go here," Lexcen said. "Conner just looks at the course and says, that. It's better over here."



Ben Lexcen had been in "heaps of America's "I thought they'd put up a struggle."

### **SCOREBOARD**

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the studios of Channel 10 at 2:40 A.M. and told the security guard who answered that Conner, the helmsman of Stars & Stripes, lowed to remove the America's Cup U.S. College Results

The guard spoke to the man for about two minutes. Hamilton 99, Oswese 76 Lehigh 83, Latayette 77 Stars & Stripes leads the best-ofseven series, 3-0; Conner could re-

Lehigh 82, Latayette 77
Maine 60, Cent. Connecticut 50
New Homeshire Col. 77, Bridgepe
Rutgers 63, Xavier (Ohio) 69
St. John's 67, Georgetown 65, OT
51. Joseph's 69, 51. Bonaventure 6
Temple 72, Mossochusetts 57
Williams 90, Springfield 70
SOLITM claim the cup for the United States with a victory on Wednesday. The caller said he would be leaving Melbourne for Fremantle — a distance of 1,500 miles (2,413 kilo-Citadel 95. W. Carolina 78

meters) - later Tuesday. The TV station alerted authori-Duke 62, Stefron 39
Florido St. 77, Cincinnett 75
Furmen 81, Apoplachian St. 75
Louisville 90, South Carelina 62
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Novy 76, East Carolina 60
New Orleans 83, McNease St. 76
South Alabama 70, Va. Common
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S. Carolina St. 40, South Alabama 70, Va. Common ties in Melbourne, and Fremantle police, who immediately tightened security around the Stars & Stripes compound, advised Conner of the

"I'm taking it seriously," said Conner, 44, "My life is very impor-S. Coroling St. 64. Deloware St. 53 Tennessee St. 93, Kentucky St. 71 tant to me."

It was the second time in two days that threats marred the world's most prestigious sailing re-An anonymous caller to a Syd-

ney television station claimed that a bomb would explode aboard Kookaburra III during Monday's third race of the best-of-seven final During the last leg of race, the Kookaburra III crew was informed of the threat. Skipper Iain Murray rejected the option of pulling out and abandoning the race; there was no explosion and no bomb was

the yacht.

Conner had called for a lay day on Tuesday, fearing the forecast for light breezes would better suit Kookaburra III, although Stars & Stripes has proven its superiority in all weather conditions. (UPI, AP)

# **NHL Clarifies** Quinn Penalty

United Press International

race," he said. (UPI, WP)

### Basketball

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2.5 27 22 35-122 Desiver 34 30 47 36-140 English 11-17 6-6 28. Lever 18-19 3-3 23: Dalley 4-9 8-8 16, Drew 8-18 6-1 14, Cope 5-5 5-6 15, Valentina 3-16 8-8 15. Rebitunds: L.A. Clippers 49 (Benjamin 11): Denver 43 (Resimusser) Schoves, Lever 8), Assists: LA, Clippers 22 (Volentine 7); Denver 37 (Lever 10).

Maria Walliser, Switzerland, 1;19,17 Michela Figini, Switzerland, 1:20,18

# **National Hockey League Leaders**

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8-192-321, Abdul-Jobbor 6-153-419, Rehoends:
Dallas 62 (Donoldson 10); L.A. Laiters 46
(Green 9). Assists: Dallas 15 (Horper 5); L.A.
Loiters 22 (Cooper 10).

#### Skiing

World Championships

GOALTENDING

Transition

American League BOSTON—Signed Calvin Schirold Johnson, Steve Curry and Josia Ma rear contracts. MINNESOTA—Signed Gary Gaetti, third

on, to a one-year contract. HOCKEY

# Hockey

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Thomas (22), lefrate (8), Jackson (5): Kerr (41), Brown (5), Smith (11), McCrimmon (7) Shats a year: Philodelphia (on Wroger) 2-9

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Pages 18 & 4 FOR MORE **CLASSIFIEDS** 

#### Said Clark: "The problem is that Dan has been around for OXFORD, England - Ox-14 years and really made this

ford University's rowing squad, cloaked in British sporting tradition, was almost torn apart by an angry U.S. oarsman who hurled soup at his coach. But harmony apparently returned Monday, allowing Oxford to field a strong eight-man team against Cambridge in March for the 1987 edition of the leg-

endary boat race. The dispute had its roots in Oxford's importing world-class U.S. rowers to bolster its crew following its loss last year in the 158-year-old race of 414 miles (6.83 kilometers) on the River Differences in rowing style and training techiques led to

bitter arguments as practice intensified for the March 28 meeting. At one point Chris Clark, one of five Americans on the Oxford squad, threw a cup of tomato soup at Coach Daniel Topolski. Clark, 27, a University of California graduate doing post-

squad a week ago. He had been expected to be one of Oxford's eight oarsmen in the race. "His potential is wonderful, but he has to be handled like a hot-house plant," said Topolski of Clark. "His presence has

Oxford Settles Rowing Row race his own. He's forgotten it's a race for carsmen."

After Clark, who competed

in the 1985 world champion-

ships, was dismissed, seven top candidates for the eight-man squad - four Americans and three Britons - refused to The mutiny caused a major stir in Britain, where the race is a leading sporting event. A reserve crew agreed to take their

places if necessary. "These

Americans are guests here," said one reserve. "They should understand that." Clark's dismissal by Oxford Boat Club President Donald MacDonald, who most likely will get his seat in the race, had the overwhelming approval of Oxford's coaches. And the rebel carsmen, saying Monday they had changed their minds, agreed to return to training and will compete. One of them

called the decision an "act of good faith." Topolski said he was "thrilled," and scheduled a meeting that was expected to heal rifts triggered by Clark's dismissal. "Let's hope we can get on now and win the boat

NEW YORK - The National Hockey League said Tuesday that former Los Angeles King Coach Pat Quinn had been barred from coaching only at Vancouver for coaching only at Vancouver for three years, not banned from coaching elsewhere in the league.

Only was expelled from the league.

Only was expelled from the Quinn was expelled from the league Jan. 9 when it was discov-

"inadvertently indicated Mr. Courne is suspended from coaching in the NHL until the start of training camp 1990-91. The suspension ing camp 1990-91. The suspension is applicable only to coaching for

Alron 82, Detroit 74
Dayton 73, Butler 71
DePaul 84, N. Carolina St. 62
Illinots 82, Ohio St. 63
Loyola (IIL) 73, Oral Roberts 70
Wis.-Green Bay 62, Cleveland St. 57
FAR WEST
Alaska-Pairbories 84, Seattle Pacific 71
Fullerton St. 62, San José St. 60 College Top-20 Ratings The top 29 fearns in The Associated Presi college haskatholi sed (first-place votes in found during a postrace search of

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The top-20 college rations by United Press International's board of coaches (first-place votes; records; total points, based on 15 for 1. Nev.-Los Vegos (32) (31-1) 2. Indiana (4) (17-2) 2. North Carelina (3) (18-2)

8. Oklohoma (1) (17-3) league Jan. 9 when it was discovered that while still coaching the Kings he had signed a contract and accepted a \$100,000 payment to become president and general manager of the Vancouver Canucks.

On Tuesday, the office of John Ziegler, the league president sat an amouncement last Friday (184) (184) (184) (184) (184) (184) (184) (184) (184) (184) (184) (184) (184) (184) (184) (184) (184) (184)

(Af Crams-Montong, Switzerland) WOMEN'S SUPER-GLANT SLALOM

2. Alicheto Figlini, Switzerland, 1:20.18
2. Moteto Svet. Yusposlovio, 1:20.25
4. Vreni Schneider, Switzerland, 1:20.25
5. Sytvio Eder, Austria, 1:20.45
6. Debbie Armstrone, U.S. 1:21.07
7. Sierid Wolf, Austria, 1:21.37
8. Milchoeto Gery, Wast Germany, 1:21.40
9. Briotite Oerill, Switzerland, 1:21.72
10. Blanca Fernandez Ochao, Spoin, 1:21.73

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graduate work at Oxford, was thrown off the 20-member proved to be too destructive."

#### **POSTCARD**

# The 'Urban Submarines'

By Eleanor Blau New York Times Service TEW YORK — Kyle York considers himself an "urban submarine." "I intend to find ways to get around New York without ever stepping outside," declares

York, an advertising man, who darts through building lobbies when he cannot dive underground. Many share his purpose. Impelled by winter storms, or pedestrian gridlock, and the pleasures of discovery, people are burrowing all

"I don't like to bundle up and I move around a lot in my job," said Bob Schwartz, a fabric salesman, who reaches appointments on "miserable, rainy days" by scuttling beneath the garment district.

"Avoiding crowds is one of the ways to survive in New York," said Barry Lewis, a tour guide, whose escapes include a midblock march through buildings from Saks Fifth Avenue to the Trump Tower. And Gene Russianoff, a lawyer, feels savvy making his indoor way from Chambers and Church Streets to the gates of Battery Park City. "On snowy, bitter days," he added, "this arcane knowledge comes in very

In Manhattan — the best borough for burrowing — aficionados miss the tunnel under 33d Street from Avenue of the Americas to Seventh Avenue. It has been shut since 1980 for renovations, which are not expected to begin before next year. And lobby wayfarers find this or that door locked, presumably for security. But the main catacombs have stayed pretty much intact. Rockefeller Center's can take a traveler from 47th to 53d Streets, and Grand Central's from 41st to 46th. The cavernous IND subway leads - without a fare from 35th to 40th Streets beneath Avenue of the Americas, and from Chambers Street to the World Trade Center, which has its own labyrinth. However, negotiating their intricacies - and more or less linking them with building lobbies

- can dannt the uninitiated. "You have to have chutzpah," Schwartz, the fabric salesman, explained as he showed some of his undercover ways. Arriving in Pennsylvania Station from his home in Rockville Centre, New York, he pansed at a seemingly thriving Martinson Coffee House in the main concourse. Commuters stream into it - but don't stop,

brisk, winding walk past tables of breakfasters, through the opposite door to a passageway. A right turn, then another and voile, a service elevator that leads to No. 1 Penn

"I don't wan't to walk with 1,000 people," Schwartz explained, con-tinuing — well, outside, but only long enough to reach the 33d Street entrance of Macy's. Past men's shirts, a right toward cosmetics, and out on Broadway and 35th, but for only a few steps, to descend to the IND line. And then - an underground walk to 40th and Avenne of the Americas.

"You could skateboard here," he suggested before plunging into a long, wide passageway walled in white tile under the Avenue of the Americas.

Ambience can affect his choice particularly above ground, he said, noting that "there's usually sculpture in 104 West 40th. There are

lobbies that are gorgeous."
Also swayed by aesthetics is Justin Ferate, a tour guide, who notes that diving and darting do not al-ways save you steps. "I call them longcuts," said Ferate, who strides from the Villard Houses on Madison Avenue and 50th Street "like I

Russianoff, a lawyer for a public interest group, sometimes passes through the Woolworth Building to enjoy its mosaics, although it is not the most efficient way from his Murray Street office near City Hall to government offices in the World Trade Center. He also detours just to explore, he said, leading the way to the Chambers Street end of an IND passageway for a nine-block walk to the center. Continuing into its No. I lobby and through it to the Vista International Hotel, he emerged briefly on West Street near Liberty Street. Then Russianoff disappeared into a covered walkway to arrive in triumph in Battery Park City.

For Russianoff, "Part of the thrill is seeing how far you can go until somebody says, 'You can't go here." Or, as Lewis, the tour guide, put it, "If somebody on the other end says What are you doing here? you deal with that then. You have to have a certain amount of temerity. There's no such thing as a closed door."

Russell Baker will be back Friday.

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# The Electricity Of Neeme Järvi

'The only way you need to talk is through the hands; the music must feel comfortable.'

By Andrew Clark GOTEBORG, Sweden - Estonian-born, Russiantrained, and American-based, Neeme Järvi spends most of his time conducting symphony or-chestras in Sweden and Scotland. When the Soviet authorities allowed him to emigrate from Estonia in 1980, Järvi's name was unknown in the West. Seven years later, he has established a reputa-tion in Europe and the United States for his wide-ranging musical sympathies, and his gift for drawing performances of vitality and spontaneity from the orchestras he conducts.

Much of that reputation is based on his prolific output of recordings, currently running at about 25 a year. But Jarvi's popularity with rank-and-file orchessicians stems not just from the lucrative commercial contracts he brings; they also value his visits as a break from routine. Dapper, amusing and capable of charming the orchestra as much as the audience, he knows what he wants from the music, and how to get it with the minimum of

Over the next six weeks, Jarvi, 48, will be breaking new ground as he takes the Göteborg Symphony Orchestra on its first world tour. When he became its principal conductor in 1982, the orchestra rarely moved outside its home territory. In the intervening years it has negotiated a sponsorship deal enabling an increase in personnel from 80 to 100, toured the United States, won several prizes for its complete Sibelius recordings and landed a long-term contract to record Scandinavian music for Deutsche Grammophon.

Järvi's effect on the Glasgow-based Scottish National Orches-

tra, which he joined as musical

director in 1984, has been broadly similar. He is credited with improving the orchestra's sound and the size of its audiences, and has plunged into the major choral repertoire and heavily scored late Romantics to considerable ac-

Jārvi says the energy he has expended on all these projects is in part a reaction to the limited ortunities of his earlier career. His pedigree is unusual. His elder brother, a percussion play-er, introduced him to the xylophone at their home in Estonia, one of the three Baltic republics annexed by the Soviet Union after World War II. After choosing music as a career, Jarvi's seconhome became the Leningrad Philharmonic, whose rehearsals and concerts he attended compulsively during his training under Niko-lai Rabinovich and Yevgeny Mravinsky at the Leningrad State

in the 20 years after his return to the Estonian capital, Tallinn, Järvi held almost every conducting post his home country could offer, and was also invited to conduct in Moscow. But it was not enough. "I was not allowed to travel abroad. The musicians in my orchestra never had a chance to see or hear other styles and improve their own standards. Salaries were low, musical instruments old, and we couldn't make recordings. The ociling for artistic fulfillment was low. Worst of all, it was the politicians who dictated what we should play."

Järvi's emigration — he is now an American citizen and lives with his wife, Lillia, and their three children in New Jersey has allowed him to fulfill most of his artistic dreams. But there are new battles to be fought. He is



Järvi: "Think of what will excite the musicians."

proud to be Estonian, sad to be persona non grata in his homeland, and indignant that orchestrai managements in the West regard him as Soviet in origin. Guest engagements with the major German and Anstrian orchestras have been slow to materialize "They seem to think I'm some

kind of Russian emigre or exile, and it hurts a bit" - and the Metropolitan Opera has found him useful only for Russian classics like "Engene Onegin" and "Khovanshchina." Jārvi is quick to point out that in his 13 years as opera chief at Tallinn, he conducted only one Russian opera, devoting practically all his time to Verdi, Puccini and Richard

In his concert work, however he has never hidden his love and flair for the Russian symphonic repertoire, and he has used his rowing reputation to champion esser-known Scandinavian composers like Franz Berwald, Johan Severin Svendsen and Vilhelm Eugen Stenhammar, as well as some of his Estonian compatri-

In Sweden he has just finished recording the complete orchestral music of Eduard Tubin (1905-1983), an Estonian whose symphonic output Järvi puts on equal terms with Sibelius and Prokofiev; and his programs in Scotland

by Arvo Part, who emigrated from Estonia the same year as

About his own approach to conducting, Jarvi talks sparingly: "Most important is to have a good technique — those who don't have to talk a lot. The only way you need to talk is through the hands; the music must feel comfortable. It's the same as painting — you must be clear, smooth and expressive. There must be some electricity from your hands and personality, which communicates itself immediately to the orchestra.

"As for the music itself, I'm not content to do just what is 'right.' We also have to think of what will excite the musicians in the music

"It's the best time in my life when I come to a rehearsal or concert with enthusiasm, and it helps to see enthusiastic people around me. That's when we make good music."

The Göteborg Symphony Or-chestra begins its world tour with concerts in Singapore today and Thursday. It then gives five concerts in Hong Kong nine in Japan and 13 in the United States, ending at Avery Fisher Hall, New York, March 15.

Andrew Clark is a journalist and music critic based in Switzerland.

#### **PEOPLE**

# Globe Theatre Victory

The council of the London borough of Southwark has given planning permission for the American actor and director Sam Wansmaker to start his £13 million (about \$20 million) project to rebuild Wil-liam Shakespeare's Globe Theatre on its original site on the south bank of the River Thames. The council had wanted to use the unmarked site for housing. Last June, Southwark council agreed to drop its objections after a court action, but planning permission had not, until now, been forthcoming. "I faltered a lot of times, but I never gave up hope," Wanamaker, 67, said. "I always believed we would win in the end." A spokesman for Wanamaker's International Shakespeare Globe Centre said foundation work on the 1,000-seat Globe would begin in July. He added: The plan is to have the new Globe ready by April 1992, with an opening on April 23 that year — Shake-speare's birthday."

Prince Edward, who recently resigned from the Royal Marines, has en named patron of the British National Youth Theater. The 22year-old prince, youngest child of Queen Elizabeth II, will not be involved in running the amateur company, Buckingham Palace said. However, Edward, who acted in several student productions as an undergraduate at Cambridge University, will be invited to be closely involved in the company's activities and productions, said Bryan Forbes, president of the theater.

Fidel Castro, 60, who gave up smoking in 1985 to boost a health campaign, says he still dreams of smoking the big cigars that became part of his image. Castro told a eathering at the residence of the Spanish ambassador in Havana last week that he sometimes dreams about cigars but that his pledge not to smoke wins out in the end. According to a tape recording of his remarks obtained by Reuters, Castro said: "Three times I've dreamed that I am smoking. In fact, just last night I dreamed that suddenly I had a big cigar in my hand, then I said, 'Holy mackerel' And I let fly a big exclamation: 'Tm smoking, by golly."

Paul Simon, who was criticized for recording parts of his album

REAL ESTATE

"Graceland" in South Africa. has been removed from the list of artists who have broken the United 5 Nations cultural boycott against Pretoria. "Mr. Simon sent us a letter promising he would not play in South Africa, and we have taker his name off the register." said
Amer Araim, senior political adviser for the UN Special Committee
Against Apartheid in New York. Simon was included for going to South Africa in 1985 and recording a half-dozen songs for "Graceland" with black musicians in the country. The musicians were paid tri scale, and Simon has since bey, after several of them to the Unite xchanges. to perform. Simon lass first share three-continent tour in Long short in Sunday, which includes a of South African musicians **\$865** 

George C. Wallace, 67, the 4,500 mer Alabama governor, and 's its third wife, Lisa Taylor Wallac the have been granted a divorce, eccurt official in Talladega, Ala bama, said Monday. Wallace, para-le lyzed from the waist down since 25 1972 assassination attempt that came as he campaigned for president, left office Jan. 19 after years and four terms. He since has taken a public relations job with Troy State University and still lives in Montgomery.

The playwright Neil Simon is in fair condition after adrenal gland surgery in Los Angeles, a hospital spokesman said. The operation Monday at Cedars-Sinai Medicap Center was a follow-up to surger Simon, 59, had last year.

A Chinese dancer, Viley Cai. won Lausanne's 15th International Dance Contest. He was awarded a a prize of 5,000 Swiss francs (about \$3,270) for showing exceptional dance qualities. More than 90 candidates participated in the competition, which is reserved for young dance hopefuls.

Queen Margrethe II and Prince Henrik of Denmark are in Canberra on a nine-day visit to Australia. They were welcomed by Sir Niman Stephen, the governor general. The visit is the first to Australia by a Danish head of state.

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